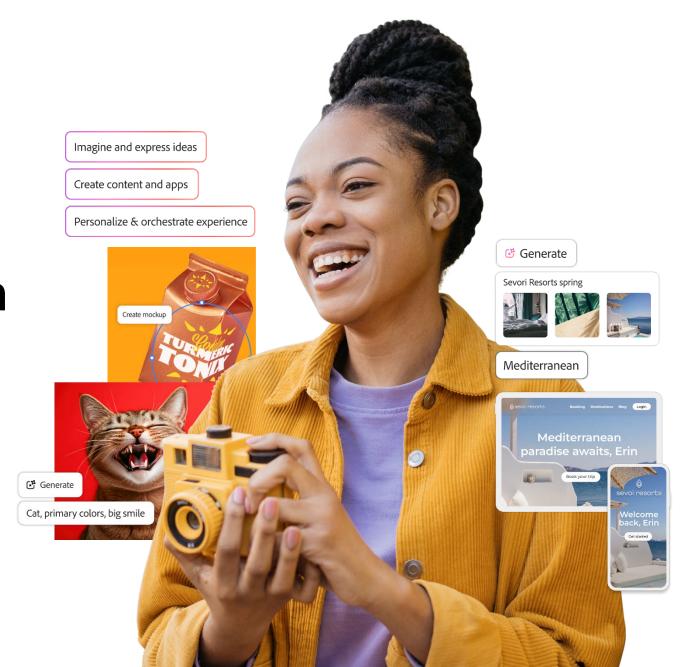
# Adobe on Al:

Navigating AI Adoption Across the Enterprise



Adobe

# Today's speakers



**Emily McReynolds**Global AI Strategy,
Digital Strategy Group,
Adobe



**Toni Vanwinkle**Vice President, Digital
Employee Experience,
Adobe



**Lindsay Morris**Senior Content Strategist,
Adobe

# **Agenda**

Trends in Al Adoption

Discussion: Navigating your organizational transformation with AI

**Q&A** and Resources



# Trends in Al Adoption



# **Emily McReynolds**

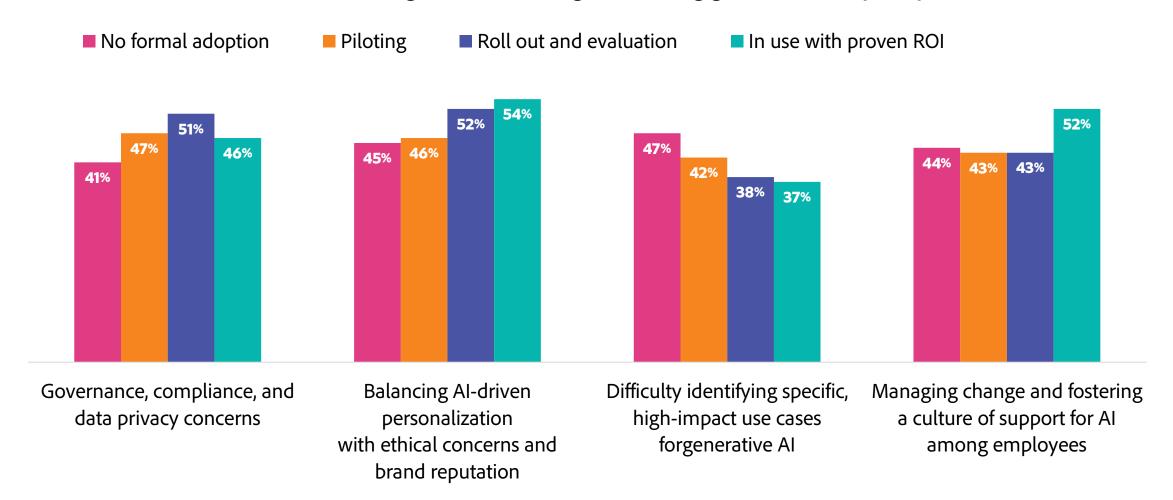
Global AI Strategy, Digital Strategy Group, Adobe





