



Microsoft

Acrobat & Sign Days: Acrobat Sign in Microsoft 365

JONAS TUSAR | Customer Success Manager, Adobe Acrobat Sign

Überblick Adobe Acrobat Sign



Adobe Acrobat Sign ermöglicht ...



... rechtsverbindliche und sichere Signaturen, die Compliance Richtlinien entsprechen.



... fehlerfreie Workflows für jeden Anwender zugänglich.



... die Integration in bestehende Geschäftsabläufe.



...größtmögliche Flexibilität durch Mobilität.



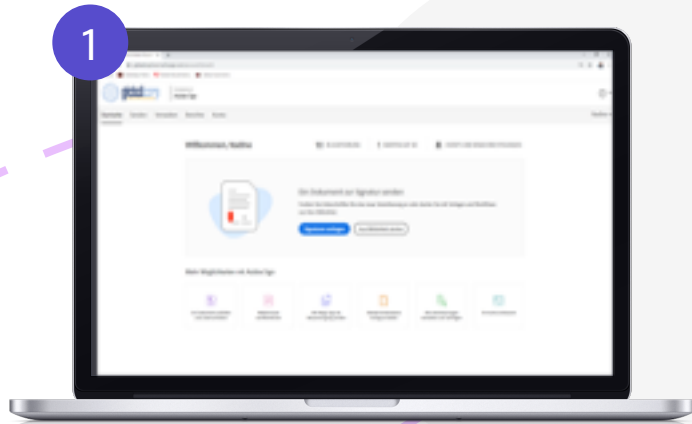
...Self-Service Formulare zur Einbindung in Webseiten oder das Intranet.



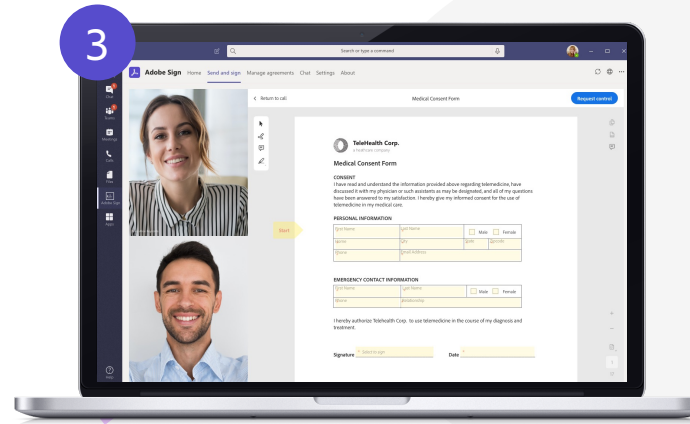
... die lückenlose Verwaltung von Unterschriftenprozessen.



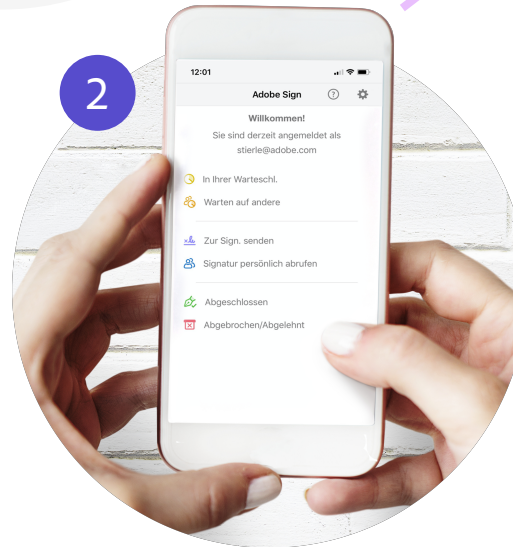
Unterschiedliche Optionen für die Nutzung von Adobe Acrobat Sign



Browser



Integration



Handy/Tablet



vor Ort

Potentielle Anwendungsszenarien

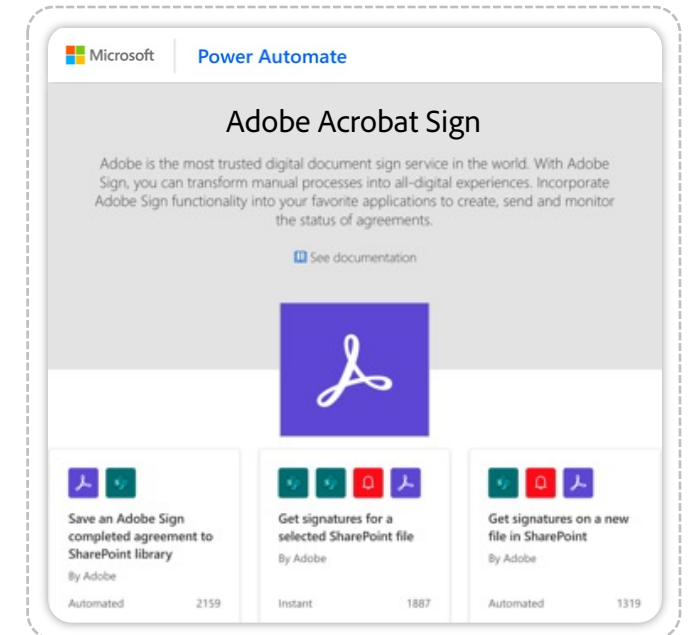
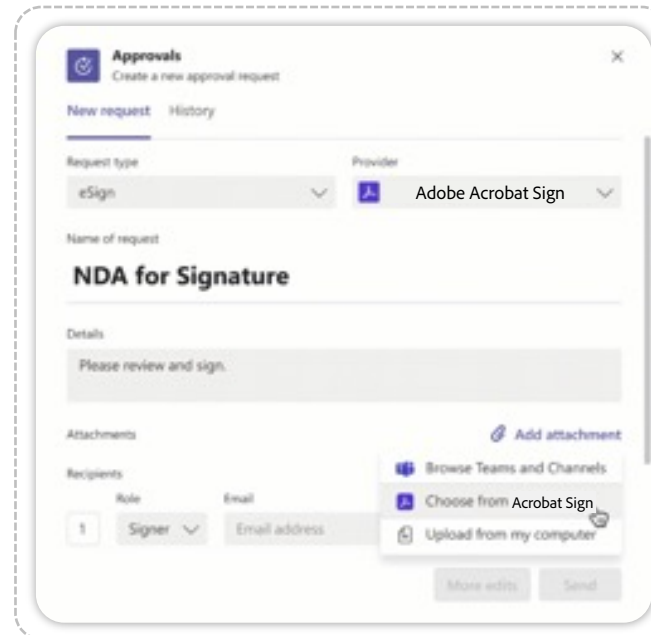
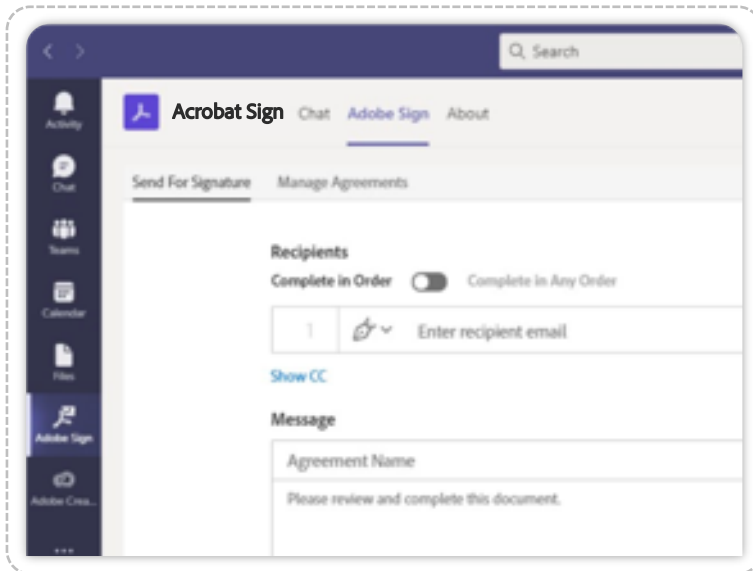
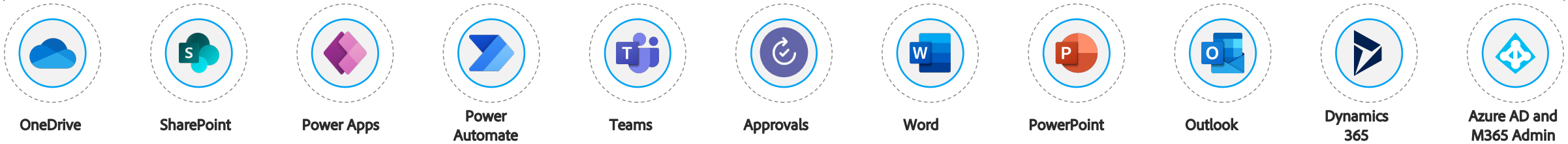
 Vertrieb	 Personalwesen	 Einkauf	 Rechtsabteilung	 Unternehmensweit
<ul style="list-style-type: none"> • Kaufverträge 	<ul style="list-style-type: none"> • Mitarbeiter-Onboarding 	<ul style="list-style-type: none"> • Mitarbeiter-Onboarding 	<ul style="list-style-type: none"> • NDAs 	<ul style="list-style-type: none"> • NDAs
<ul style="list-style-type: none"> • Kundenaufträge 	<ul style="list-style-type: none"> • Benefits enrollment 	<ul style="list-style-type: none"> • Lastenhefte 	<ul style="list-style-type: none"> • IP-Lizenzvereinbarungen 	<ul style="list-style-type: none"> • Vereinbarungen
<ul style="list-style-type: none"> • Reseller-Vereinbarungen 	<ul style="list-style-type: none"> • Bewerber-NDAs 	<ul style="list-style-type: none"> • Bestellungen 	<ul style="list-style-type: none"> • Vertragsmanagement 	<ul style="list-style-type: none"> • Bewilligungen
<ul style="list-style-type: none"> • AGB 	<ul style="list-style-type: none"> • Arbeitnehmer-Richtlinien 	<ul style="list-style-type: none"> • Aufforderungen zur 	<ul style="list-style-type: none"> • Policy management 	<ul style="list-style-type: none"> • Änderungsanträge
<ul style="list-style-type: none"> • Neukundenanträge 	<ul style="list-style-type: none"> • Zeitarbeiterverträge 	<ul style="list-style-type: none"> • Angebotsabgabe 	<ul style="list-style-type: none"> • Compliance 	<ul style="list-style-type: none"> • Vorstandsprotokolle
<ul style="list-style-type: none"> • Angebote / KVAs 	<ul style="list-style-type: none"> • Urlaubsanträge 	<ul style="list-style-type: none"> • Dienstleistungsverträge 	<ul style="list-style-type: none"> • Aufbewahrung von Dok 	<ul style="list-style-type: none"> • Auftragsabwicklung
<ul style="list-style-type: none"> • Änderungsaufträge 		<ul style="list-style-type: none"> • Change management 	<ul style="list-style-type: none"> • Audit sign off 	<ul style="list-style-type: none"> • Rechnungen

Ortsunabhängig arbeiten

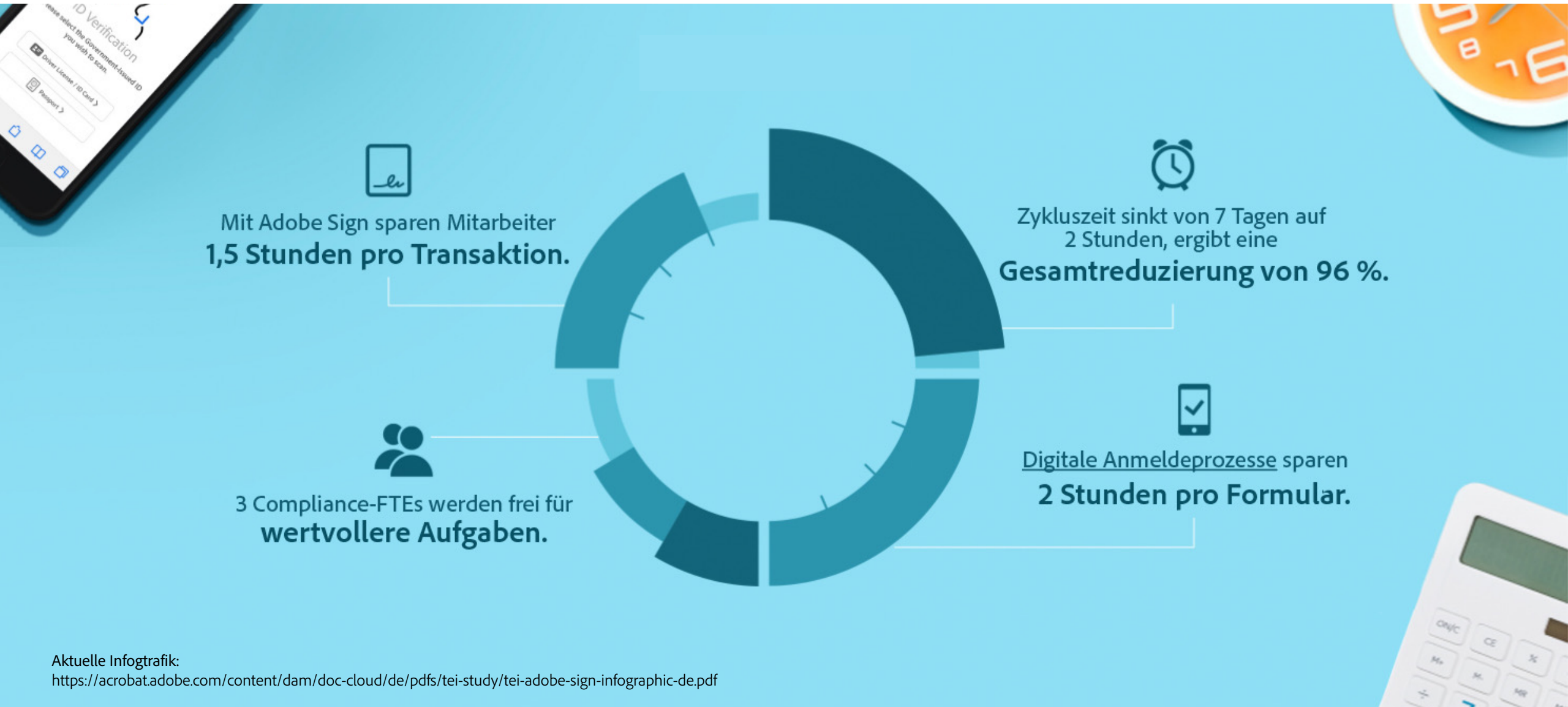
Steigern Sie die Effizienz Ihrer Mitarbeiter mit den richtigen Tools an den Orten, an denen sie tagtäglich arbeiten.



Adobe Acrobat Sign



TEI: Zeitersparnis



TEI: Geringere Umweltbelastung



Einsparungen bei Druck- und Versandkosten pro Jahr:



Einsparungen beim Holzverbrauch in drei Jahren:



Einsparungen beim Wasserverbrauch in drei Jahren:



Einsparungen beim Abfall in drei Jahren:



Aktuelle Infografik:

<https://acrobat.adobe.com/content/dam/doc-cloud/de/pdfs/tei-study/tei-adobe-sign-infographic-de.pdf>

Demo

Digitally Transform Manufacturing Workflows with Adobe Document Cloud and Microsoft Office 365



Digitally Transform Manufacturing Process



Waiver Forms



Incident Response



Safety Investigation

- Sign-In Guest
- Signed Forms
- Recycle bin
- Edit

News



+ Add



Guest Sign-In Form

 Megan Bowen 28 minutes ago

Quick links


-  Learn about a team site
-  Learn how to add a page

Documents



[See all](#)

+ New ...

