

# Adobe on AI: Agentic Innovations for 2026

Adobe



What's my brand presence on AI engines?

▲ 4.6%

All engines  
mentions

5,120

▲ 3.1%

Google AI  
mentions

1,128

▲ 2.2%

ChatGPT  
mentions

870



Communication style

Applying brand guideline



Tone of voice

Friendly, trustworthy, mindful,  
luxurious.

Response length

Concise

Moderate

Detailed

Dynamic

Marketer



# Featured speakers



**Lindsay Morris**

Principal Content Strategist  
Adobe



**Emily McReynolds**

Global AI Strategy,  
Digital Strategy Group  
Adobe



**Viggay Madhav**

Director of Design,  
Firefly Enterprise  
Adobe



**Loni Stark**

Vice President of Strategy  
and Product  
Adobe



# Agenda

Evolving your AI strategy for agents

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Brand agency in an agentic era

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On-brand production at scale with AI

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Q&A

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# Evolving your AI strategy for agents

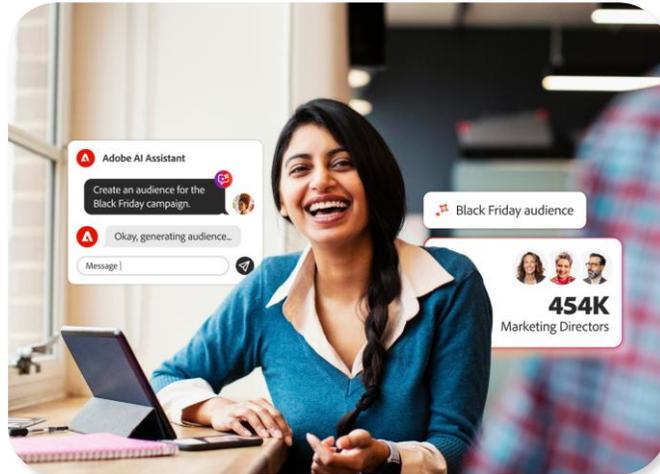


**Emily McReynolds**

Global AI Strategy, Digital Strategy Group

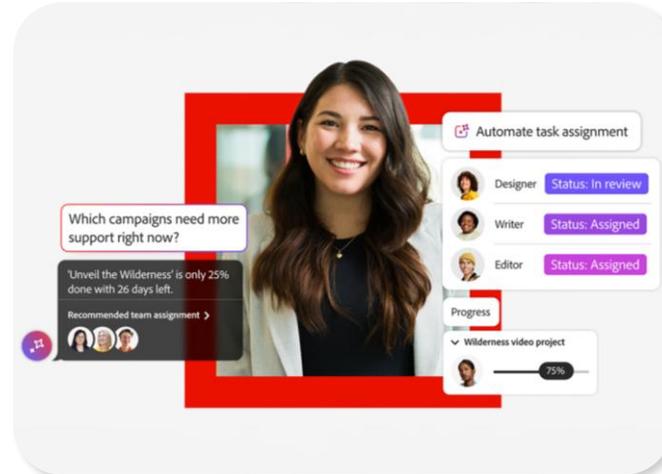
**Adobe**

# Themes for 2026



## Agentic interoperability

Using the right type of AI for the business need



## Evolution & merging of roles

Moving to a perspective of accomplishing responsibilities and tasks as roles merge



## Crossing AI adoption gap

Addressing the concerns of functions across the enterprise to speed adoption

# AI types & tasks

 **Workflow & Planning**



 **Creation & Production**



 **Asset Management**



 **Delivery & Activation**



 **Insights**



## Predictive AI

- Customer churn prediction

- Audience look-alike modeling

- Forecasting future sales trends to inform marketing strategies



## Generative AI

- Creating personalized email copy at scale

- Writing brand-aligned blog posts

- Generating imagery for different audience segments



## Agentic AI

- Develop and execute marketing journeys to achieve campaign objectives

- Goal-based audience creation and management

- Optimizing website performance, engagement, and security

# Role transformation types

A framework for evaluating the impact and needs of a company's workforce.



## Hybrid Worker

(Basic task-level integration)

Role stays the same, but use AI tools to help with specific tasks, like writing, analysis, and research.



## Strategist

(Workflow-level integration)

Eliminate routine work entirely by having AI handle complete operational processes, while focusing on relationships, strategy, and complex problem solving.



## Orchestrator

(Autonomous workflow management)

Transition from doing work to managing AI systems that autonomously handle workflows, like a conductor directing an AI orchestra.



## Consolidator

(End-to-end role integration)

Manage entire business processes that previously required multiple people/teams, collapsing roles using AI to perform specialized functions across teams and organizations.