# Governance, brand reputation, and change management are top priorities

Senior executives' views on the most significant challenges in scaling generative Al by adoption level





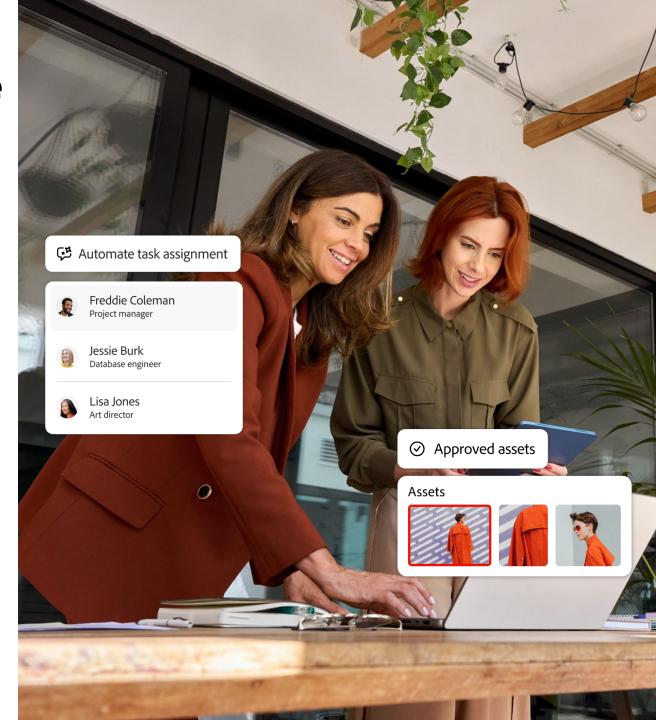
# Empower employees to reimagine new ways of working with AI



Identify the key skills and cultural shifts needed to thrive and transform an AI-driven workplace.



Analyze training approaches for the skills and behaviors that will drive business impact in the era of AI.



# GenAl impact on workforce

Role and skill transformation

**59**%

of the global workforce will need training to remain employable by 2030. (WEF) 39%

of the global workforce skill sets will become obsolete or require significant transformation by 2030. (WEF)



"Generative AI in the creative and in the art space is going to augment human ingenuity, not replace it."