☰ All Documents


	Name	Modified
---	------	----------

Activity



SitePages

Guest Sign-In Form

 Megan Bowen

Edited less than a minute ago




The new Manufacturing @ Contoso group is ready


Welcome to the Manufacturing @ Contoso group. Use the group to share ideas, files, and important

 Manufacturing @ Contoso +1

Sent 43 minutes ago



Manufacturing @ Contoso

 Megan Bowen

Created site 43 minutes ago




Drag files here

Alternative actions

Please sign: eConsent_Form

Next required field 4



LIABILITY RELEASE & NON-DISCLOSURE FORM

You are entering a Contoso facility that is a restricted area. By signing below, you are agreeing to the following terms:

I authorize Contoso and/or its subsidiaries, partnerships, limited partners, general partners, (collectively referred to throughout this document as "Contoso") to photograph, videotape, audiotape or interview me, and I authorize Contoso unrestricted rights to these content.

IN CONSIDERATION OF the risk of injury while on premises, I HEREBY, for myself, knowingly and voluntarily enter into this WAIVER AND RELEASE OF LIABILITY and hereby waive any and all rights, claims or causes of action of any kind arising out of my proximity to large dangerous equipment.

For purposes of this Agreement, "Confidential Information" means any data or information that is proprietary to the Disclosing Party and not generally known to the public, whether in tangible or intangible form, in whatever medium provided, whether unmodified or modified by Receiving Party or its Representatives (as defined herein), whenever and however disclosed, including, but not limited to: (i) any marketing strategies, plans, financial information, or projections, operations, sales estimates, business plans and performance results relating to the past, present or future business activities of such party, its affiliates, subsidiaries and affiliated companies; (ii) plans for products or services, and customer or supplier lists; (iii) any scientific or technical information, invention, design, process, procedure, formula, improvement, technology or method; (iv) any concepts, reports,

Start

1 / 1

Alternative actions

Please sign: eConsent_Form

Next required field 3

in), whenever and however disclosed, including, but not limited to: (i) any marketing strategies, plans, financial information, or projections, operations, sales estimates, business plans and performance results relating to the past, present or future business activities of such party, its affiliates, subsidiaries and affiliated companies; (ii) plans for products or services, and customer or supplier lists; (iii) any scientific or technical information, invention, design, process, procedure, formula, improvement, technology or method; (iv) any concepts, reports, data, know-how, works-in-progress, designs, development tools, specifications, computer software, source code, object code, flow charts, databases, inventions, information and trade secrets; (v) any other information that should reasonably be recognized as confidential information of the Disclosing Party; and (vi) any information generated by the Receiving Party or by its Representatives that contains, reflects, or is derived from any of the foregoing. Confidential Information need not be novel, unique, patentable, copyrightable or constitute a trade secret in order to be designated Confidential Information. The Receiving Party acknowledges that the Confidential Information is proprietary to the Disclosing Party, has been developed and obtained through great efforts by the Disclosing Party and that Disclosing Party regards all of its Confidential Information as trade secrets.

Next

Visitor Name

Company Name

*Enter your company name

Signature

*Click here to sign

Email

Phone

*

Date of Authorization

Oct 17, 2019

MC

Manufacturing @ Contoso

Private group

- Sign-In Guest
- Signed Forms
- Recycle bin
- Edit

Alternative actions

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Next required field 2

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Visitor Name

Email

adobesigndemo+sanjeev@outlook.com

Company Name

Phone

*

Signature

* Click here to sign

Date of Authorization

Oct 17, 2019

Next



Manufacturing @ Contoso

Private group

Next steps

1 member

- Home
- Sign-In Guest
- Signed Forms
- Recycle bin
- Edit

New Send by email Promote Page details

Posted Edit

Alternative actions

Please sign: eConsent_Form

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in), whenever and however disclosed, including, but not limited to: (i) any marketing strategies, plans, financial information, or projections, operations, sales estimates, business plans and performance results relating to the past, present or future business activities of such party, its affiliates, subsidiaries and affiliated companies; (ii) plans for products or services, and customer or supplier lists; (iii) any scientific or technical information, invention, design, process, procedure, formula, improvement, technology or method; (iv) any concepts, reports, data, know-how, works-in-progress, designs, development tools, specifications, computer software, source code, object code, flow charts, databases, inventions, information and trade secrets; (v) any other information that should reasonably be recognized as confidential information of the Disclosing Party; and (vi) any information generated by the Receiving Party or by its Representatives that contains, reflects, or is derived from any of the foregoing. Confidential Information need not be novel, unique, patentable, copyrightable or constitute a trade secret in order to be designated Confidential Information. The Receiving Party acknowledges that the Confidential Information is proprietary to the Disclosing Party, has been developed and obtained through great efforts by the Disclosing Party and that Disclosing Party regards all of its Confidential Information as trade secrets.

Visitor Name	Email
<input type="text"/>	<input type="text" value="adobesigndemo+sanjeev@outlook.com"/>
Company Name	Phone
<input type="text" value="GlobalCorp"/>	<input type="text"/>
Signature	Date of Authorization
<div><div>*</div><div>Click here to sign</div></div>	<input type="text" value="Oct 17, 2019"/>

1 / 1



- Home
- Sign-In Guest
- Signed Forms
- Recycle bin
- Edit

Alternative actions

Please sign: eConsent_Form

Next required field 2

in), whenever and however disclosed, including, but not limited to: (i) any marketing strategies, plans, financial information, or projections, operations, sales estimates, business plans and performance results relating to the past, present or future business activities of such party, its affiliates, subsidiaries and affiliated companies; (ii) plans for products or services, and customer or supplier lists; (iii) any scientific or technical information, invention, design, process, procedure, formula, improvement, technology or method; (iv) any concepts, reports, data, know-how, works-in-progress, designs, development tools, specifications, computer software, source code, object code, flow charts, databases, inventions, information and trade secrets; (v) any other information that should reasonably be recognized as confidential information of the Disclosing Party; and (vi) any information generated by the Receiving Party or by its Representatives that contains, reflects, or is derived from any of the foregoing. Confidential Information need not be novel, unique, patentable, copyrightable or constitute a trade secret in order to be designated Confidential Information. The Receiving Party acknowledges that the Confidential Information is proprietary to the Disclosing Party, has been developed and obtained through great efforts by the Disclosing Party and that Disclosing Party regards all of its Confidential Information as trade secrets.

Visitor Name

Company Name

GlobalCorp

Signature

* Click here to sign

Email

ado

Phone

*555-

Date of Authorization

Oct 17, 2019

Please enter a valid phone number, e.g., '(555) 123-4567'.

Next

Alternative actions

Please sign: eConsent_Form

Next required field 1

in), whenever and however disclosed, including, but not limited to: (i) any marketing strategies, plans, financial information, or projections, operations, sales estimates, business plans and performance results relating to the past, present or future business activities of such party, its affiliates, subsidiaries and affiliated companies; (ii) plans for products or services, and customer or supplier lists; (iii) any scientific or technical information, invention, design, process, procedure, formula, improvement, technology or method; (iv) any concepts, reports, data, know-how, works-in-progress, designs, development tools, specifications, computer software, source code, object code, flow charts, databases, inventions, information and trade secrets; (v) any other information that should reasonably be recognized as confidential information of the Disclosing Party; and (vi) any information generated by the Receiving Party or by its Representatives that contains, reflects, or is derived from any of the foregoing. Confidential Information need not be novel, unique, patentable, copyrightable or constitute a trade secret in order to be designated Confidential Information. The Receiving Party acknowledges that the Confidential Information is proprietary to the Disclosing Party, has been developed and obtained through great efforts by the Disclosing Party and that Disclosing Party regards all of its Confidential Information as trade secrets.

Visitor Name

Email

adobesigndemo+sanjeev@outlook.com

Company Name

GlobalCorp

Phone

555-

Signature

* Click here to sign

Date of Authorization

Oct 17, 2019

Next

- Sign-In Guest
- Signed Forms
- Recycle bin
- Edit

Alternative actions ▾

Please sign: eConsent Form

Completed

Type Draw

Sanjeev Patel

Clear

Close

Apply

GlobalCorp

555-555-1234

Signature

Sanjeev Patel (Oct 17, 2019)

Date of Authorization

Oct 17, 2019

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- Sign-In Guest
- Signed Forms
- Recycle bin
- Edit

Alternative actions

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Completed

Type

Draw

Sign

Sign Here

Sanjeev Patel

Close

Apply

GlobalCorp

555-555-1234

Signature

Sanjeev Patel

Sanjeev Patel (Oct 17, 2019)

Date of Authorization

Oct 17, 2019

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Private group

Next steps

1 member

- Sign-In Guest
- Signed Forms
- Recycle bin
- Edit

Alternative actions ▾

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Completed ✓

in), whenever and however disclosed, including, but not limited to: (i) any marketing strategies, plans, financial information, or projections, operations, sales estimates, business plans and performance results relating to the past, present or future business activities of such party, its affiliates, subsidiaries and affiliated companies; (ii) plans for products or services, and customer or supplier lists; (iii) any scientific or technical information, invention, design, process, procedure, formula, improvement, technology or method; (iv) any concepts, reports, data, know-how, works-in-progress, designs, development tools, specifications, computer software, source code, object code, flow charts, databases, inventions, information and trade secrets; (v) any other information that should reasonably be recognized as confidential information of the Disclosing Party; and (vi) any information generated by the Receiving Party or by its Representatives that contains, reflects, or is derived from any of the foregoing. Confidential Information need not be novel, unique, patentable, copyrightable or constitute a trade secret in order to be designated Confidential Information. The Receiving Party acknowledges that the Confidential Information is proprietary to the Disclosing Party, has been developed and obtained through great efforts by the Disclosing Party and that Disclosing Party regards all of its Confidential Information as trade secrets.

Visitor Name

Sanjeev Patel

Email

adobesigndemo+sanjeev@outlook.com

Company Name

GlobalCorp

Phone

555-555-1234

Signature

Sanjeev Patel (Oct 17, 2019)

Date of Authorization

Oct 17, 2019

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- Signed Forms
- Recycle bin
- Edit



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Copies will be e-mailed to all parties.

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MC

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Private group

- Home
- Sign-In Guest
- Signed Forms
- Shared with us
- Recycle bin
- Edit

+ New

Upload

Sync

Export to Excel

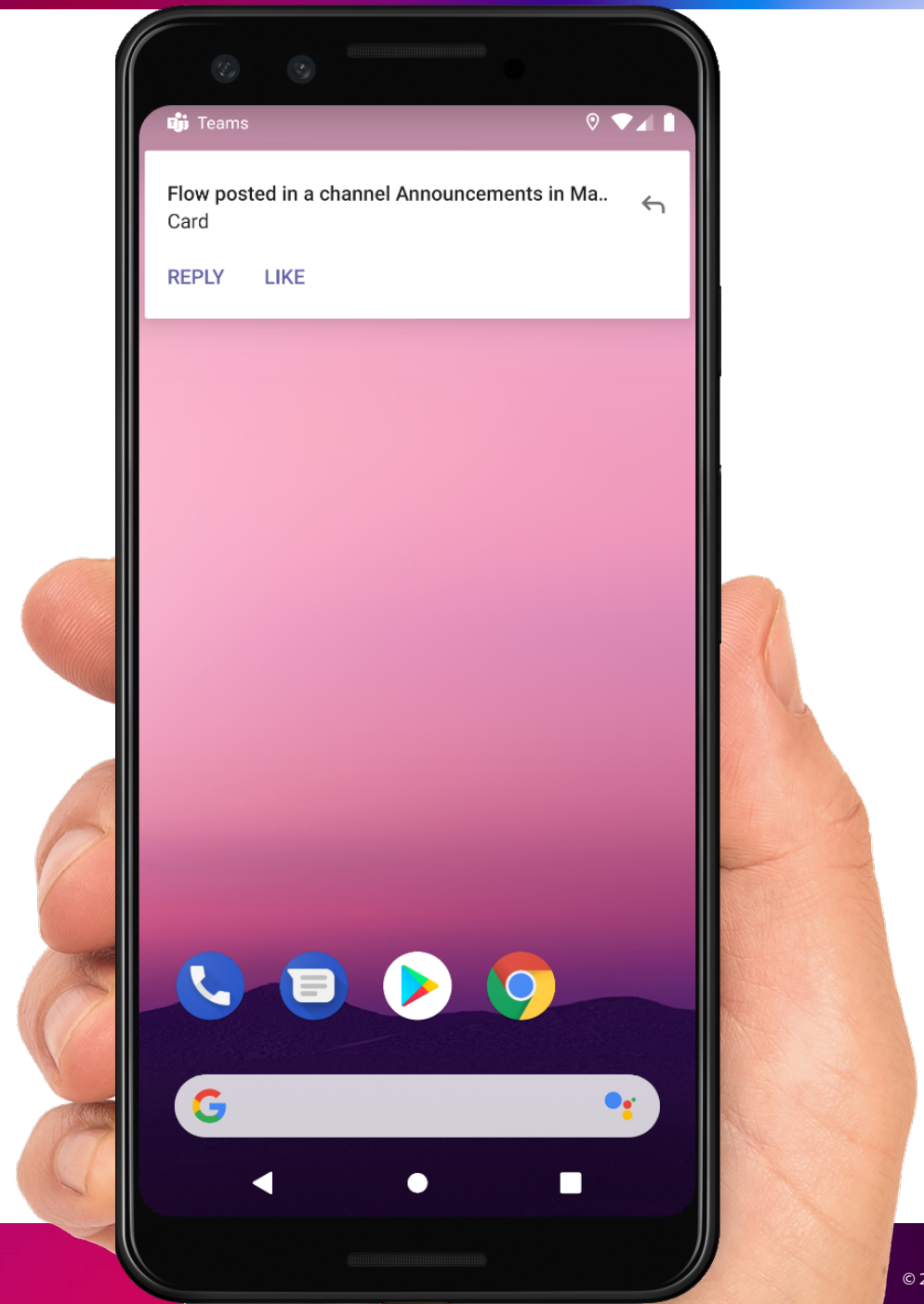
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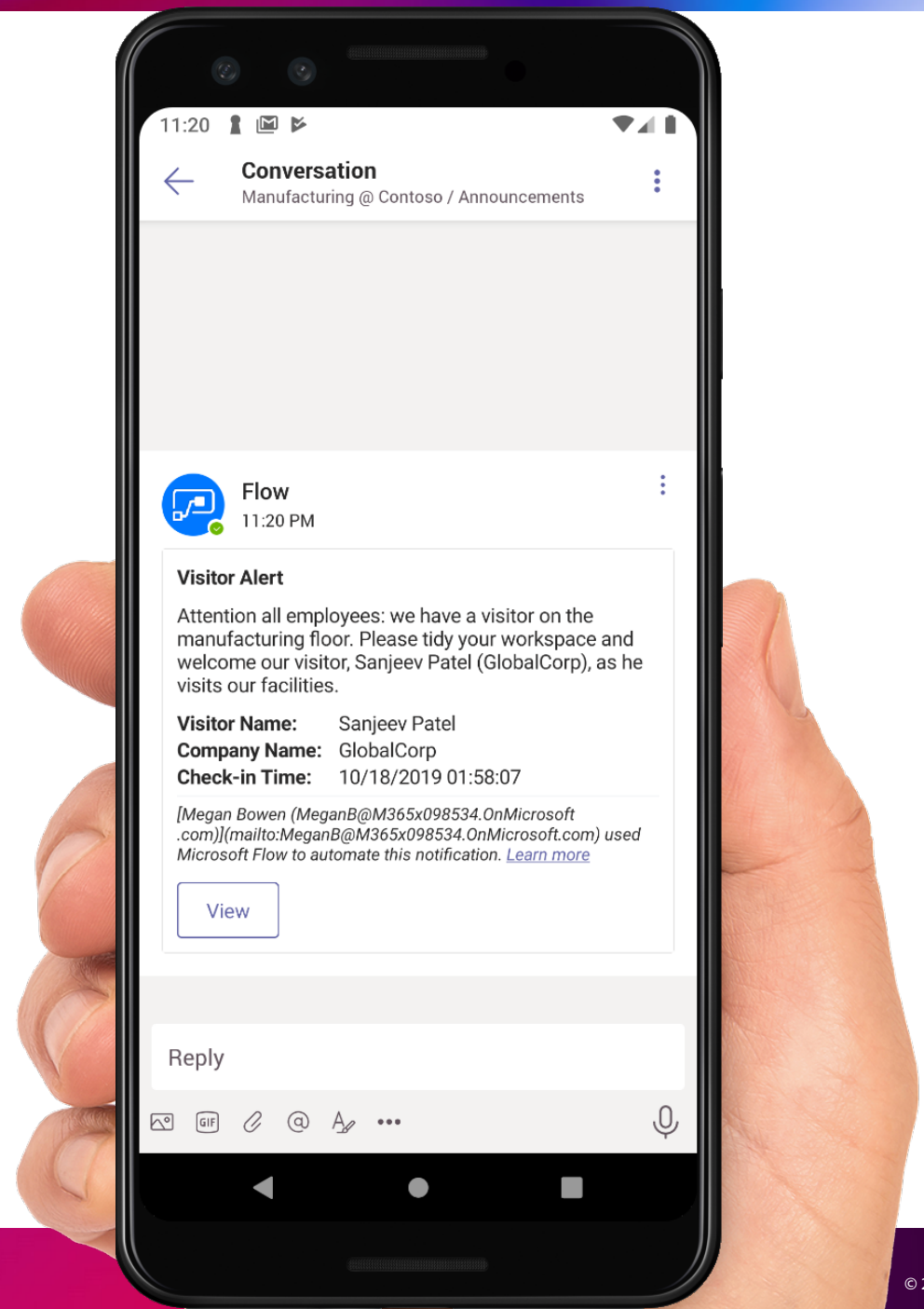
All Documents