# Four common challenges & bottlenecks in AI adoption



**Governance**



**Organizational  
Readiness**



**Adoption & Change  
Management**



**Value  
Realization**

# Brand agency in an agentic era



**Loni Stark**

Vice President of Strategy and Product  
**Adobe**

# Brand agency in an agentic era

Helping brands lead—not follow—in an agentic world

Agent Readiness

Human Experience Reimagined



Productivity & Brand Differentiation

Dual Optimization



# Agent Readiness: The new discovery layer

Your brand being discovered, and described, by AI

Brand agency in an agentic era

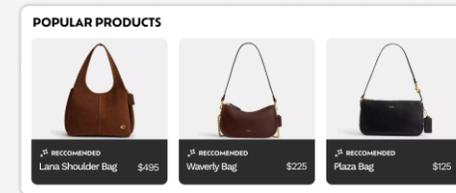
Adobe Digital Insights Report – Jan 2026



693% YoY increase in AI-driven retail traffic (Holiday 2025)

AI referrals convert 31% higher, revenue per visit up 254%

AI-referred shoppers: 33% less likely to bounce, 45% more time on-site



## Adobe LLM Optimizer:

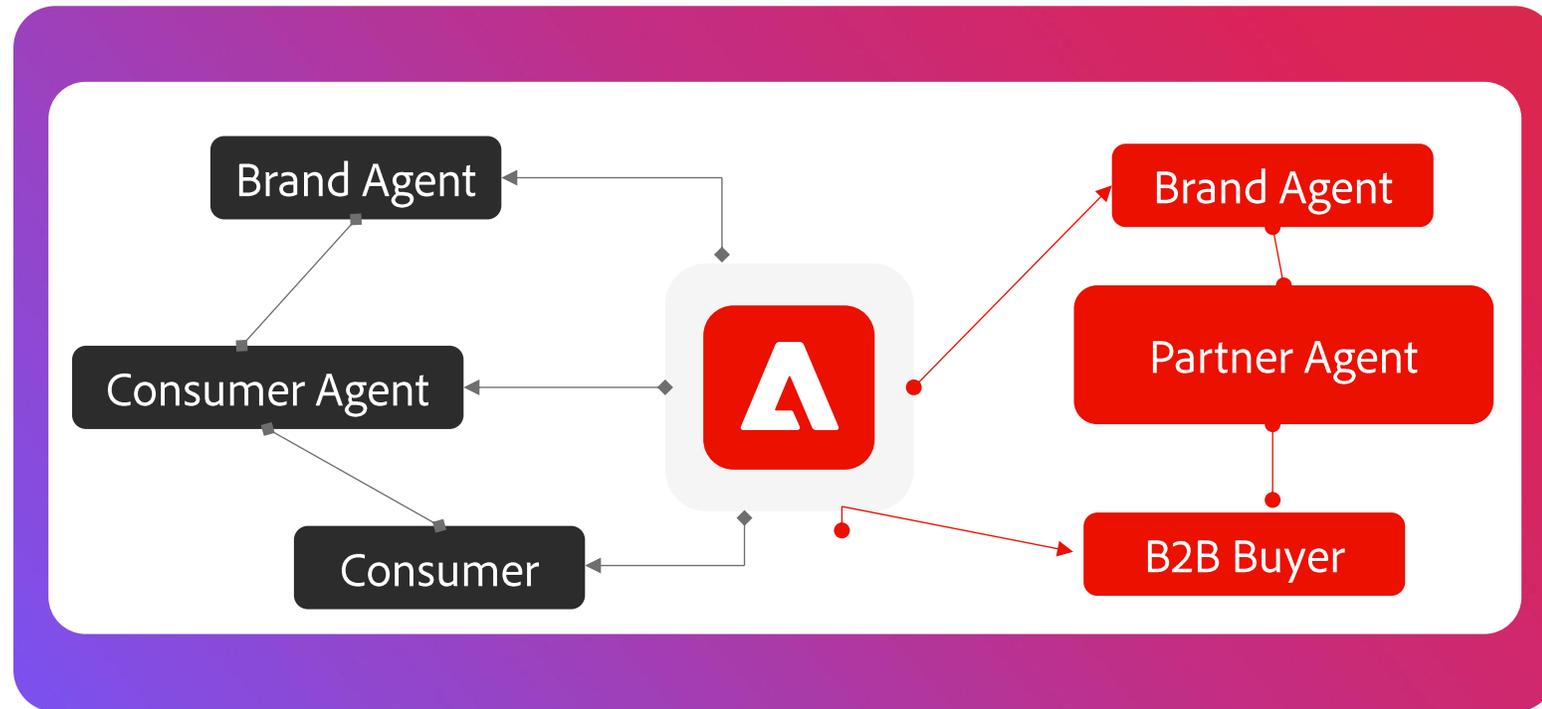
**5x**  
citations,

**41%**  
referral traffic increase

**200%**  
visibility lift,

# Agent readiness: Preparing for agent-to-agent

Beyond visibility: enabling actions



## Agentic Commerce: Innovations to simplify the complexity

★ Key standards emerging: MCP, A2A, UCP, AP2, ACP

🔒 Security, authentication, governance: including Content Authenticity Initiative