- Shantanu Narayen

# Discussion: Navigating your organizational transformation with AI



**Emily McReynolds**Global AI Strategy,
Digital Strategy Group,
Adobe



**Toni Vanwinkle**Vice President, Digital
Employee Experience,
Adobe

## **Technology Adoption Cycle**

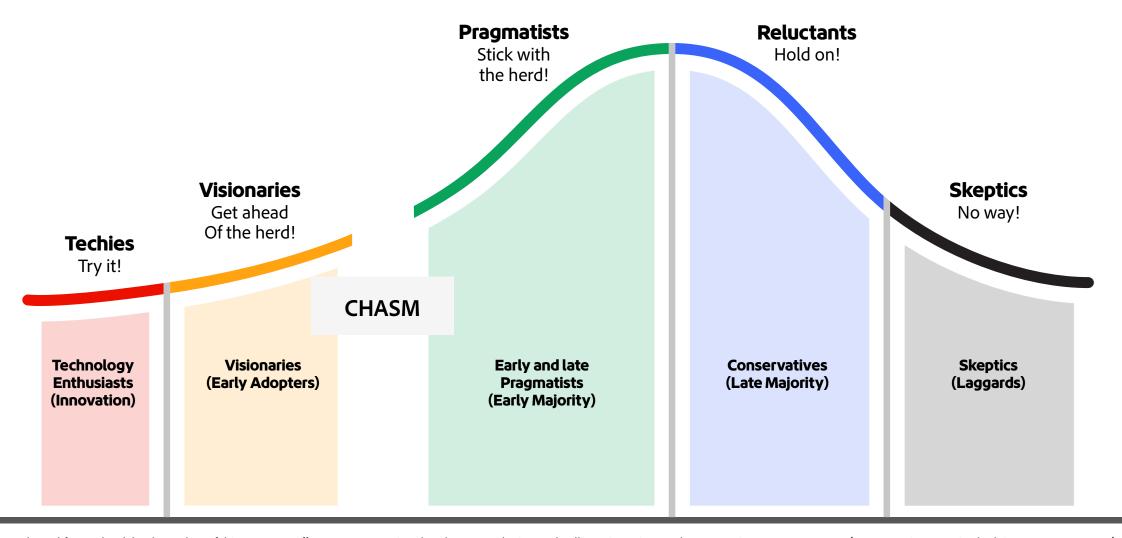


Figure adapted from a book by the author of this paper: Geoffrey Moore, Crossing the Chasm: Marketing and Selling Disruptive Products to Mainstream Customers (HarperBusiness, revised edition, August 20, 2002).



#### **Pillars of Success**

1

#### **Sponsorship**

Strong executive sponsorship and ownership from the top

2

#### **Partnership**

Cross-functional partnership and collaboration between teams

3

# KPIs & Incentives

Alignment on harmonized and measurable KPIs and rewards 4

#### **Upskilling**

Investment in capability building and leveraging domain expertise

5

#### Governance

Transparent decision making and constant communication



# Adobe's approach to AI is rooted in amplifying human potential

As a company, we are focused on reimagining the way we work – empowering us to be more productive, focus on what's important, and accomplish more.



#### **Adobe**

# "Al at Adobe"

A cross-functional working group with the mission to **elevate the impact of individuals, teams, and Adobe** by leveraging Generative AI to reimagine ways of working.