Documents

>	Name	Modified	Guest Name	Guest Email	Guest Company	Modified By	Check-In Date	+ Add column
✓	Check-In Date : 10/17/2019 (2)							
	Megan Bowen - Sign In Form - 2019-10-18...	30 minutes ago	Megan Smith	adobesigndemo+megan@outlook.com	GlobalCorp	Megan Bowen	35 minutes ago	
	Sanjeev Patel - Sign In Form - 2019-10-18T...	A few seconds ago	Sanjeev Patel	adobesigndemo+sanjeev@outlook.com	GlobalCorp	Megan Bowen	A few seconds ago	







CUSTOMER JOURNEY



Waiver Forms

- Integrate web forms into Microsoft SharePoint
- Automatically store documents and form field as metadata in SharePoint
- Automate next steps using Microsoft Flow



Incident Response



Safety Investigation

Digitally Transform Manufacturing Process



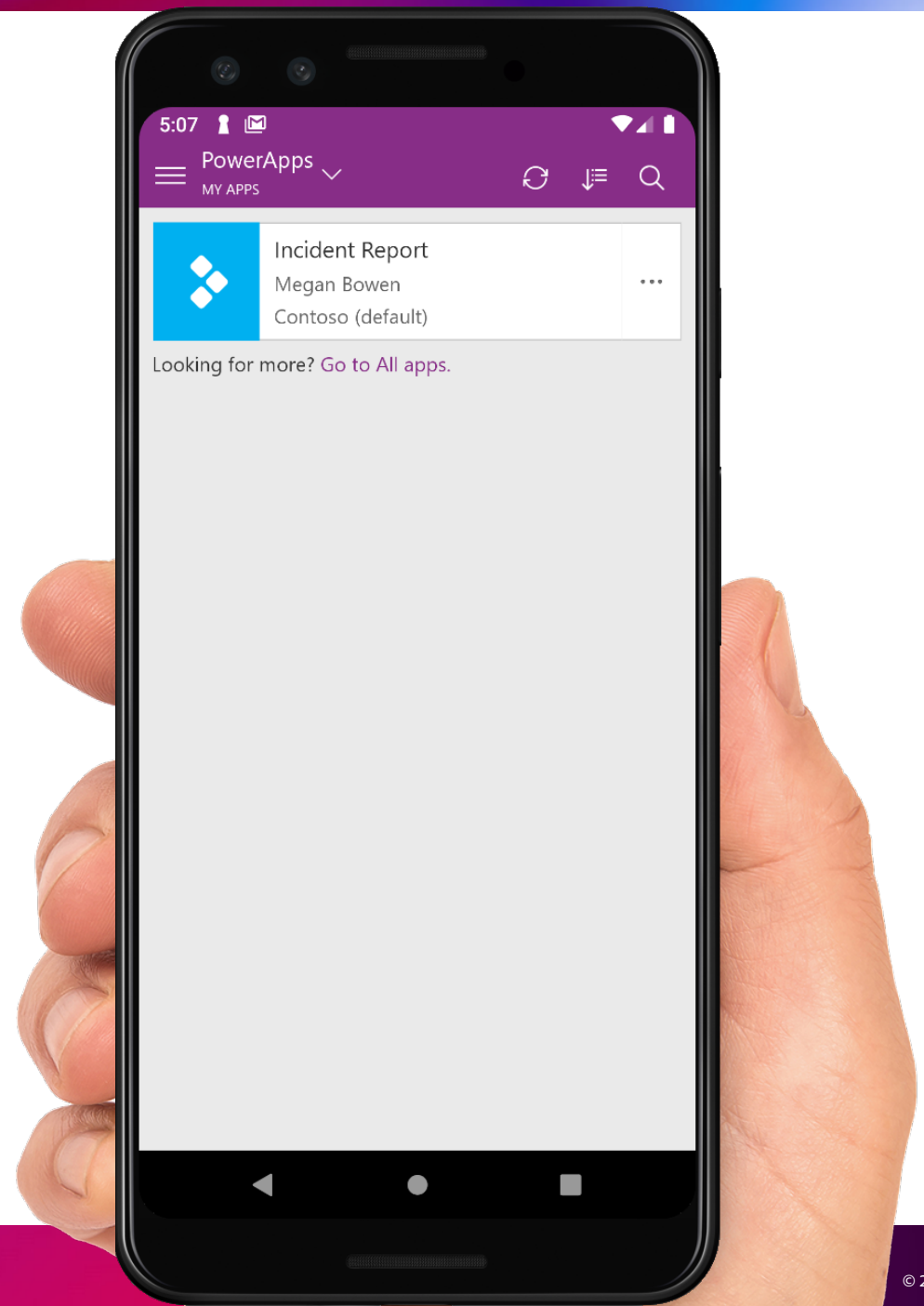
Waiver Forms

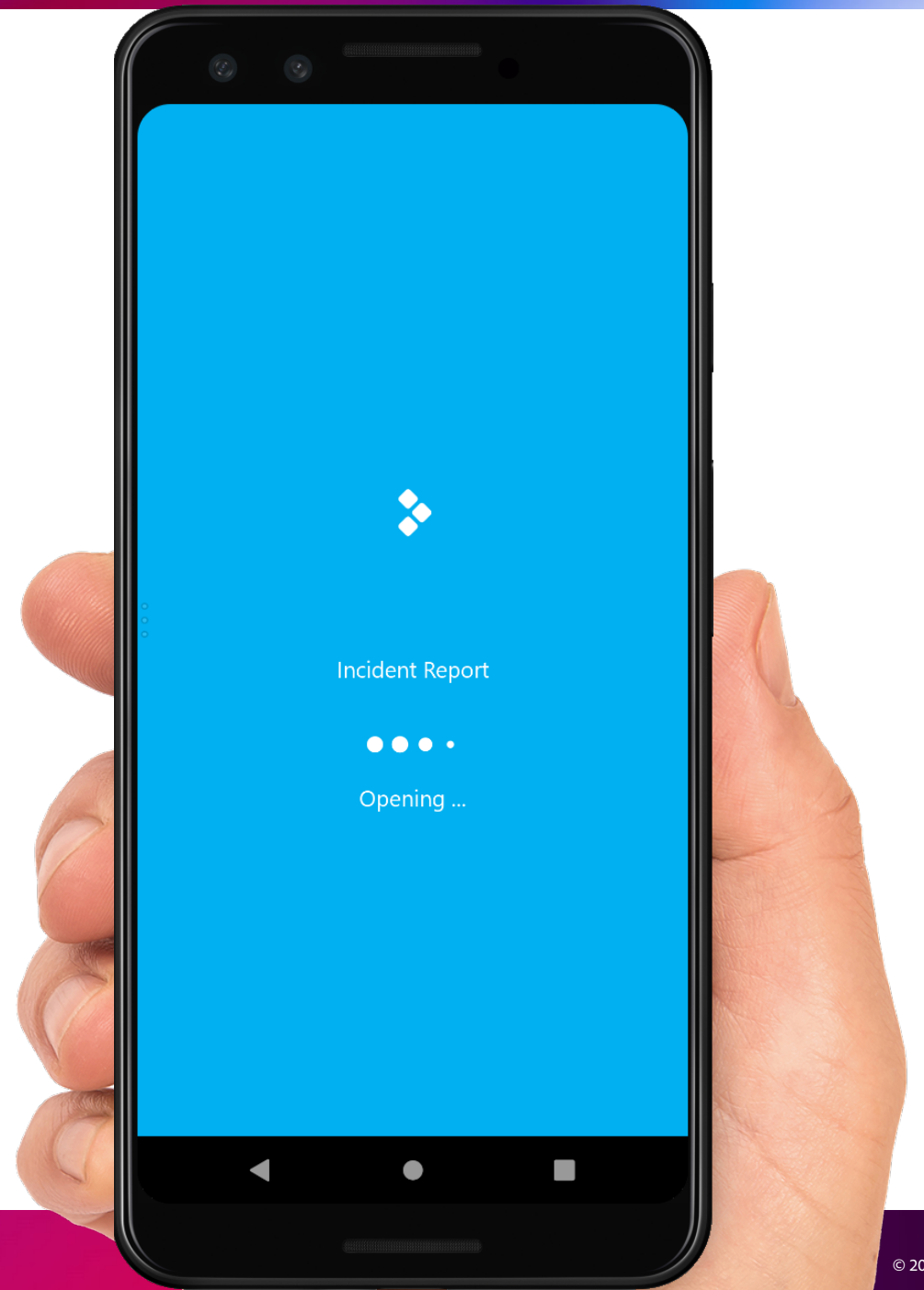


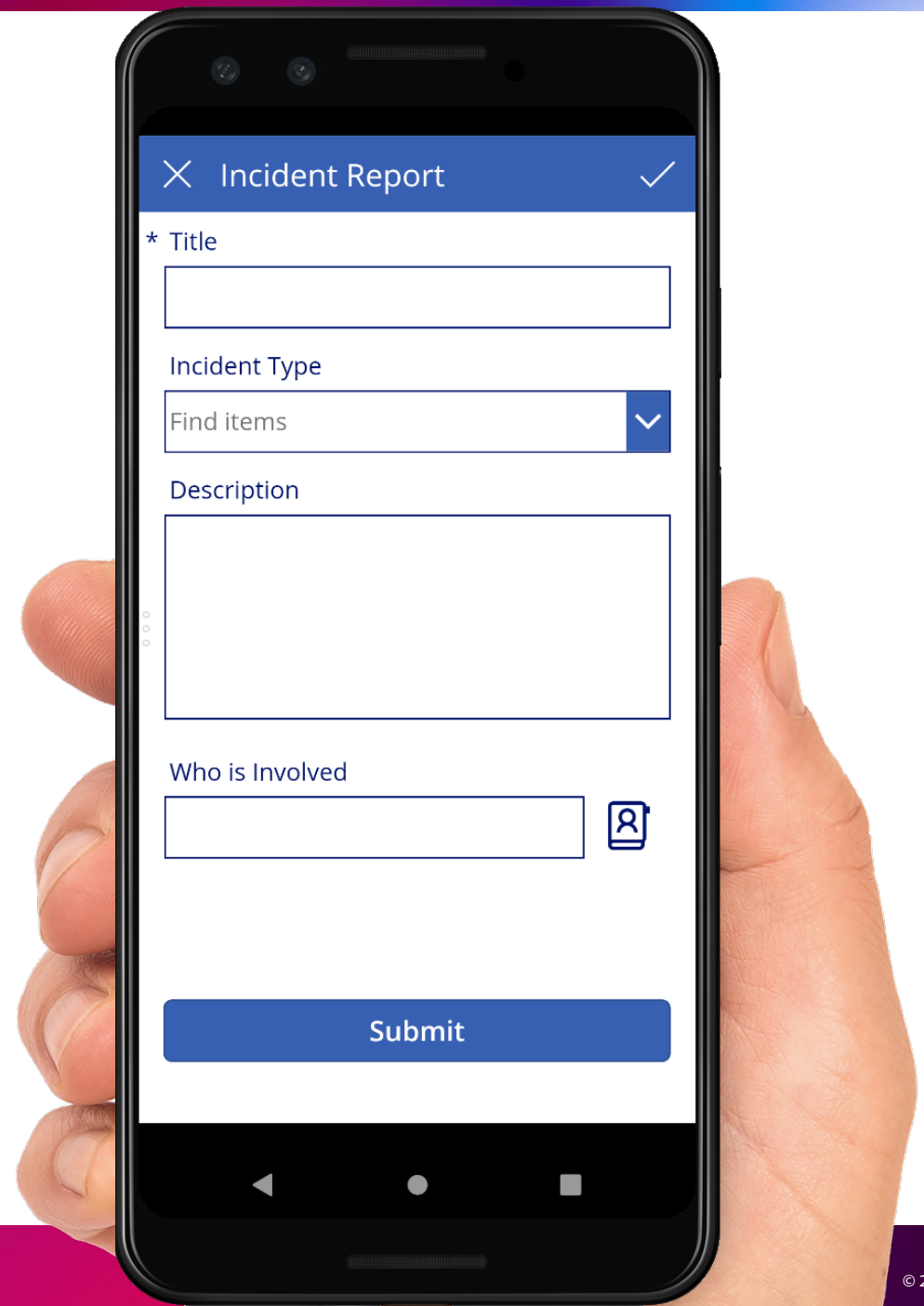
Incident Response

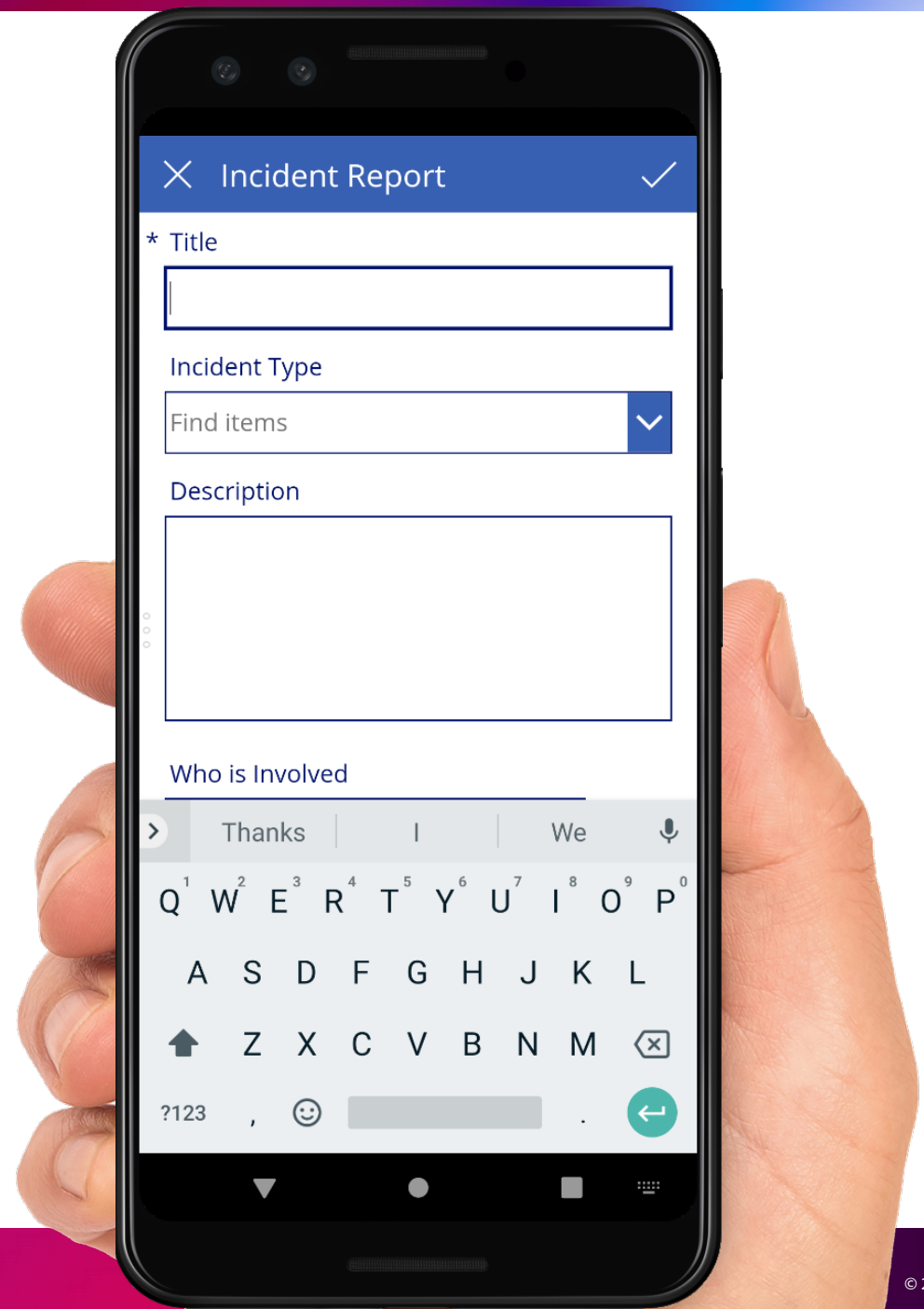


Safety Investigation









✕ Incident Report ✓

* Title

Electrical Fire

Incident Type