🔗 Get pipes in place

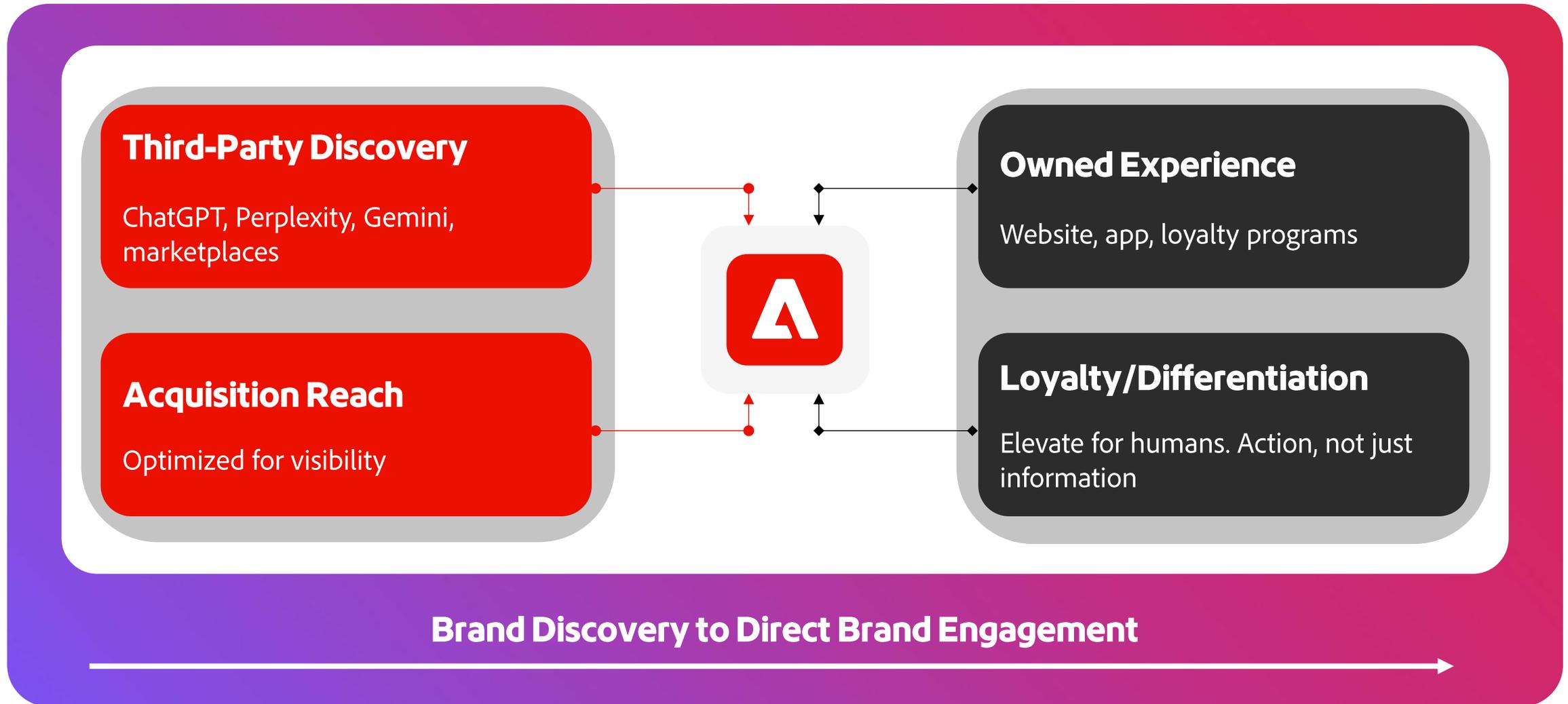
MCP: 97 million monthly SDK downloads, 10K active servers

Content Authenticity Initiative: 6,000+ members

Adobe will support these standards as table stakes in our CXO applications so that brand can focus on brand differentiation and merchandising.

# Agents as a channel

Acquisition vs. What you own



# Human experience reimaged: Brand Concierge

Conversational experiences – purpose-built, personalized

Communication style  Applying brand guideline

## Tone of voice

Friendly, trustworthy, mindful, adventurous.

## Response length

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Marketer



I want a sunny getaway with my daughter to celebrate her graduation—she loves hiking.

**Sunrise Mount Otemanu guided tour**  
From \$75 for 2 people  
See Bora Bora from the top with this guided tour. *Gear up for safe hiking, provided with your booking.*  
[Book trip](#)

**Point Fiti'u'u Cannons picnic hike**  
From \$300 for 2 people  
Experience traditional Fijian cuisine, Kava drinking, live serenades, and a breathtaking sunset.  
[Book trip](#)

**Valley of the Kings historical guided**  
From \$75 for 2 people  
Walk past relics of the island's early history, hikers will discover remnants of ancient villages and Polynesian temples.  
[Book trip](#)

- Multi-modal: text, voice, images
- Brand voice, policies and context with guardrails
- Powered by first-party data

- Built on AEP Agent Orchestrator
- Natively connected to Adobe's content, journeys and data

# Productivity and brand differentiation

Automate the operational. Amplify the signature.

 Automate task assignment

-  Designer Status: In review
-  Writer Status: Assigned
-  Editor Status: Assigned



Progress

Wilderness campaign

 75%

Here's a preview of that audience:

**600K** 

Fashion enthusiasts, California

 Save audience



 Generate

Create social post series targeting younger audience to promote Treq puffer jackets.