Enable Experiments & Velocity

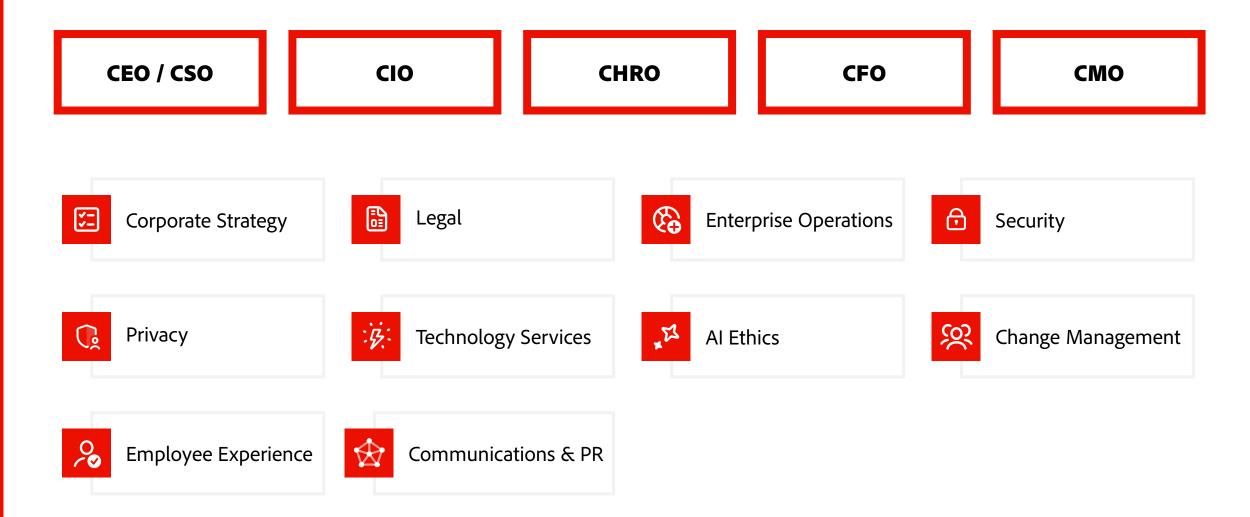
Provide Strategic Framing & Visibility

Foster a Learning Community

Translate Insights
Into Action

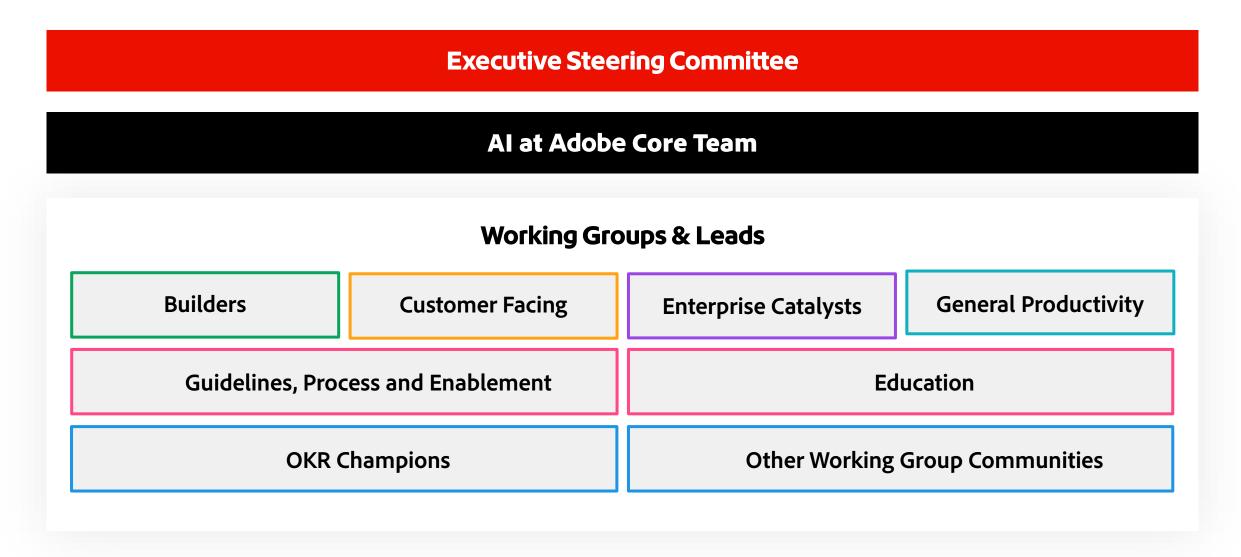


# C-suite sponsored cross-functional leadership team





# AI at Adobe is built on a structured operating model





# Four persona-based working groups across Adobe

#### 300+ experiments across the Adobe ecosystem as of April 2025

**Working Group Personas** 

# **Experiment Examples**



#### Builder

Engineers, Architects, Creatives, Designers

#### CODE ASSISTANTS

Using AI code for inspection, completion, maintenance, and test writing



#### **Customer Facing**

Sales, Customer Support, Customer Success Managers

#### SALES BUSINESS CASE

Automated creation of ROI calculation to showcase value to potential customers



#### **Enterprise Catalysts**

Marketing, Finance, Legal, Security, Privacy, IT, HR, Admins

#### FINANCE ASSISTANT

Helps answer routine employee inquiries so the team can focus on more strategic problems



#### **General Productivity**

All Adobe

# COLLABORATION TOOLS

All employees have access to MSFT Copilot, Acrobat Al, Adobe Express, & Firefly



#### We use cascading OKRs to build strategy and measure success

**Adobe Corporate** Level

Elevate the impact of individuals, teams & Adobe by leveraging gen AI to redesign ways of working

**Digital** Media

**Digital Experience** 

Refactor how we do our work in the age of AI

Categories & **Functions** 

**Builder:** Make software development more creative, impactful, joyful, & accessible **Customer Facing:** Supercharge sales results & customer value through time efficiencies & SME knowledge sharing

**Education:** Inspire our workforce to embrace the age of AI in a responsible manner integrating Gen AI into daily practices.

**Enabler**: Remove friction in marketing, finance, legal, etc. to increase focus on high impact work

Guidelines, Process, **Enablement:** Accelerate velocity of AI learnings without sacrificing quality

**Product/Group OKRs** 

Gen. Productivity: Amplify business outcomes & personal growth by integrating AI into everyday tasks

Team-level OKRs 04

OKRs cascade down to teams & individuals, aligning with overall strategy.