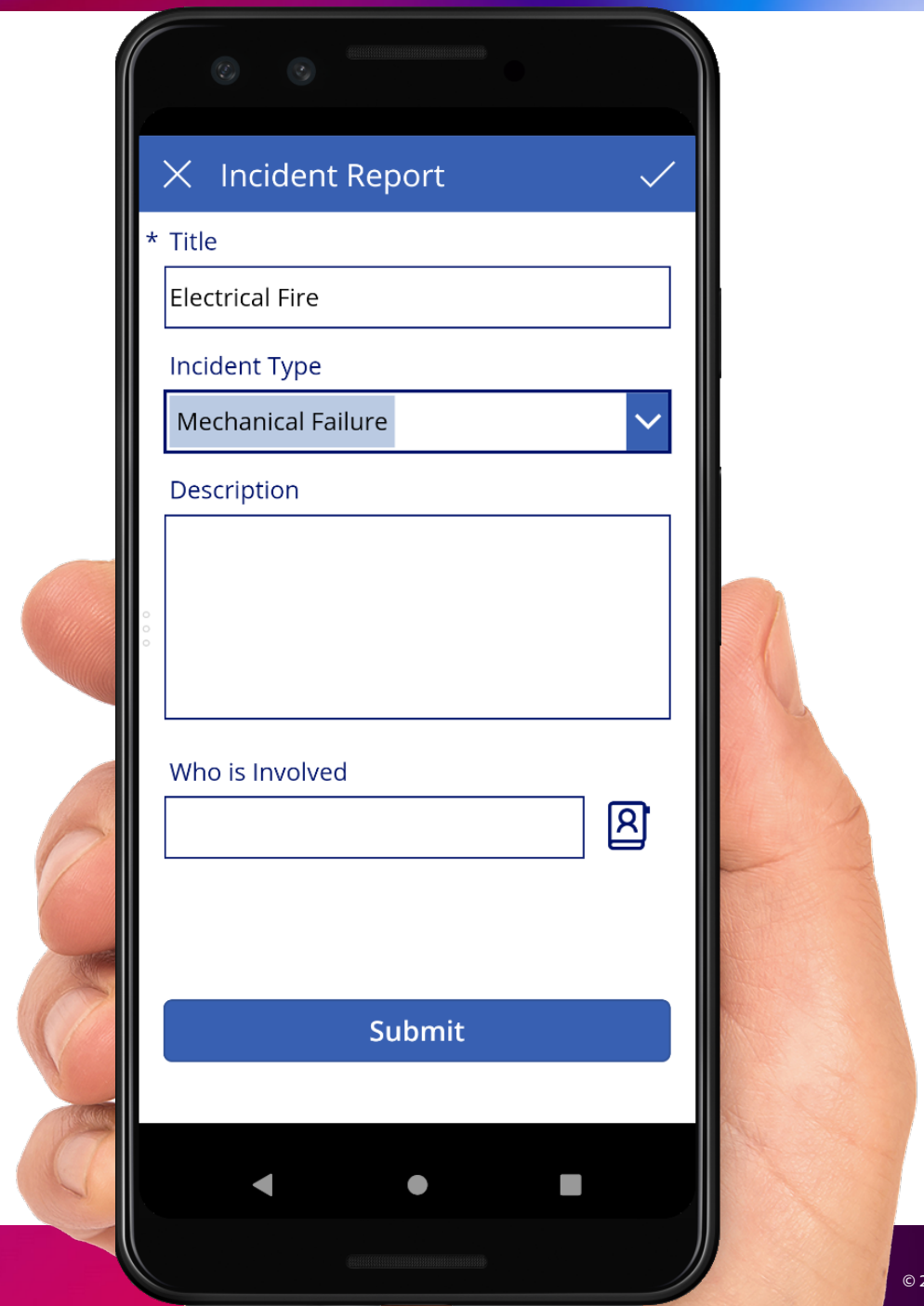
Find items ▼

Description

Who is Involved

> Fire 🔥 Wire 🎤

q w e r t y u i o p
a s d f g h j k l
⬆ z x c v b n m ⬆
?123 , 😊 . ⬅



✕ Incident Report ✓

* Title

Electrical Fire

Incident Type

Mechanical Failure ▼

Description

Who is Involved

> Thanks | I | We | 🎤

Q¹ W² E³ R⁴ T⁵ Y⁶ U⁷ I⁸ O⁹ P⁰

A S D F G H J K L

⬆ Z X C V B N M ⬇

?123 , 😊 . ⬅

×

Incident Report

✓

* Title

Electrical Fire

Incident Type

Mechanical Failure

▼

Description

Electrical fire started in the machinery which forced the stop of production. Fire appeared to have started from the controller board.

Who is Involved

>

thanks

|

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↩

✕ Incident Report ✓

* Title

Electrical Fire

Incident Type

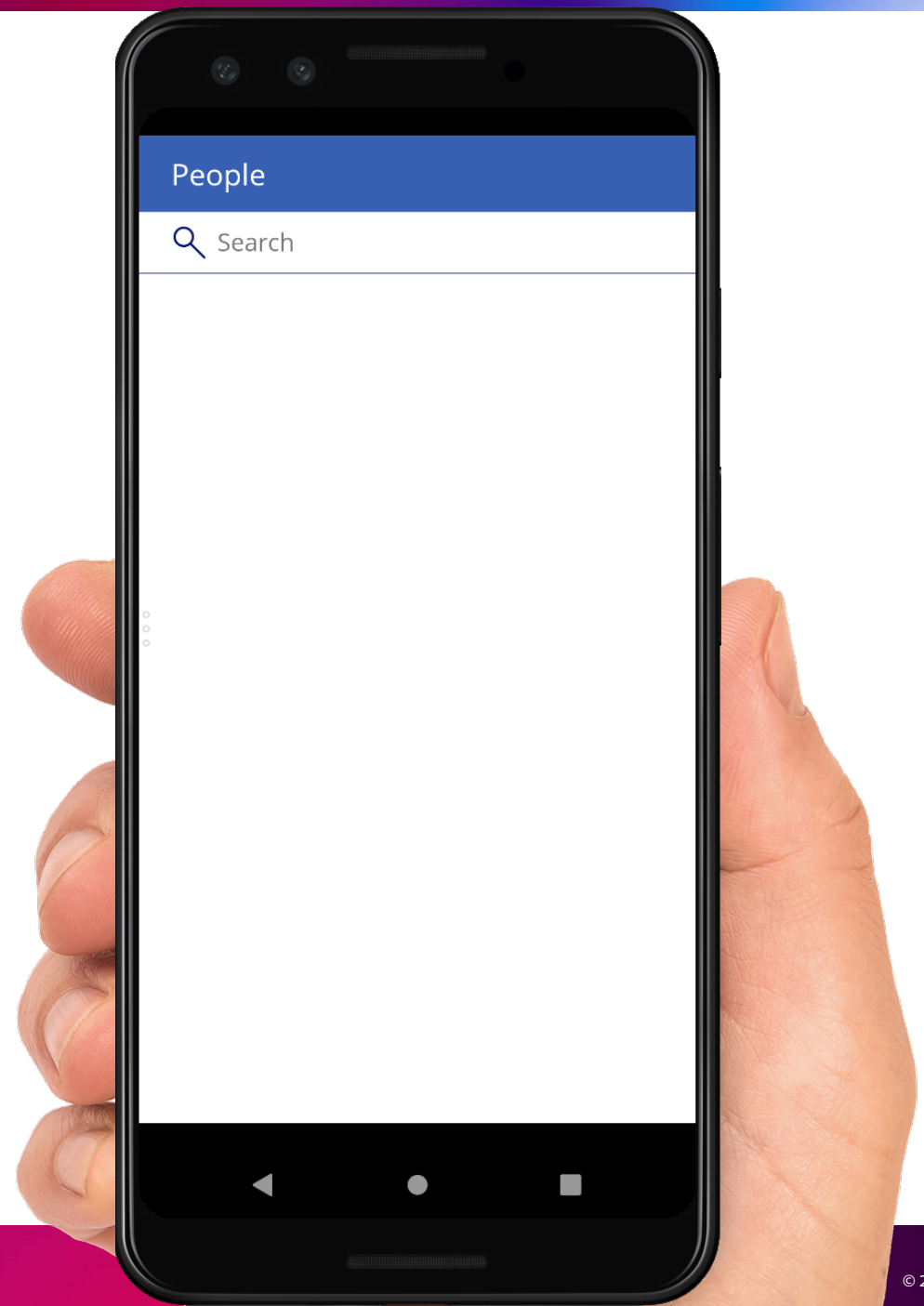
Mechanical Failure

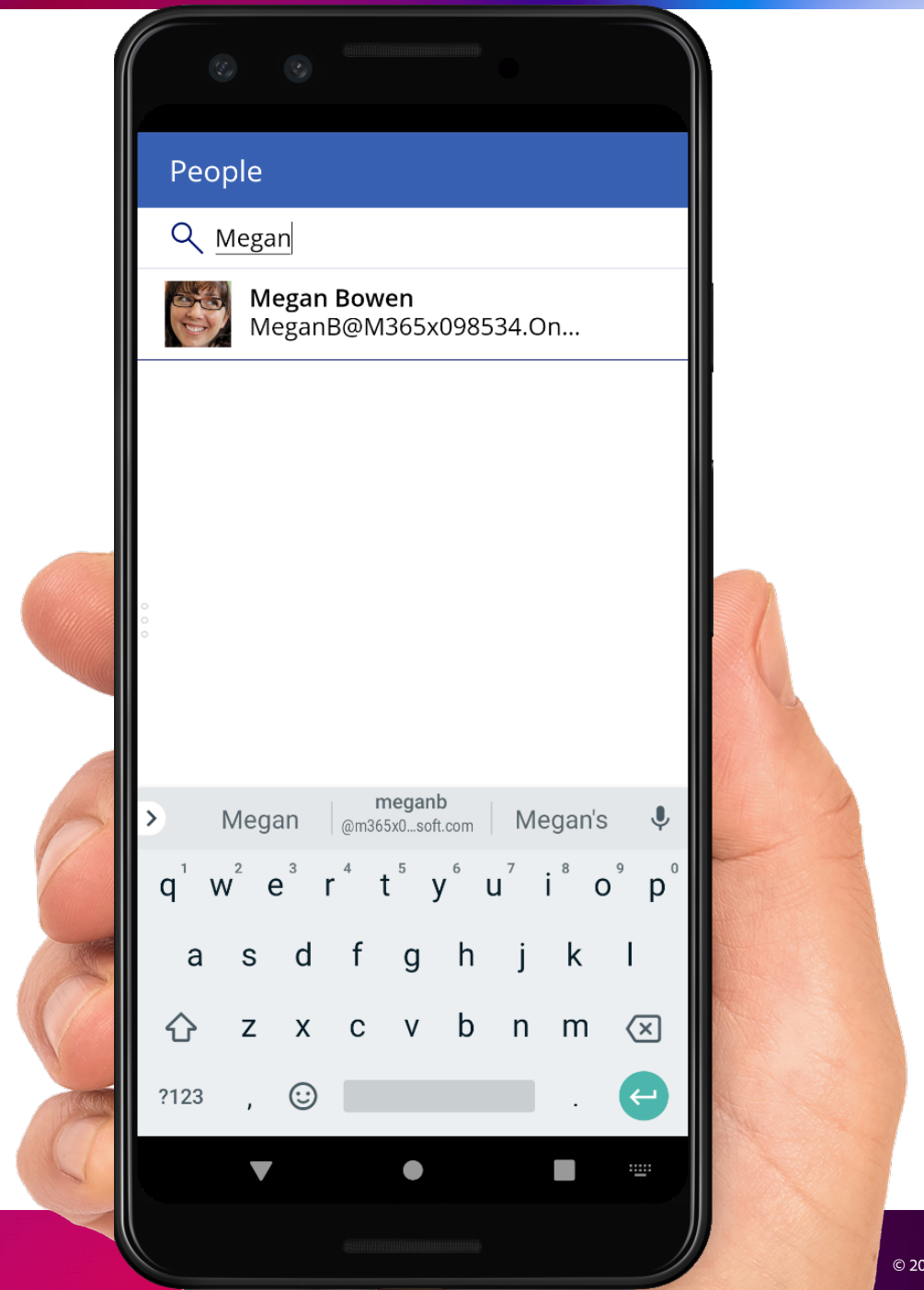
Description

Electrical fire started in the machinery which forced the stop off production. Fire appeared to start from the controller board.

