

The next frontier of content is intelligent, personal, and accessible for all.



and scale is by democratising how they manage their content experiences. This means it's time to break down silos, bring teams together, and give them the power of artificial intelligence (AI) and machine learning (ML)—so they can get the right content to the right people at the right time and place.

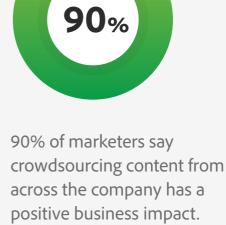
In our new digital-first world, the only way brands can survive

Customers increasingly want personalisation at every touchpoint.

Empower content creation

across the entire company.

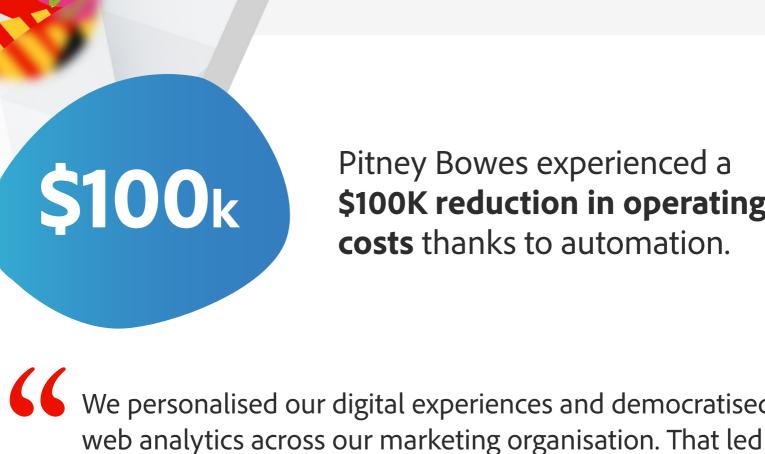
To deliver that, everyone needs to be responsible for delivering great content experiences—not just the marketing team. With AI and ML, anyone at the company is empowered to create all the content variations needed to fuel personalised experiences.



\$38.2_B

The global digital content creation market is expected to reach \$38.2 billion by 2030.

Sources: Databox, PR Newswire



We personalised our digital experiences and democratised

Pitney Bowes experienced a

costs thanks to automation.

\$100K reduction in operating

to mention improved customer relationships. Jose Rodriguez Senior Director, Marketing Technology, Operations and Digital Analytics **Pitney Bowes**

to a significant uptick in site visits and online revenue, not

you and your customers. Plus, with A/B and multivariate testing, you can serve up the best performing experiences—all automatically.

Build intelligence into every experience.

The promise of AI and ML is that you can deliver personalised content from

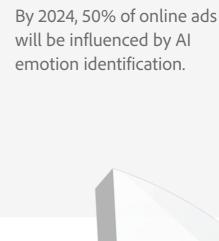
start to finish. And you can do it faster, optimising each interaction between



40%



25%



50%

We can utilise artificial intelligence to reach out to more customers in a personal way by removing the manual task of creating audiences and matching them with top experiences.

Dixons Carphone saw a 17%

using targeted web offers.

increase in conversion when

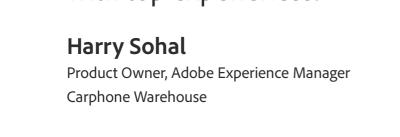
Consumers interact with an

making a purchase.

average of 6 touchpoints when

Omnichannel shoppers have a 30% higher lifetime value than

shoppers who use only 1 channel.



The digital economy has arrived,

which means the future is about

creating experiences customers can

interact with across all channels and

in many different forms. To make

dynamically adjust content—like

auto-cropping images and video

or summarising text—to meet any

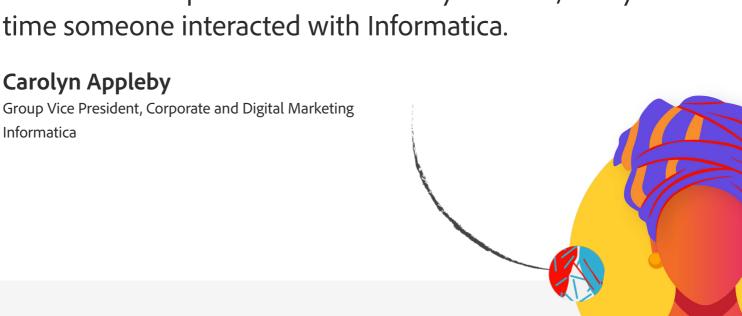
this easier, AI and ML can help you

Sources: Knexus, Google channel's requirements.

Deliver experiences across all channels.

Informatica boosted traffic to its cloud We knew we had to build a technology platform that would support delivery of relevant and in-time orchestrated experiences across every channel, every

data management platform entry page by 75x, with visitors spending **45% more time** on the page.



An Al-powered CMS makes everything better.

Informatica

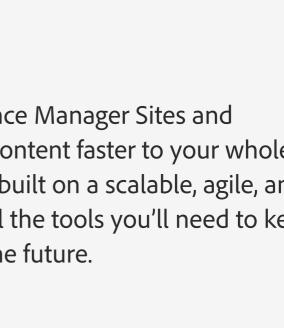
66% faster delivery of a new brand or country site.

Source: IDC

66%

23% higher productivity for digital experience teams.

23%



10%

10% increase in

monthly site visits.

With the combined power of Adobe Experience Manager Sites and Adobe Sensei, you can deliver personalised content faster to your whole audience—on any channel. And because it's built on a scalable, agile, and secure foundation in the cloud, you'll have all the tools you'll need to keep your customers coming back now and into the future.

Learn how Experience Manager Sites can help your business.



and/or other countries.

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Sources "Informatica Transforms Web Experiences from Static to Dynamic," Adobe customer Jessica Greene, "How to Get More People In Your Company Creating Content (According to 52 Marketers)," Databox, February 5, 2019. Julie Krueger, "Omnichannel Shoppers: An Emerging Retail Reality," Think with Google, Kelly Blum and Gloria Omale, "Gartner Predicts 80% of Marketers Will Abandon Personalization Efforts by 2025," Gartner Newsroom, December 2, 2019. Lucy Davies, "US Consumers Turn Off Personal Data Tap as Companies Struggle to

<u>Deliver the Experiences They Crave, Accenture Study Finds</u>," Accenture Newsroom, December 5, 2017. "Multi-Billion Dollar Digital Content Creation Market to Grow at a Prominent Rate in Coming Years," PR Newswire, June 24, 2021. "Omnichannel Stats You Don't Want to Miss," Knexus, May 26, 2016. Melissa Webster and Matthew Marden, "The Business Value of Adobe Experience Adobe, the Adobe logo, Adobe Experience Manager, and Adobe Sensei are either registered trademarks or trademarks of Adobe in the United States Manager Sites," IDC, February 2018. "Pitney Bowes Brings B2B Marketing into the Digital Era with Adobe Experience Cloud," Adobe customer story for Pitney Bowes. "A VIP Experience for All Customers," Adobe customer story for Dixons Carphone.

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