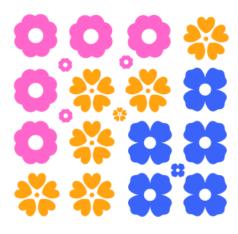
## Our Al journey



"Bloom 1000 flowers"



"Planting intentional gardens"



"Designed ecosystem"

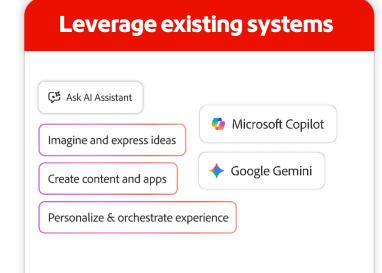
Experimentation

Standarization and Governance

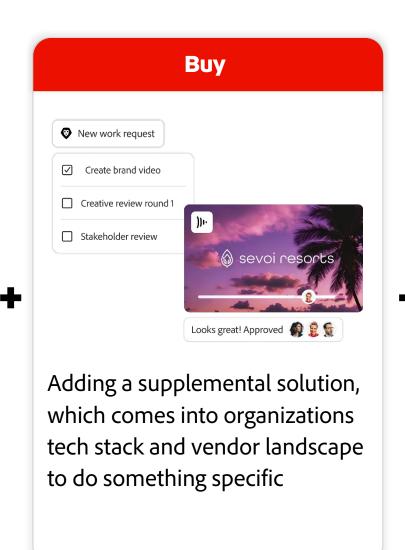
**Coordinated Orchestration** 

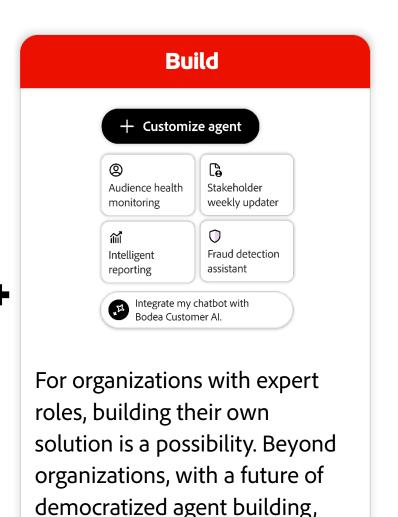
Value & Scale

## Technology choices that companies face



Organization has a system(s) already, where this is a decision point to turn on associated Al capabilities e.g. Google Gemini, Microsoft Copilot





control structures will be critical.

# Al literacy training & enablement is essential to success

#### Enterprise-wide Learning & Enablement



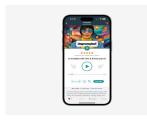
#### Global Live Learning Sessions

Featuring internal and external speakers and new product enablement.



#### AI at Adobe Education Calendar & Hub

A central calendar for all AI education sessions, a place to view past recordings, and connect to Communities of Practice.



#### Al at Adobe Podcast

Short-format interviews with Adobe AI experts and leaders from across the business.



#### Communications & Enablement

Company-wide newsletters and digital learning mailing lists.



#### Al at Adobe Learning Resources

Adobe on Adobe learning resources and third-party vendor learning content.



#### AI at Adobe Onboarding

Information about the AI at Adobe movement, connecting new hires to generative AI tools and learning resources.

# Role-based Learning & Enablement



#### **Communities of Practice**

Persona-based Communities of Practice sharing of best practices and learning resources.



#### **Ambassador Program**

Persona-based AI at Adobe Ambassadors sharing learnings and helping others in their role with best practices and support.



## Role-Based Generative Al learning

Role-specific enablement supporting business outcomes by role and organization.



# Enterprise-wide guardrails structure our experimentation



Risk Management



**Ethical AI Foundational Principles** 



**Experiment Review Process** 



#### **Accountability**

We are committed to taking ownership for the impacts of our work by having processes and resources dedicated to respond to internal and external concerns.



#### Responsibility

We are being responsible during every phase of designing, deploying and maintaining our AI systems through thoughtful evaluation and careful due diligence.



#### **Transparency**

We will be open about, and explain our use of AI to our customers so they have a clear understanding of our AI systems and their application.