Who is Involved

Submit





✕ Incident Report ✓

* Title

Electrical Fire

Incident Type

Mechanical Failure

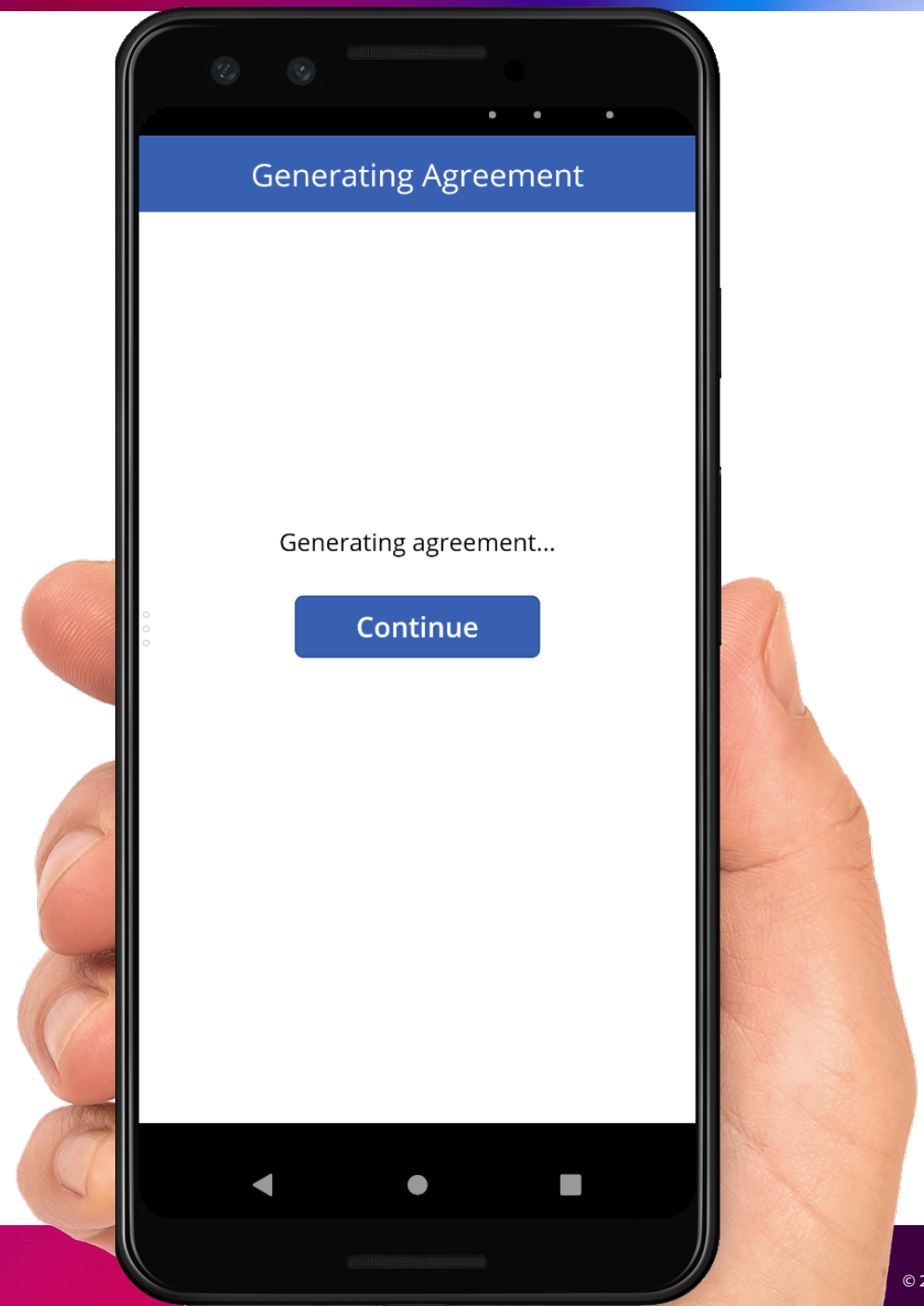
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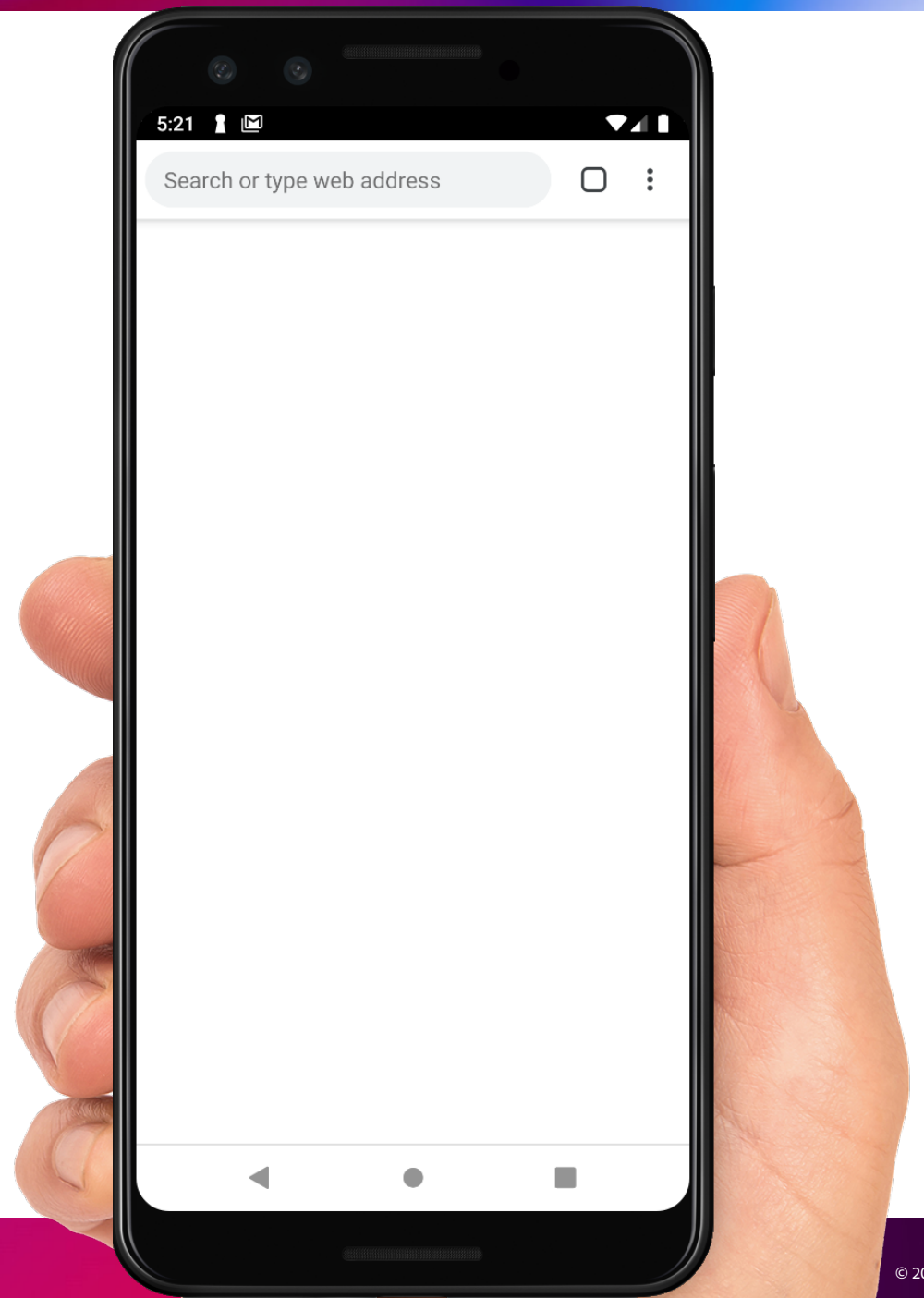
Electrical fire started in the machinery which forced the stop off production. Fire appeared to start from the controller board.