## OPERATIONAL

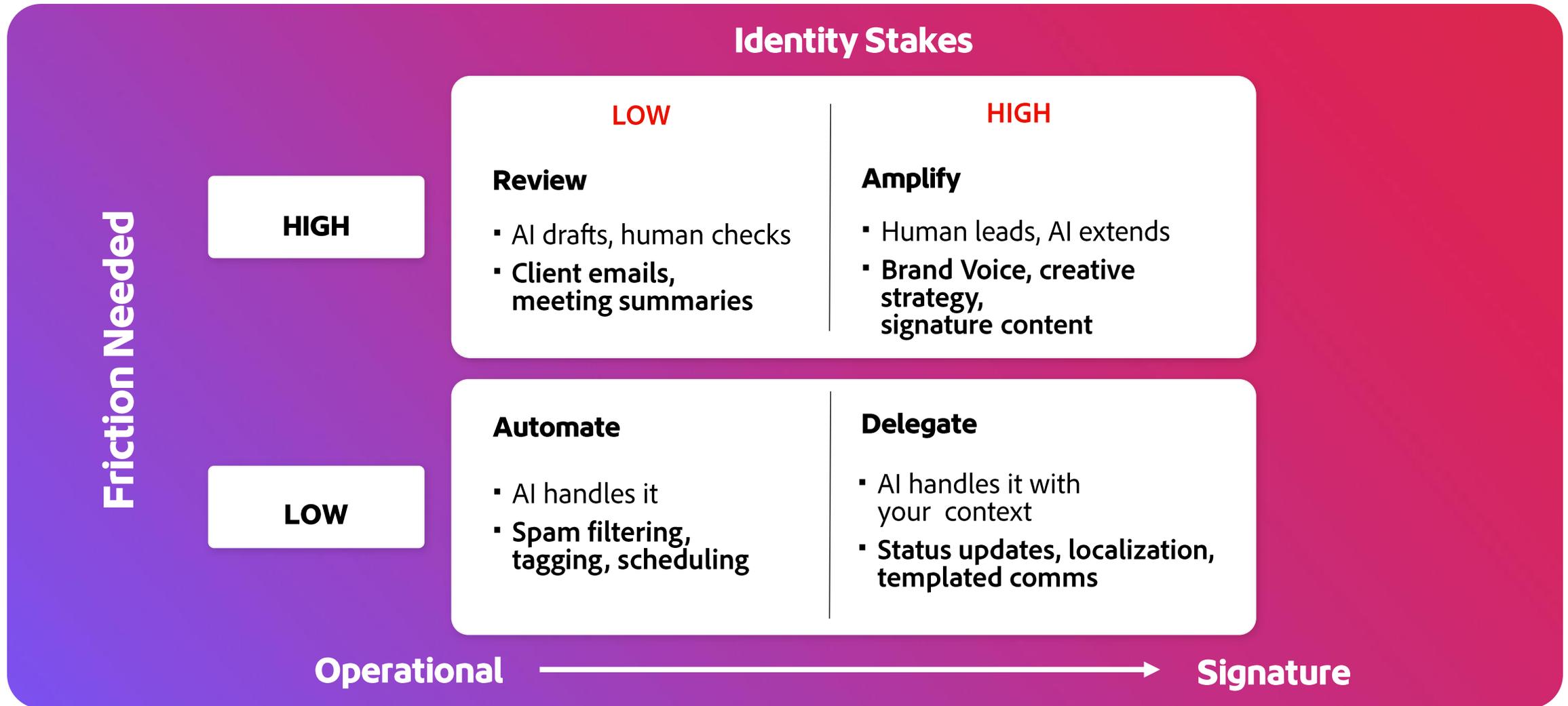
- Needs to happen, doesn't define you
- Automate with context
- Resizing, localization, status updates, formatting



## SIGNATURE

- Where your identity lives
- Amplify with collaboration
- Voice, creative strategy, brand POV, the creative leap

# Brand differentiation: Human-AI friction needed



# Brand agency in an agentic era



## Agent Readiness

Show up where AI is looking—and get the pipes in place



## Human Experience Reimagined

The bar is higher on what you own



## Productivity & Brand Differentiation

Automate the operational. Amplify the signature

# On-brand production at scale with AI

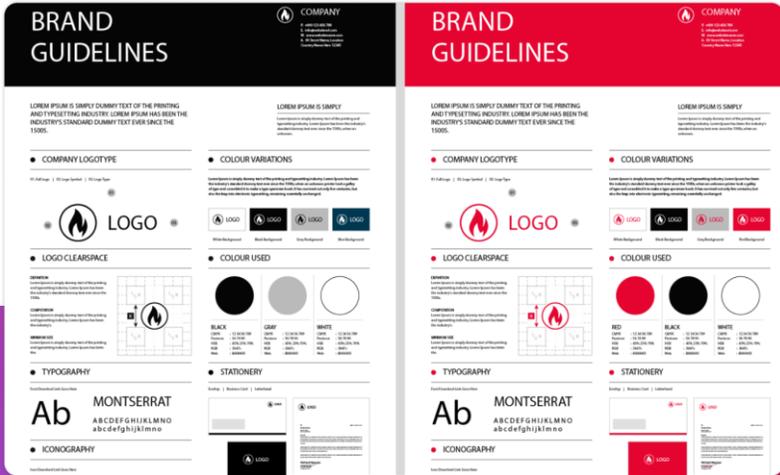


## Viggy Madhav

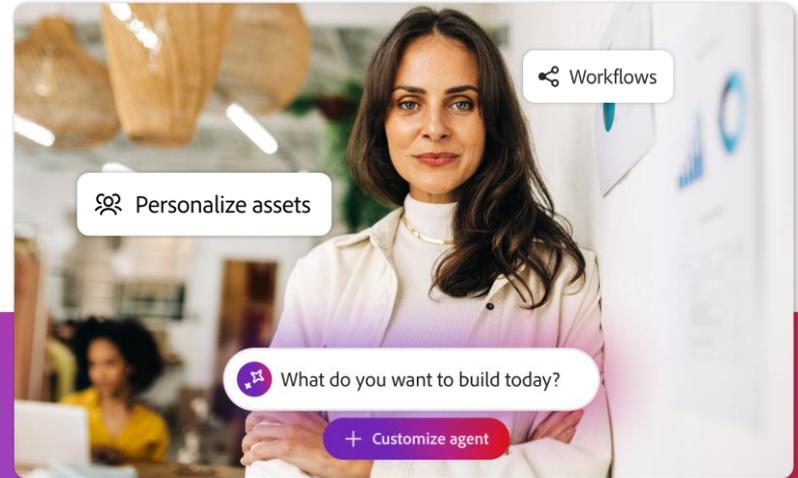
Director of Design, Firefly Enterprise  
Adobe