## **Key takeaways**

# Elevate business outcomes and personal growth by integrating Al into daily work

- Change management is fundamentally human-centered. All is best driven by people.
- Create community: Make space, bring stories, activate change champions, and create a circle of learning.

In the face of many options, you need a process for technology governance.

#### Q&A



**Emily McReynolds**Global AI Strategy,
Digital Strategy Group,
Adobe

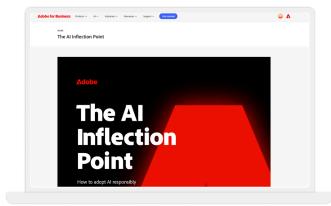


**Toni Vanwinkle**Vice President, Digital
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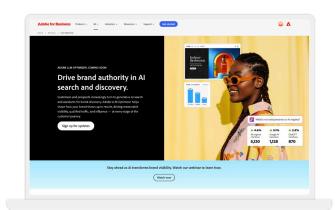


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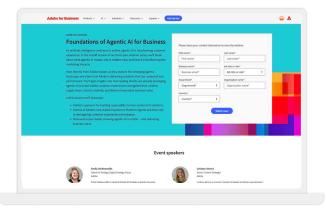
#### **Related resources**



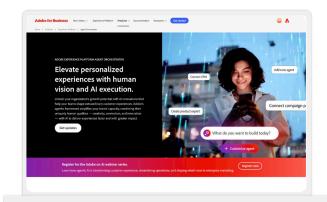
**The AI Inflection Point** 



<u>Drive brand authority in</u> <u>Al search and discovery.</u>



Foundations of Agentic
Al for Business

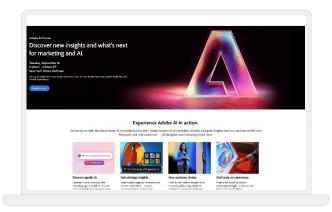


<u>Elevate personalized experiences</u> <u>with human vision and AI execution.</u>

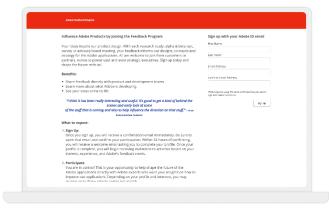




#### **Related resources**



Upcoming event on 9/16: Join us at Adobe AI Forum to get a firsthand look at how Adobe helps you create AI-driven, end-to-end experiences.

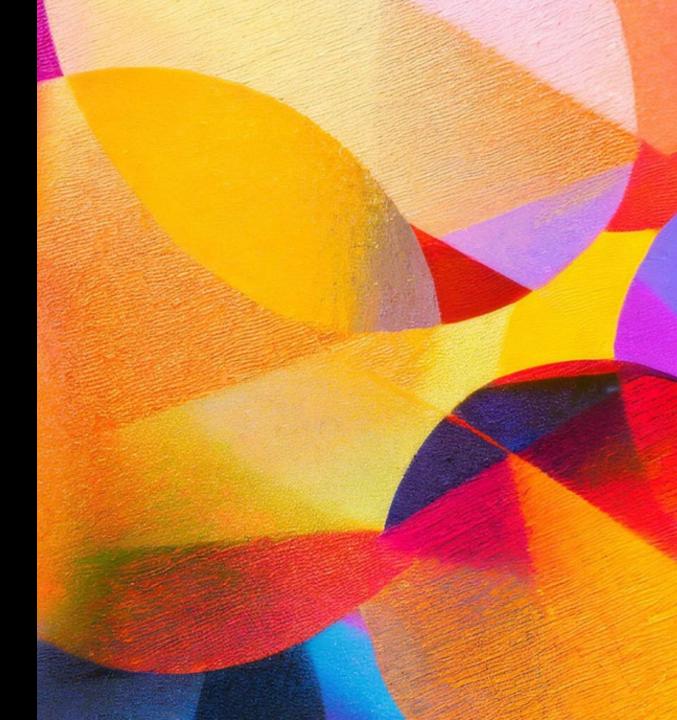


Join the Adobe Feedback Program to partner with our product teams to help shape Adobe products.





# Q&A



Adobe

# Adobe