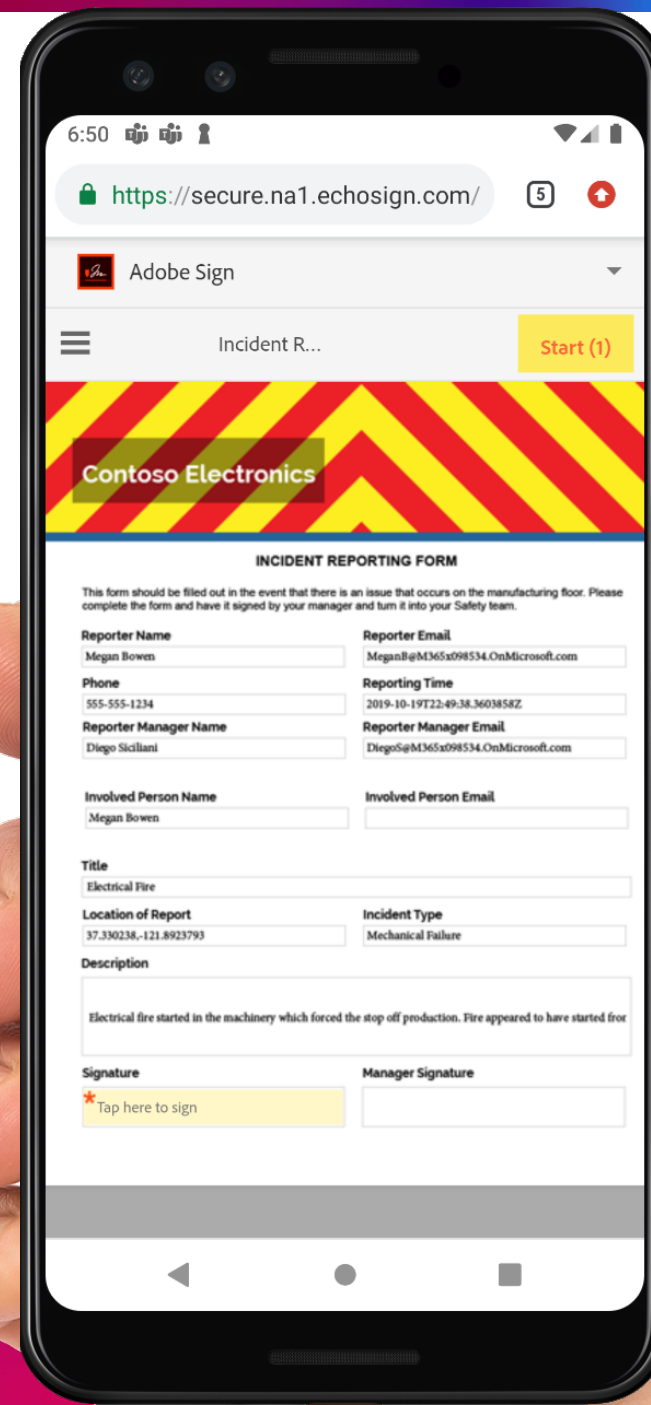
Who is Involved

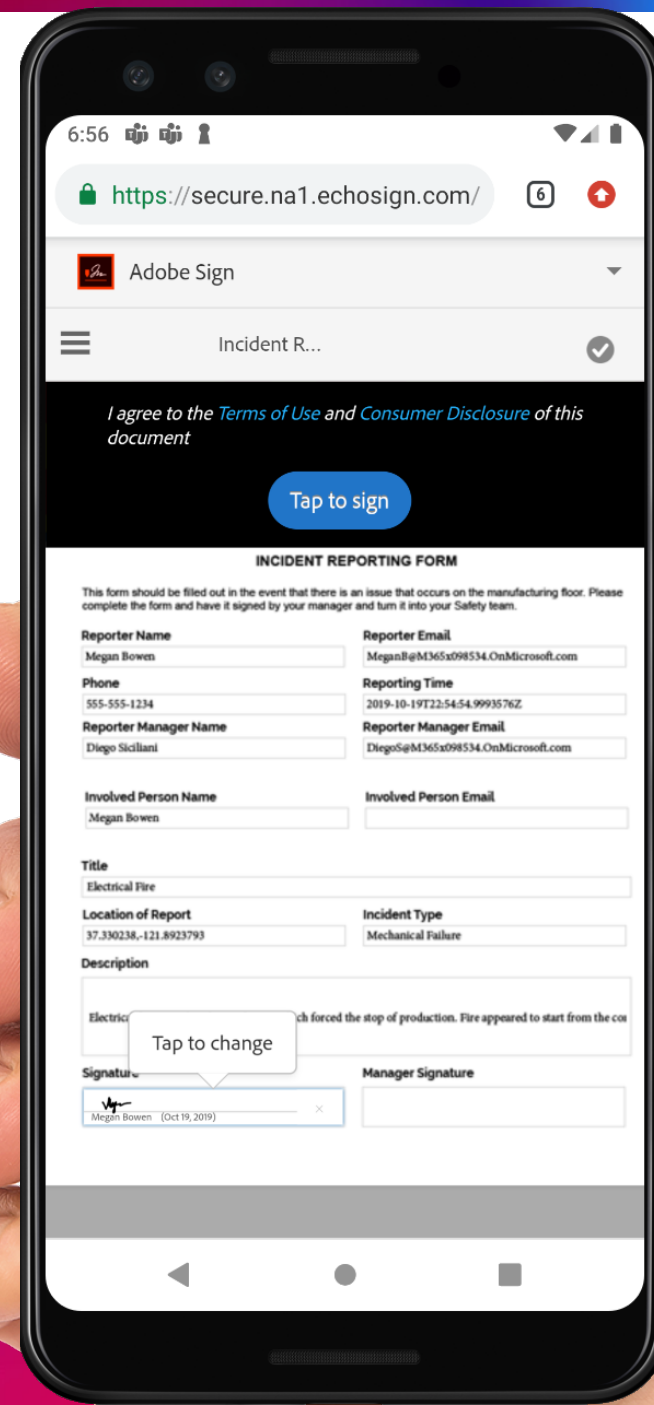
MeganB@M365x098534.OnMicrosoi

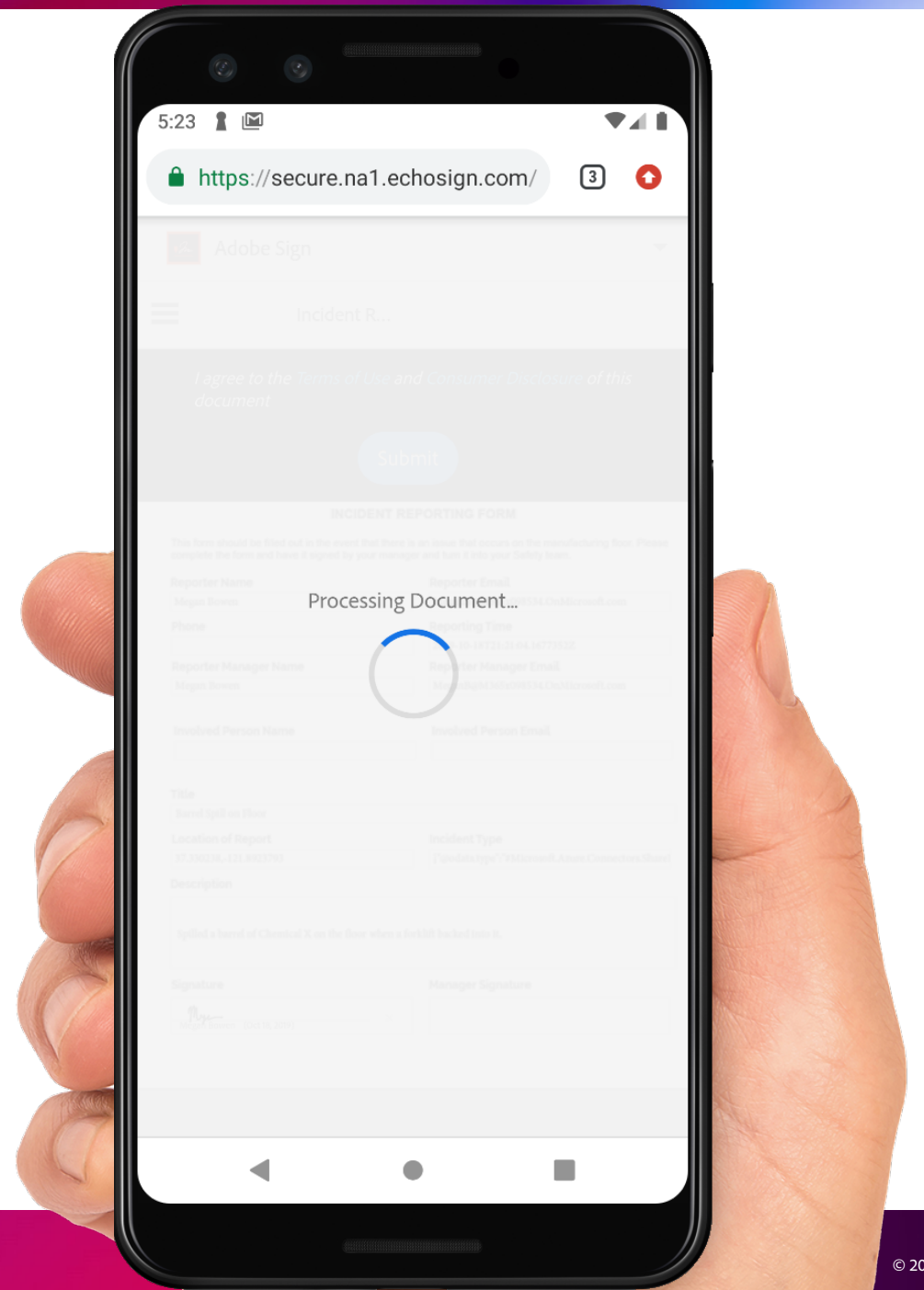
Submit

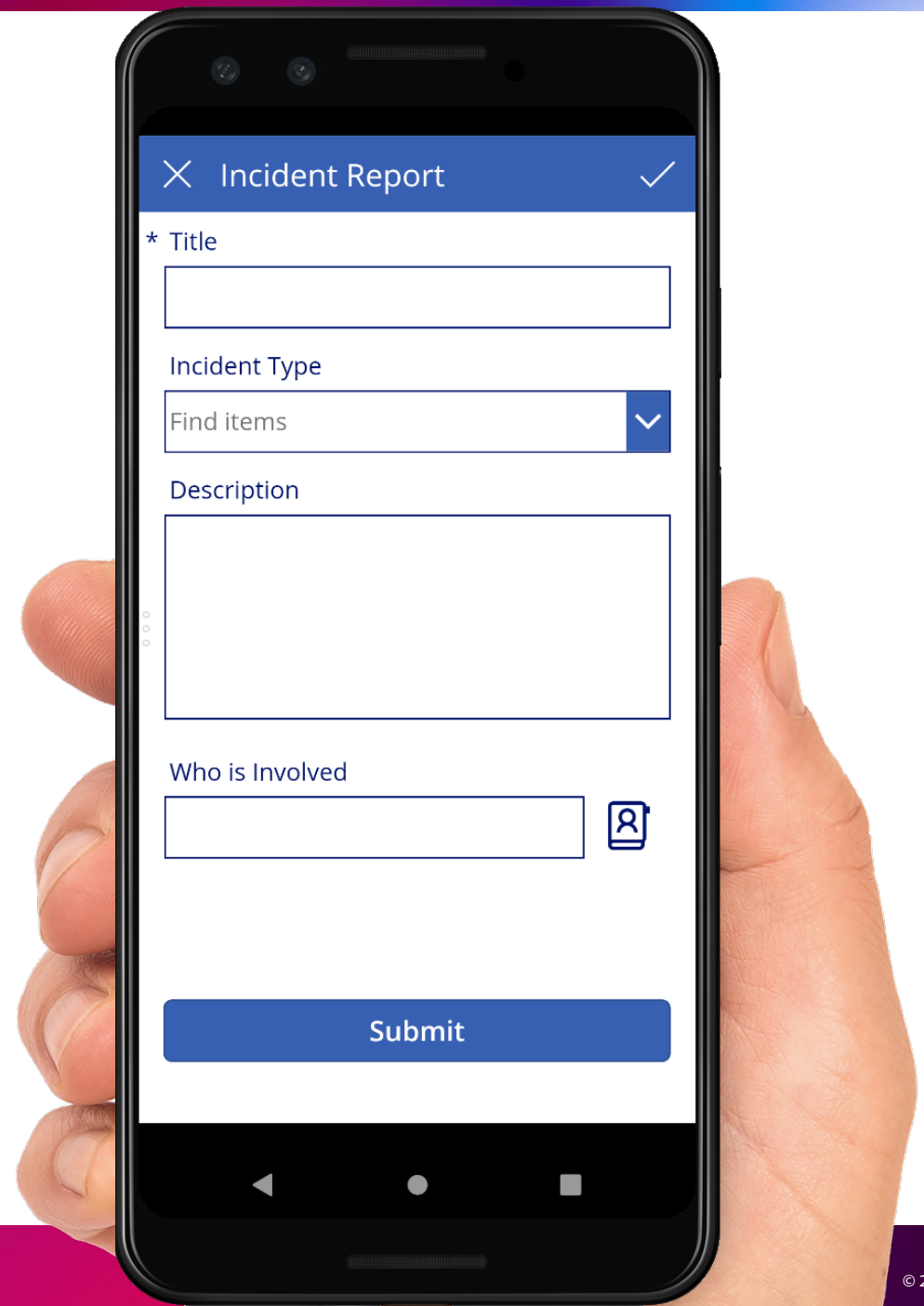












Digitally Transform Manufacturing Process



Waiver Forms



Incident Response

- Capture in-app signatures within Microsoft PowerApps
- Merge information into documents
- Connect data for reporting



Safety Investigation

Digitally Transform Manufacturing Process



Waiver Forms



Incident Response



Safety Investigation

- Home
- Notebook
- Sign-In Guest
- Shared with us
- Signed Forms
- Incidents
- Recycle bin
- Edit

+ New ▾

↑ Upload ▾

✎ Quick edit

↻ Sync

📊 Export to Excel

🔗 Flow ▾

⋮

☰ All Documents ▾

🔍

ⓘ

Safety

Name ▾	Modified ▾	Modified By ▾	+ Add column ▾
DG-1000 Product Overview.pptx	13 minutes ago	Megan Bowen	
DG-2000 Product Overview.docx	13 minutes ago	Megan Bowen	
fajb_schematic_symbols_01_may2016.jpg	9 minutes ago	Megan Bowen	
fajb_schematic_symbols_02_may2016.jpg	9 minutes ago	Megan Bowen	
Safety-Evaluation-Report-Generic-Template...	A few seconds ago	Megan Bowen	

- Home
- Notebook
- Sign-In Guest
- Shared with us
- Signed Forms
- Incidents
- Recycle bin
- Edit

⬇ Download

🗑 Delete

☑ Adobe Document Cloud

📁 Move to

📄 Copy to

⋮

✕ 5 selected

☰ All Documents

🔍

ⓘ

Safety

✓	📄	Name		Modified	Modified By	+ Add column
✓	📄	DG-1000 Product Overview.pptx	🔗 ⋮	13 minutes ago	Megan Bowen	
✓	📄	DG-2000 Product Overview.docx	🔗 ⋮	13 minutes ago	Megan Bowen	
✓	📄	fajb_schematic_symbols_01_ma...	🔗 ⋮	9 minutes ago	Megan Bowen	
✓	📄	fajb_schematic_symbols_02_ma...	🔗 ⋮	9 minutes ago	Megan Bowen	
✓	📄	Safety-Evaluation-Report-Gener...	🔗 ⋮	A few seconds ago	Megan Bowen	



Manufacturing @ Contoso

Private group

★ Following

📌 Next steps

👤 1 member

- Home
- Notebook
- Sign-In Guest
- Shared with us
- Signed Forms
- Incidents
- Recycle bin
- Edit

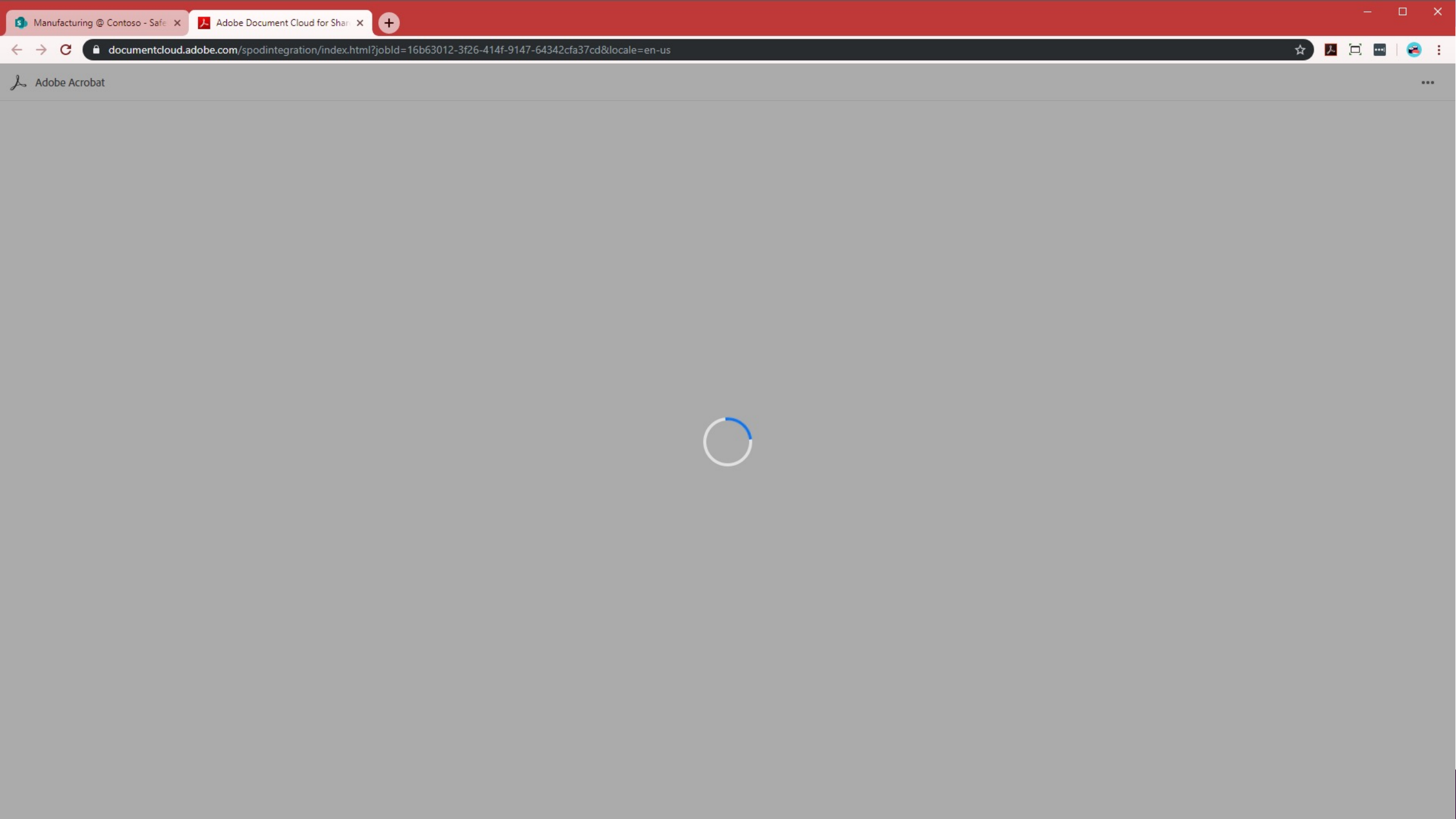
Download Delete Adobe Document Cloud Move to Copy to

5 selected All Documents

Combine Files by Adobe

Safety

✓	📄	Name		Modified	Modified By	+ Add column
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✓	📄	DG-2000 Product Overview.docx	🔗 ⋮	15 minutes ago	Megan Bowen	
✓	📄	fajb_schematic_symbols_01_ma...	🔗 ⋮	12 minutes ago	Megan Bowen	
✓	📄	fajb_schematic_symbols_02_ma...	🔗 ⋮	12 minutes ago	Megan Bowen	
✓	📄	Safety-Evaluation-Report-Gener...	🔗 ⋮	2 minutes ago	Megan Bowen	



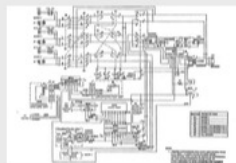
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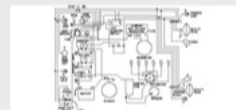
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Adobe Acrobat

Combine Files

Add Files

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Combine

DG-1000 Product Overview

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DG-2000 Product Overview

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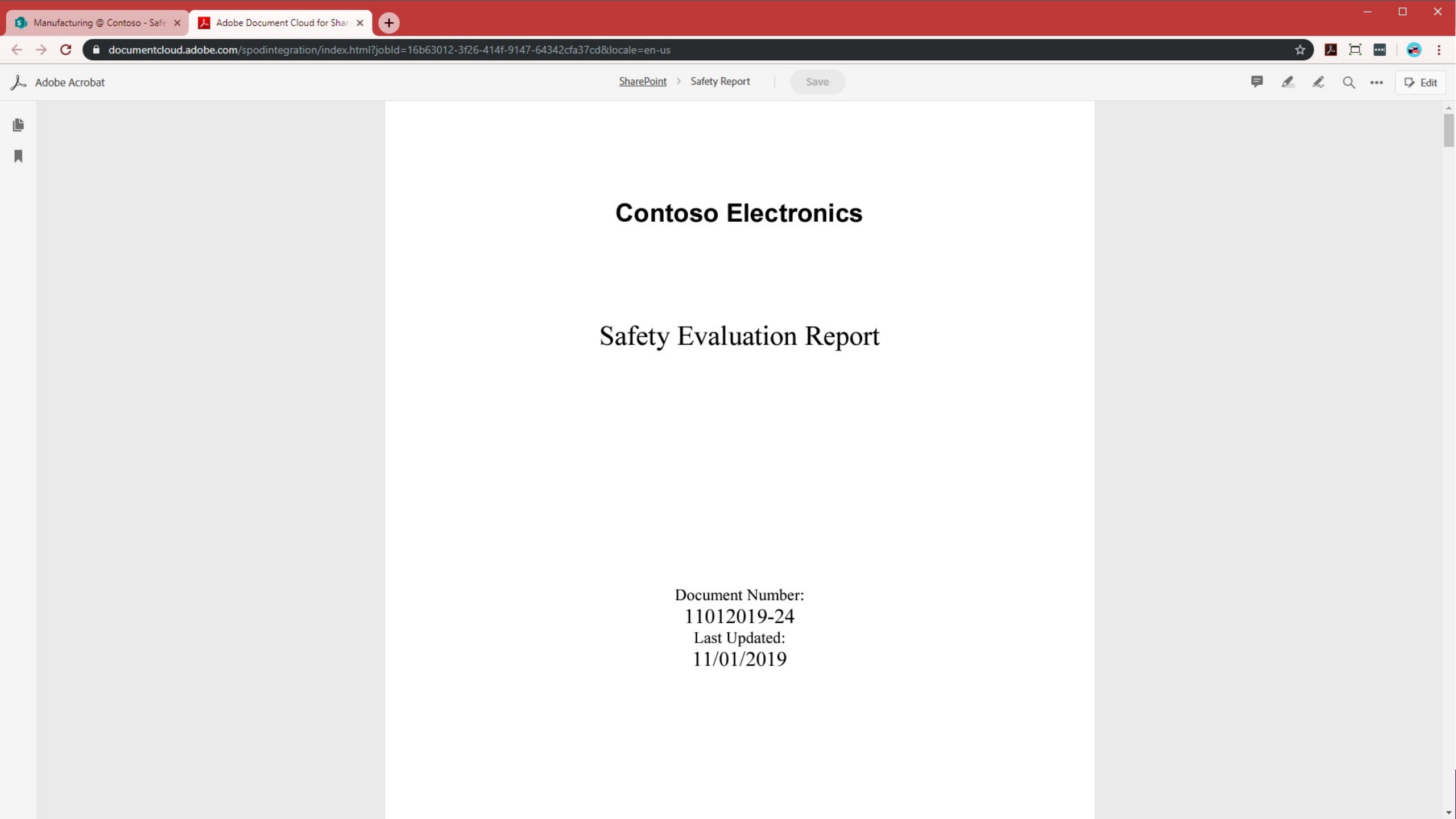
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Safety-Evalu... neric-Template