# The shift

On-brand production at scale with AI



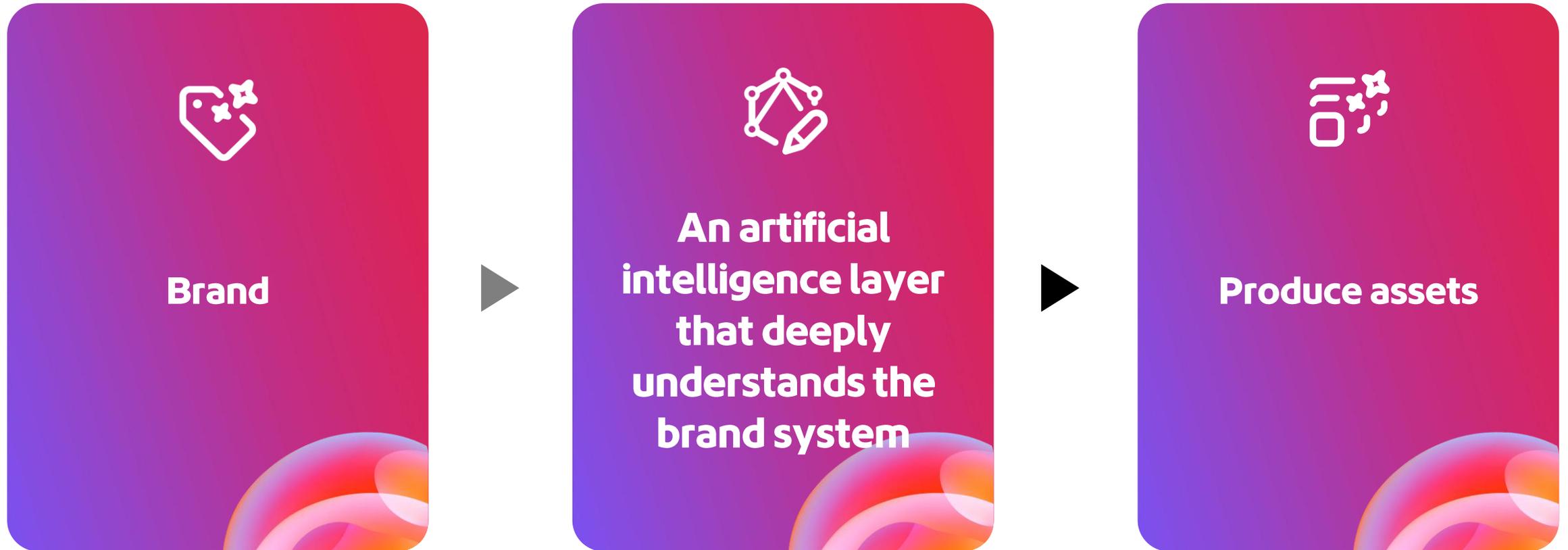
Brands used to be documents



AI forces brands to become systems

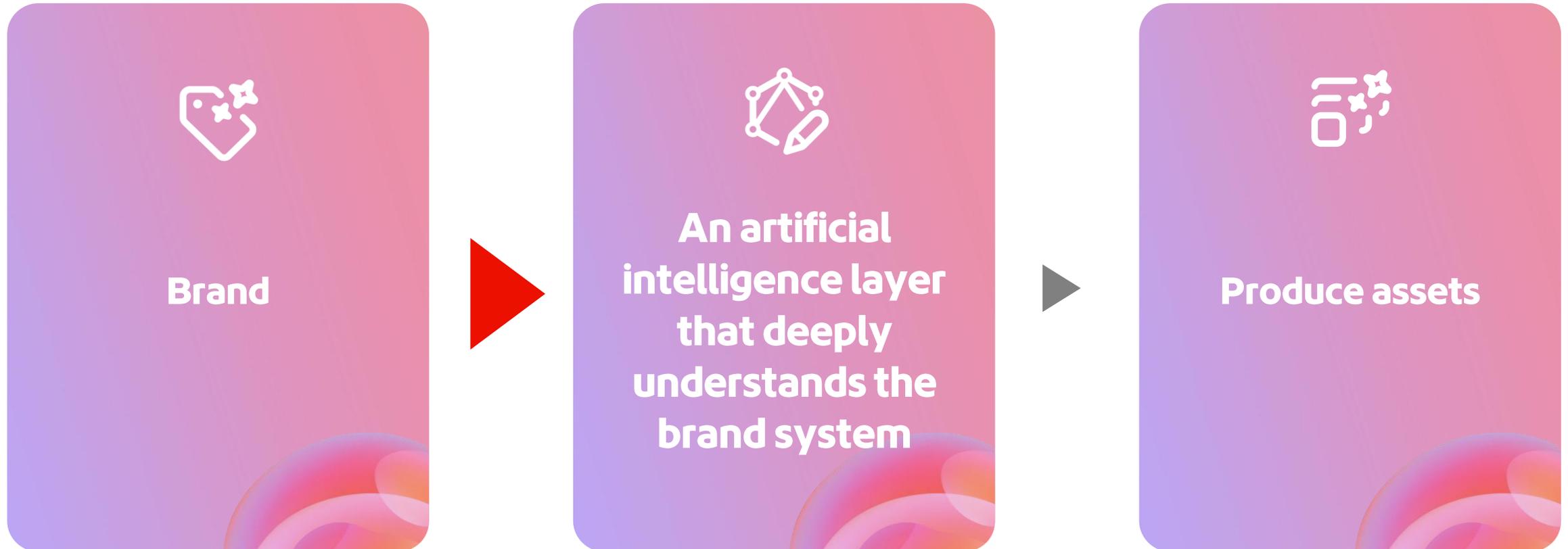
# The minimalistic view

On-brand production at scale with AI