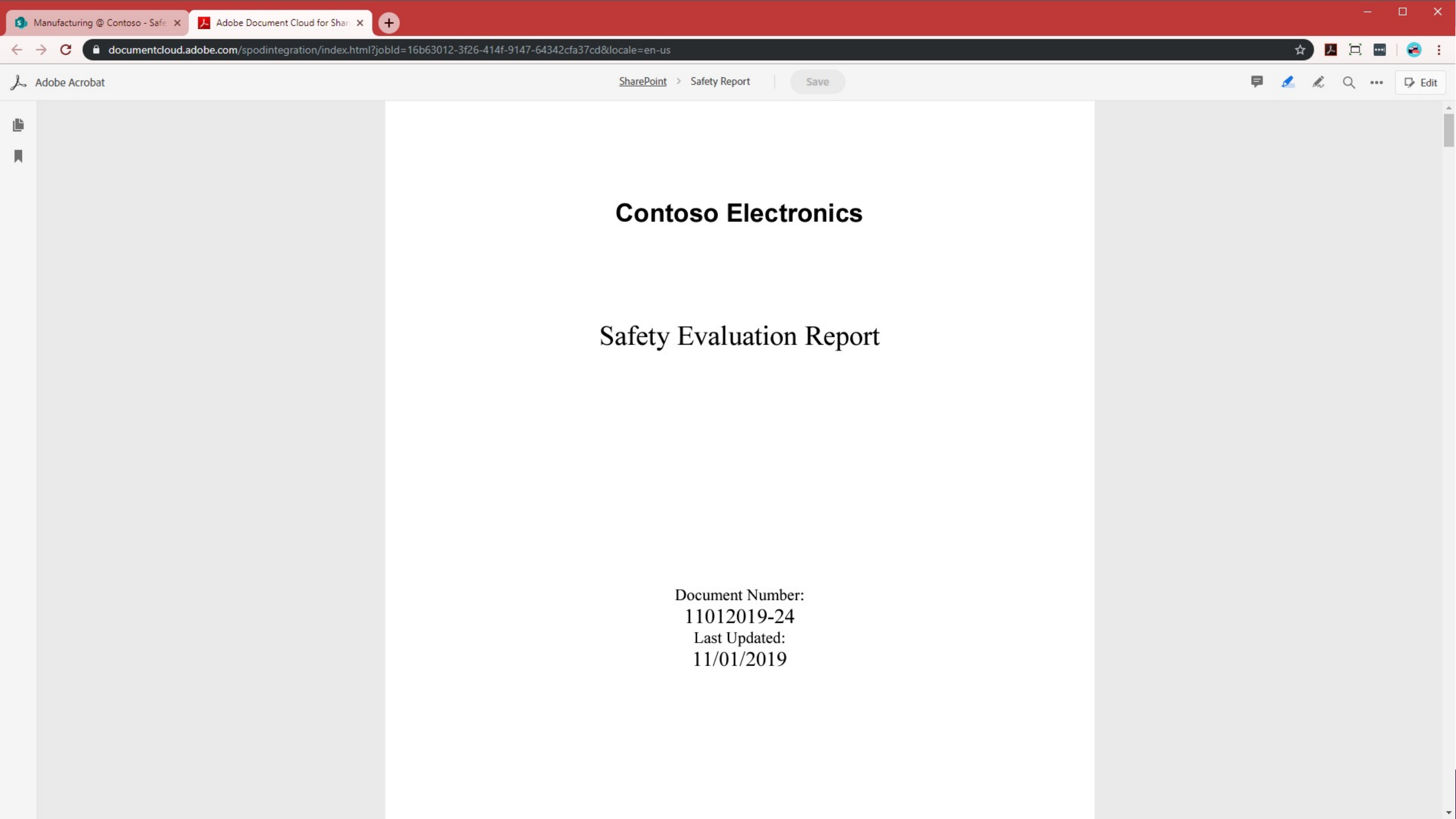
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Document Number:
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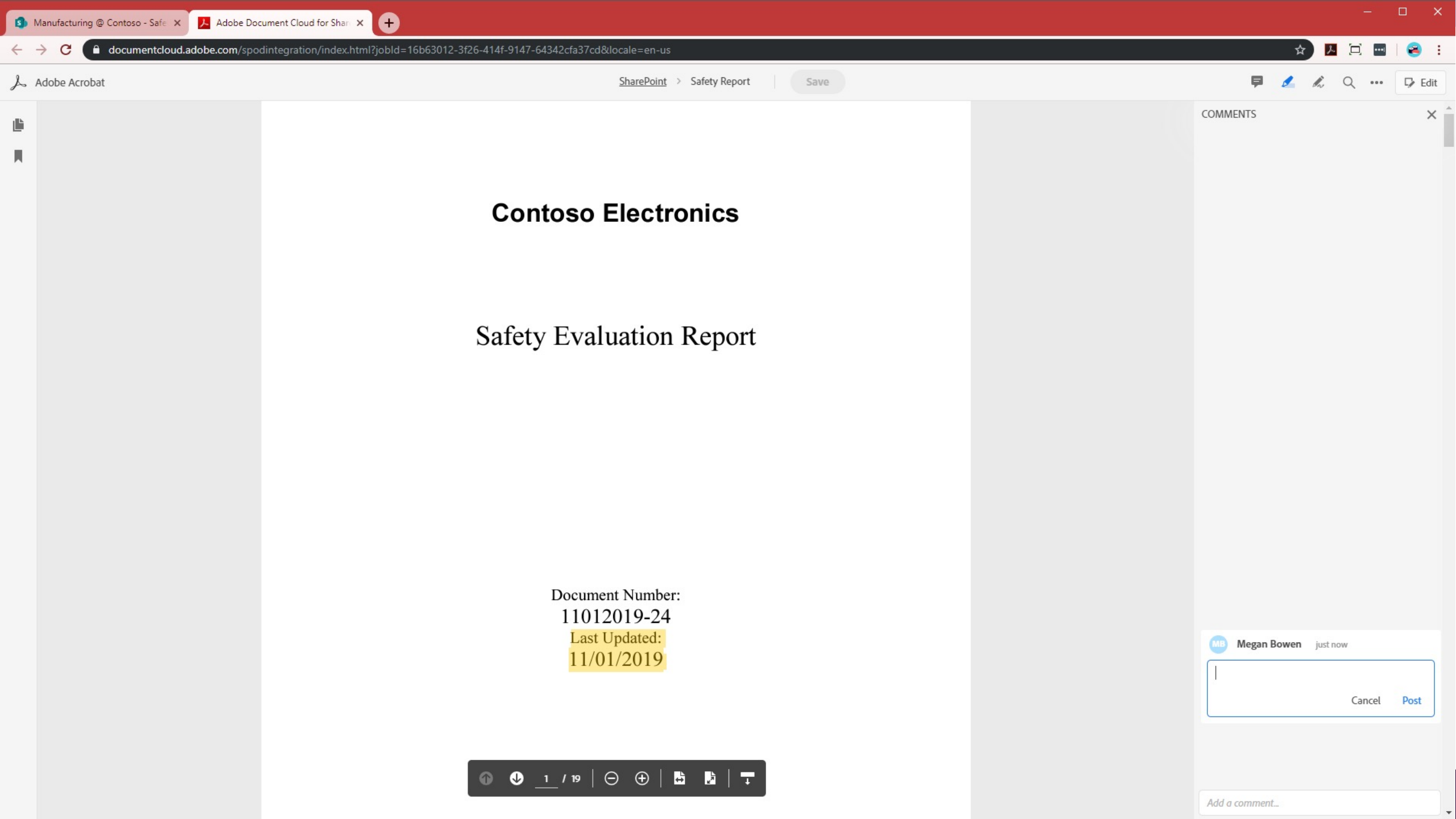
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Megan Bowen

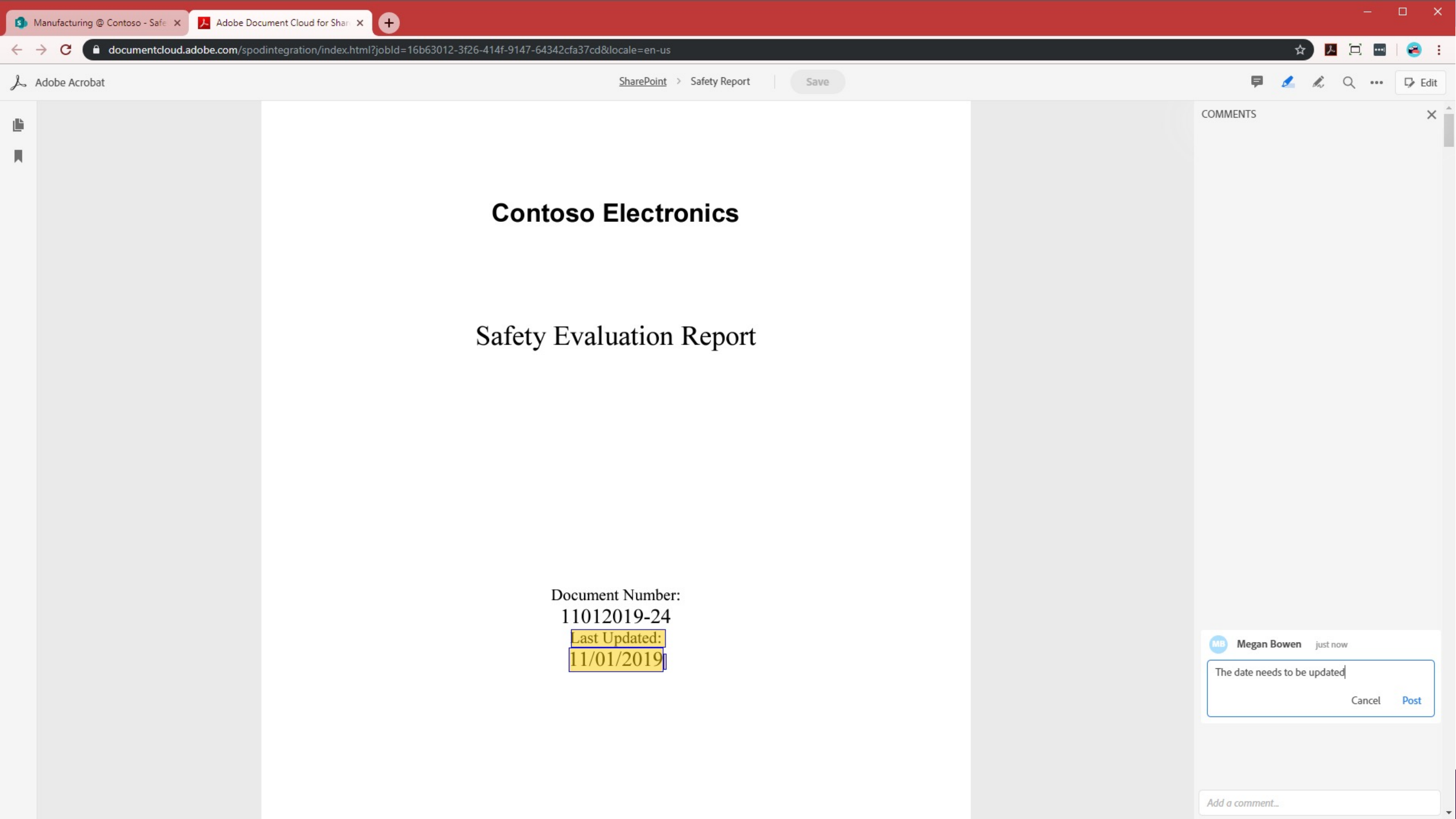
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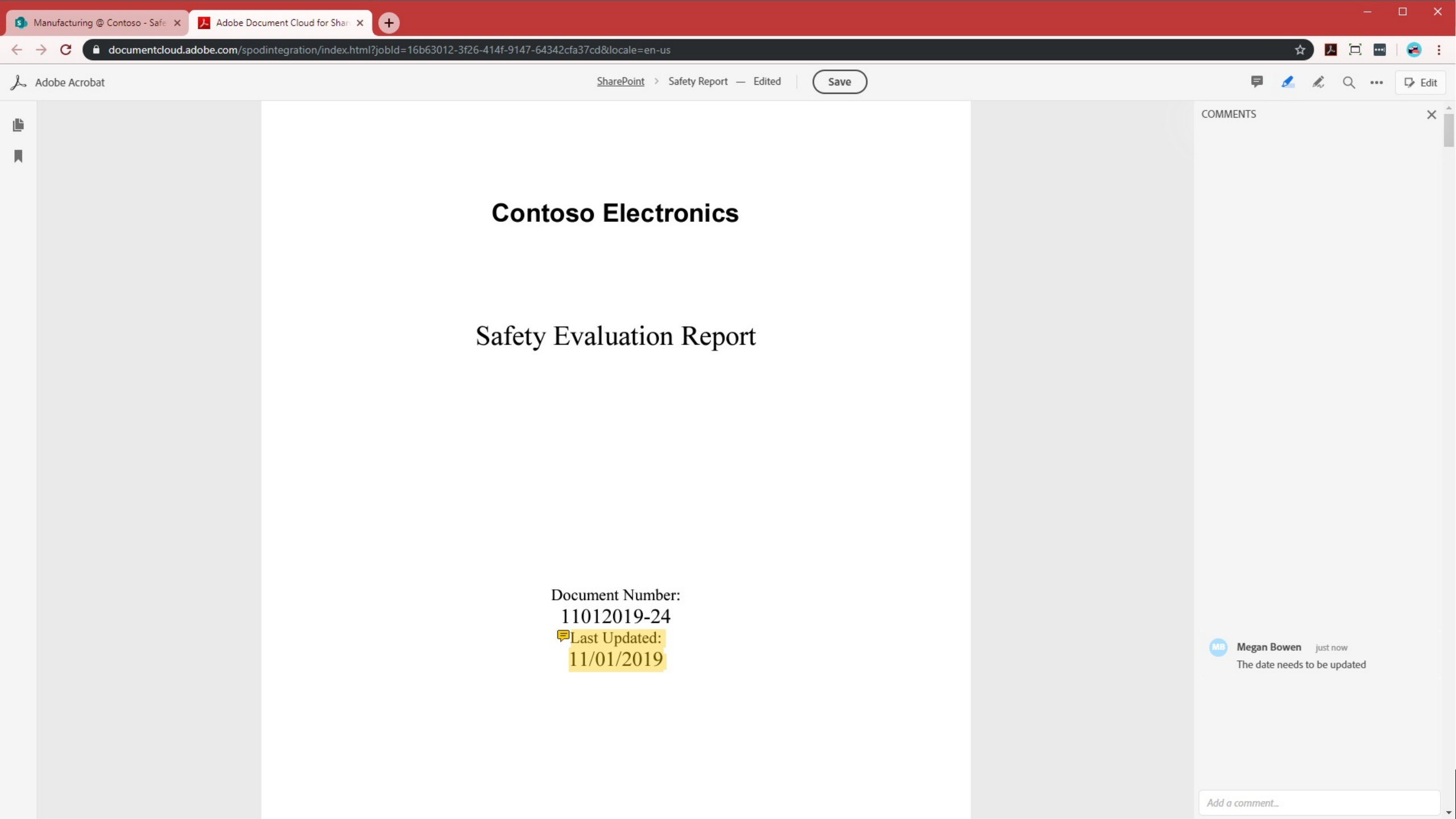
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MB Megan Bowen just now