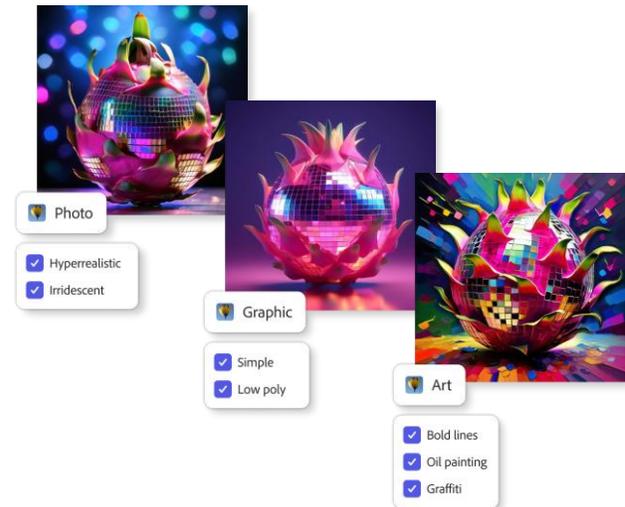
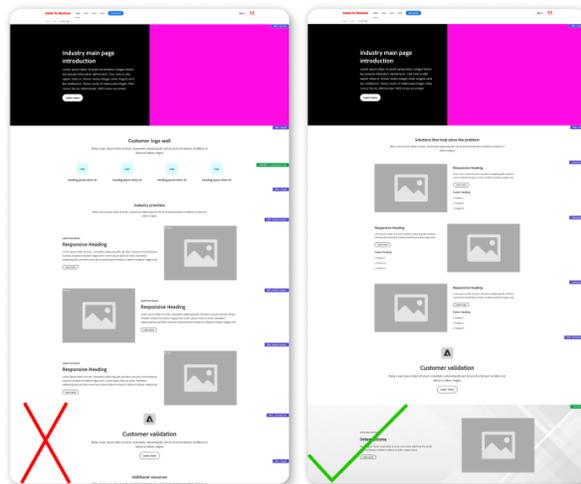
# The bottleneck

...is first translating brand intent into machine-usable structure.



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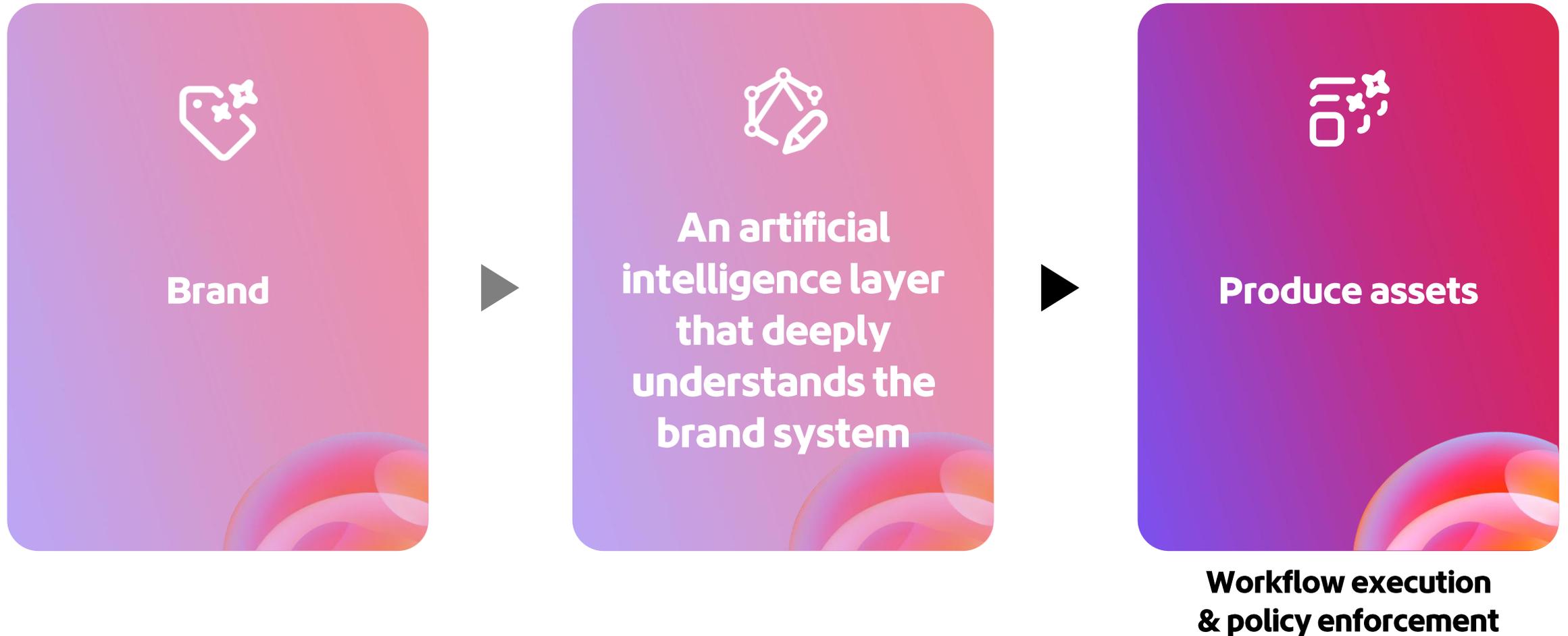


What's "on brand"?

What assets matter?

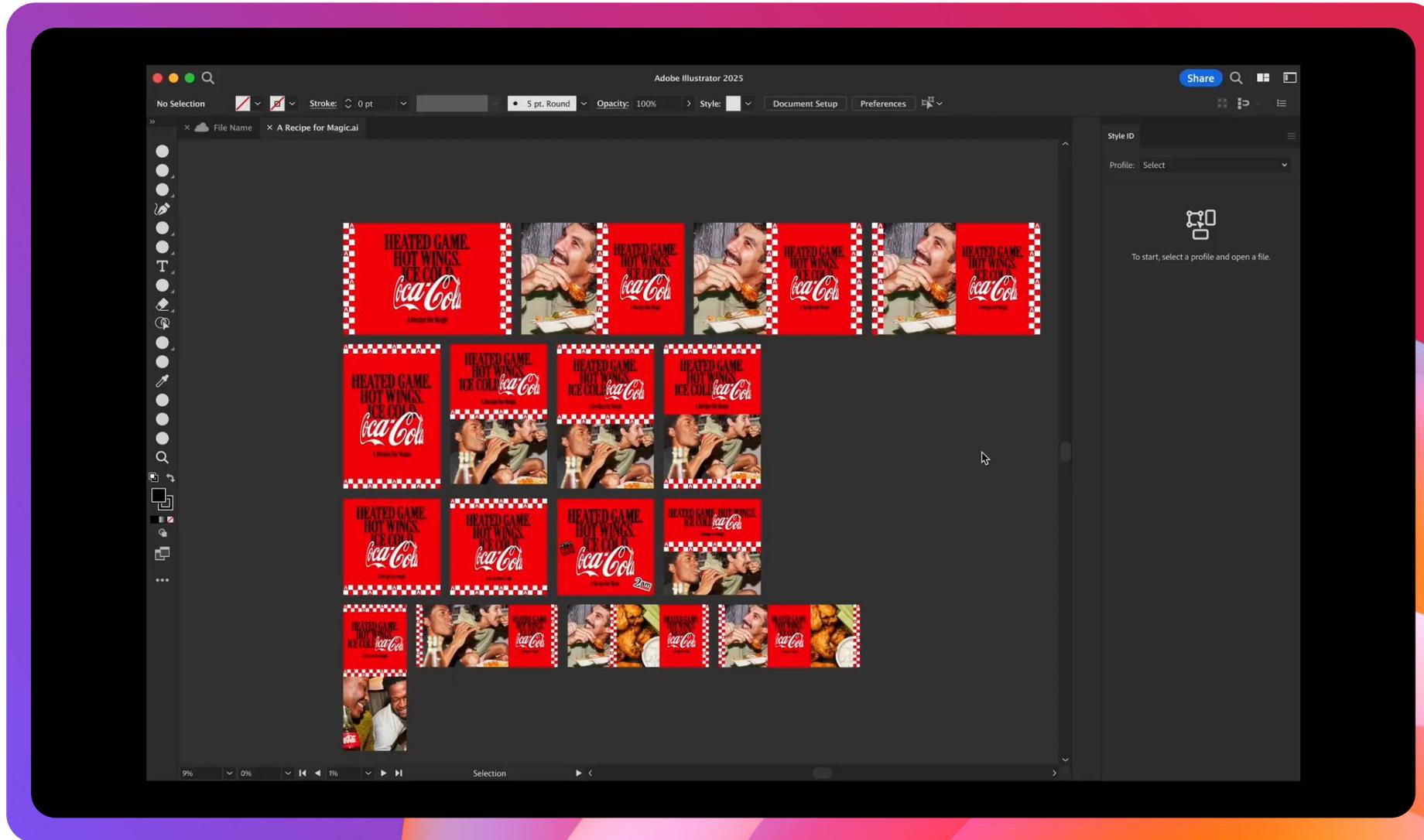
What can safely vary?

# What agents are good at (today)

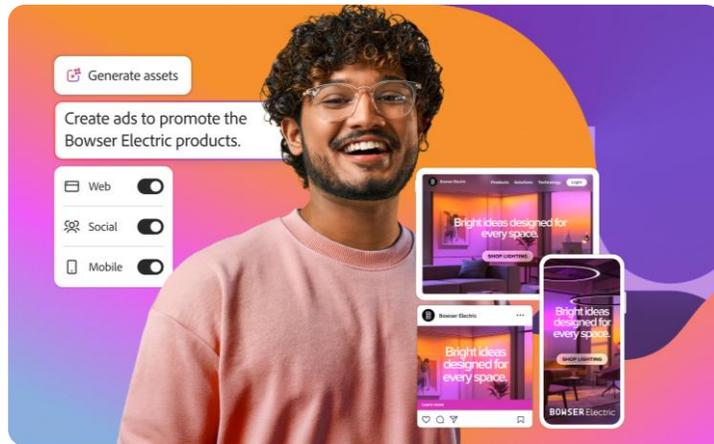


# Firefly Design Intelligence

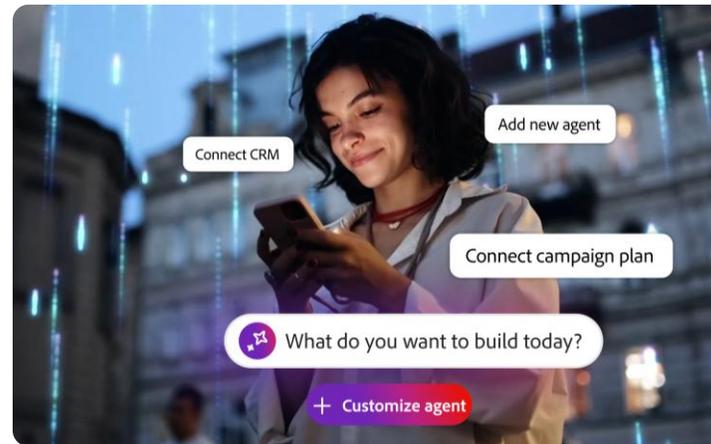
On-brand production at scale with AI



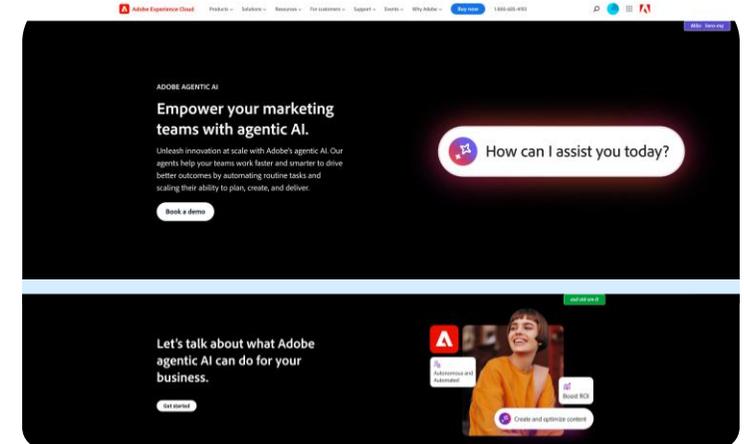
# In the lab currently...



**Extracting and building intelligence**



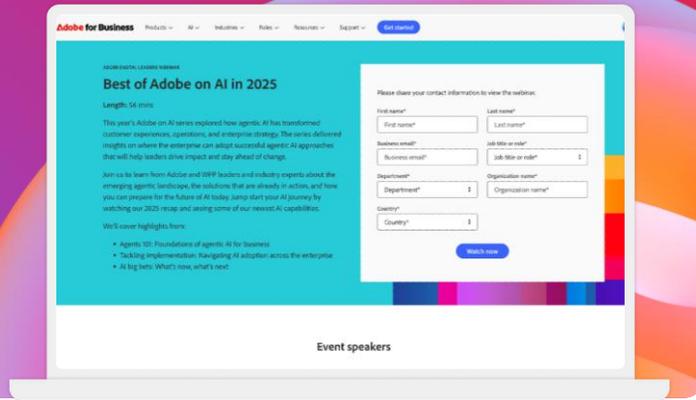
**Automation vs agentic**



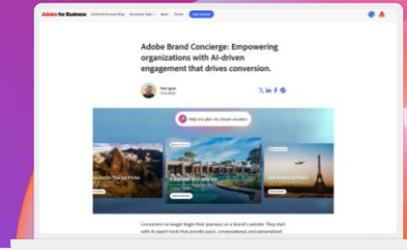
**Ensure brand adherence**

# Related resources

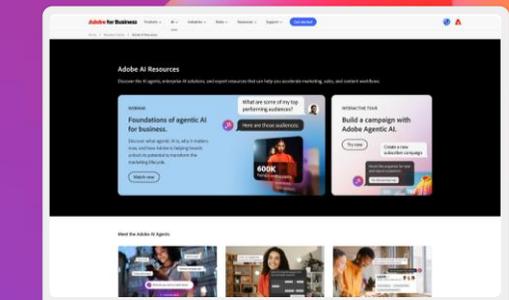
## Best of Adobe on AI 2025 series recap



## Empowering organizations with AI-driven engagement that drives conversion.



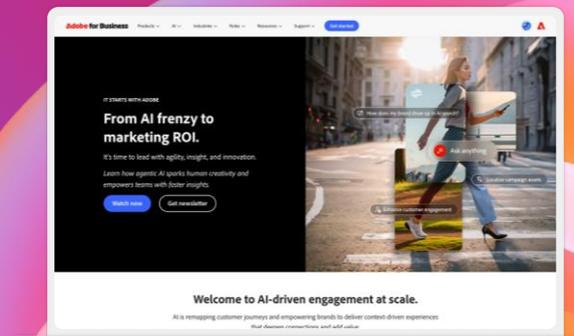
## Check out additional AI resources



## 3 keys to ensuring AI search success.



## Learn more about AI at Adobe



**Adobe**