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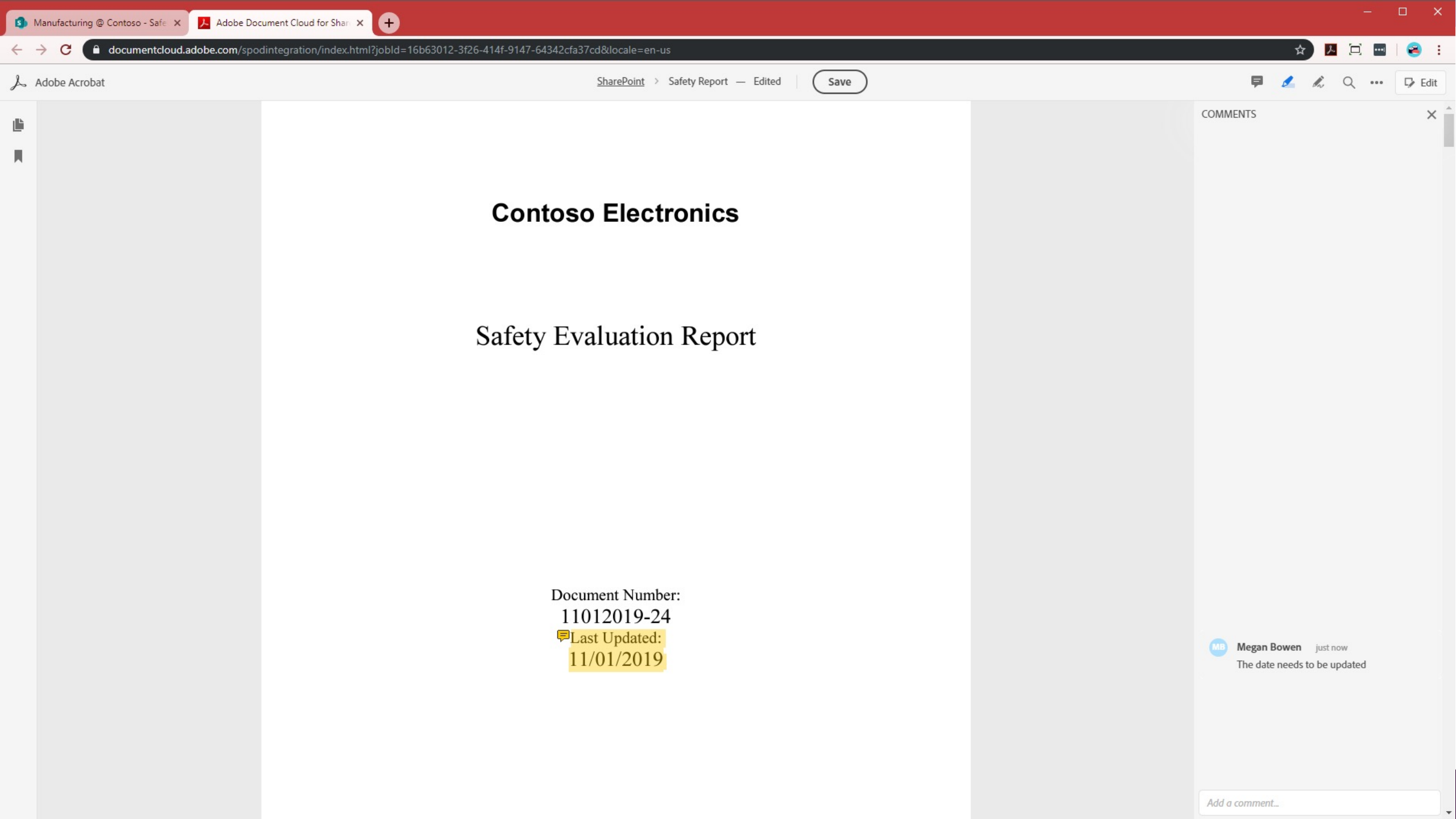
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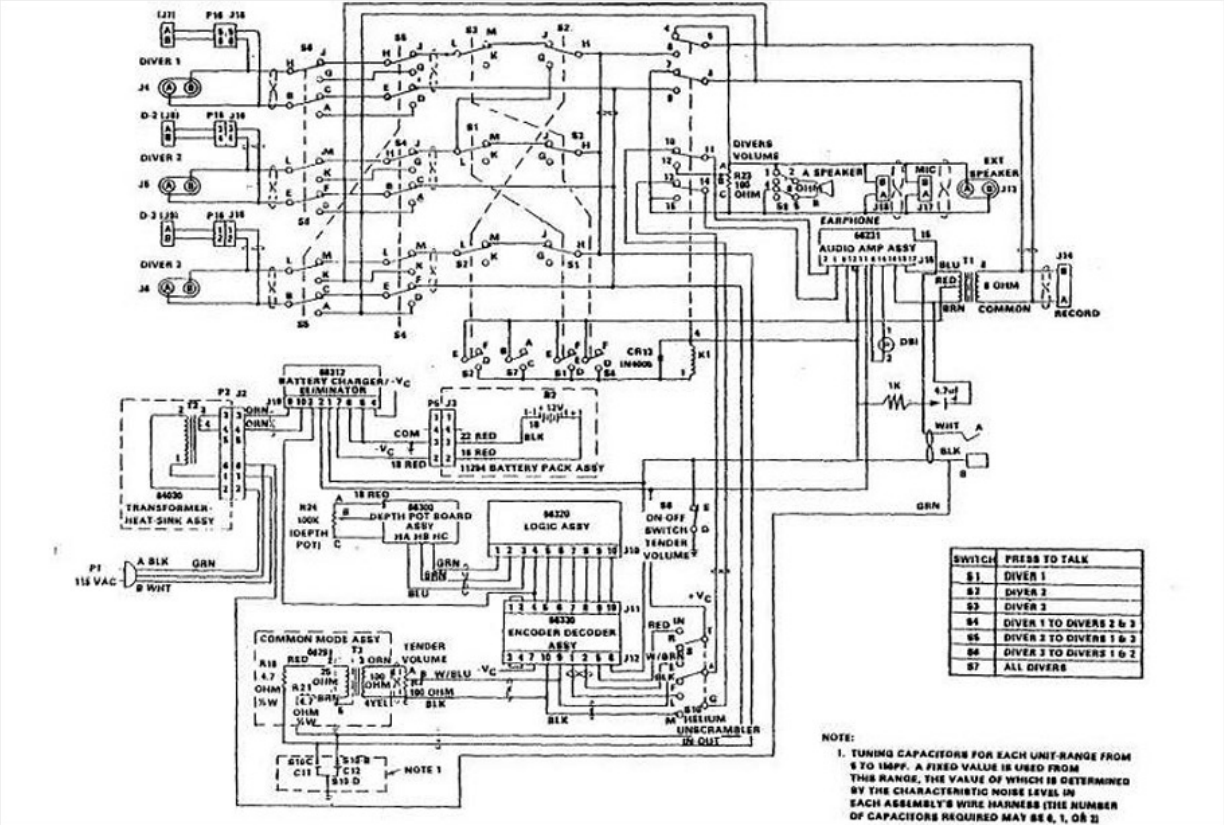
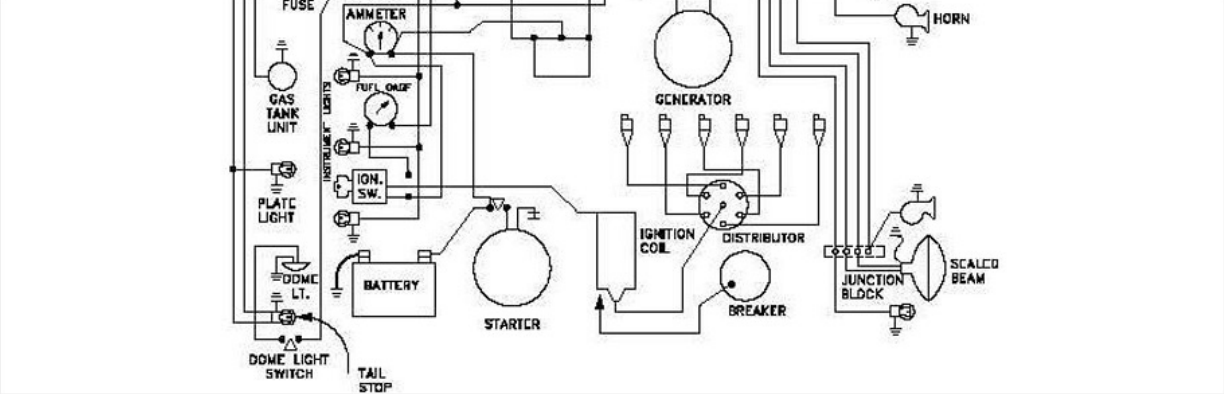
> Safety-Evaluation-Report-Gen...

> DG-1000 Product Overview.pdf

> DG-2000 Product Overview.pdf

fajb_schematic_symbols_02_...

fajb_schematic_symbols_01_m...



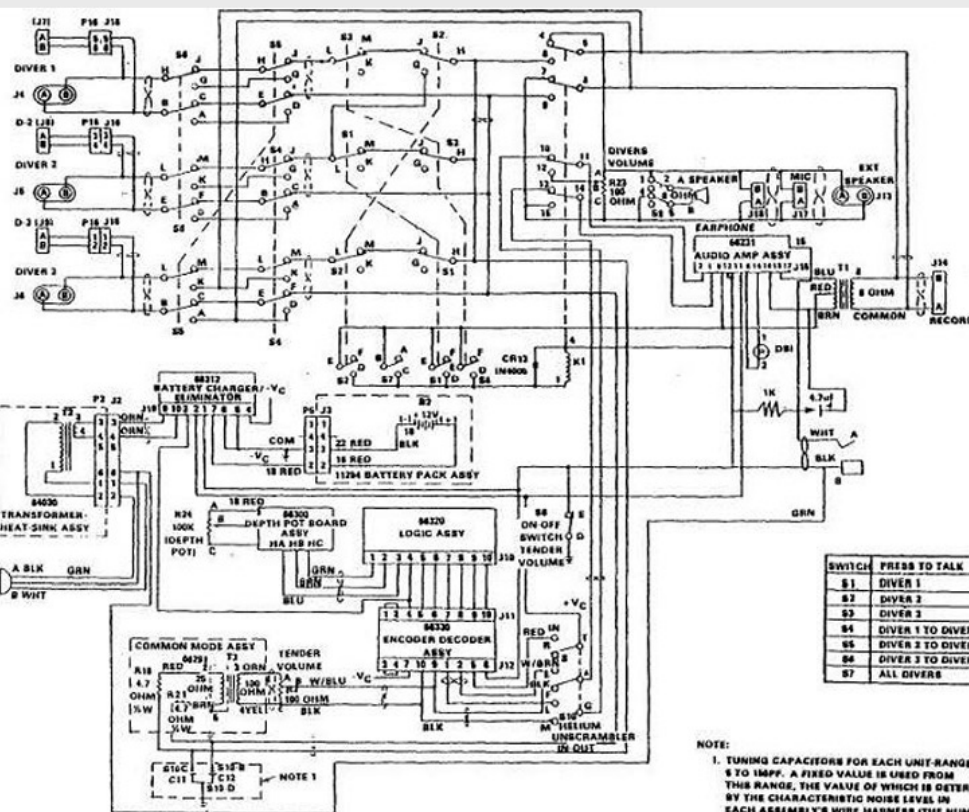
SWITCH	PRESS TO TALK
S1	DIVER 1
S2	DIVER 2
S3	DIVER 3
S4	DIVER 1 TO DIVERS 2 & 3
S5	DIVER 2 TO DIVERS 1 & 3
S6	DIVER 3 TO DIVERS 1 & 2
S7	ALL DIVERS

NOTE:
1. TUNING CAPACITORS FOR EACH UNIT RANGE FROM 8 TO 100PF. A FIXED VALUE IS USED FROM THIS RANGE, THE VALUE OF WHICH IS DETERMINED BY THE CHARACTERISTIC NOISE LEVEL IN EACH ASSEMBLY'S WIRE HARNESS (THE NUMBER OF CAPACITORS REQUIRED MAY BE 6, 1, OR 2)

COMMENTS

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- fajb_schematic_symbols_01_m...



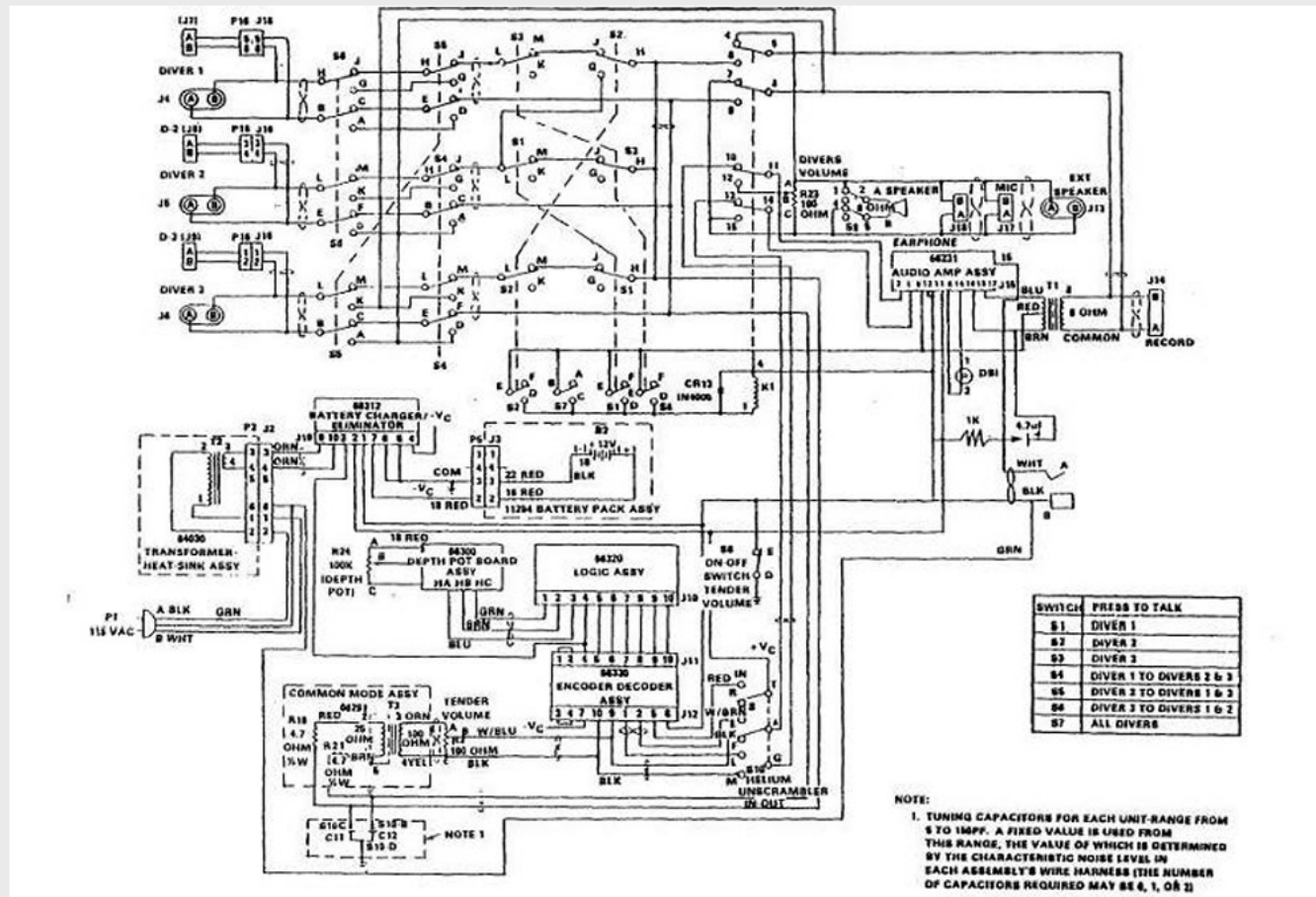
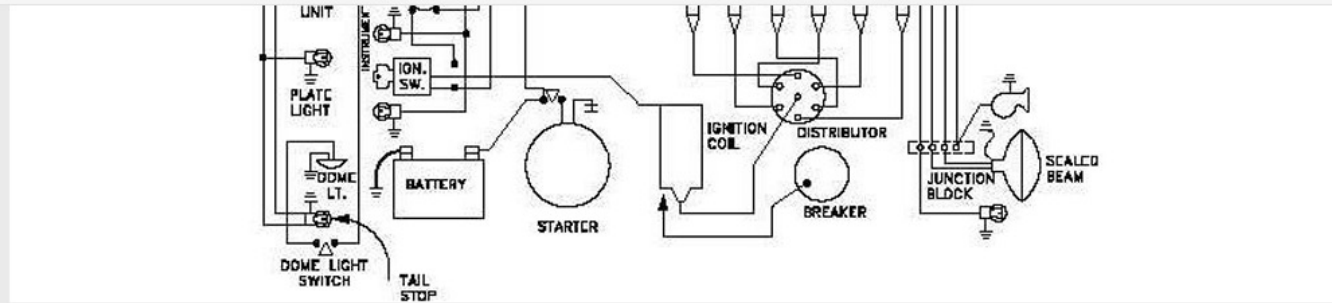
NOTE:

1. TUNING CAPACITORS FOR EACH UNIT-RANGE FROM 5 TO 10 MPF. A FIXED VALUE IS USED FROM THIS RANGE, THE VALUE OF WHICH IS DETERMINED BY THE CHARACTERISTIC NOISE LEVEL IN EACH ASSEMBLY'S WIRE HARNESS (THE NUMBER OF CAPACITORS REQUIRED MAY BE 6, 1, OR 2)

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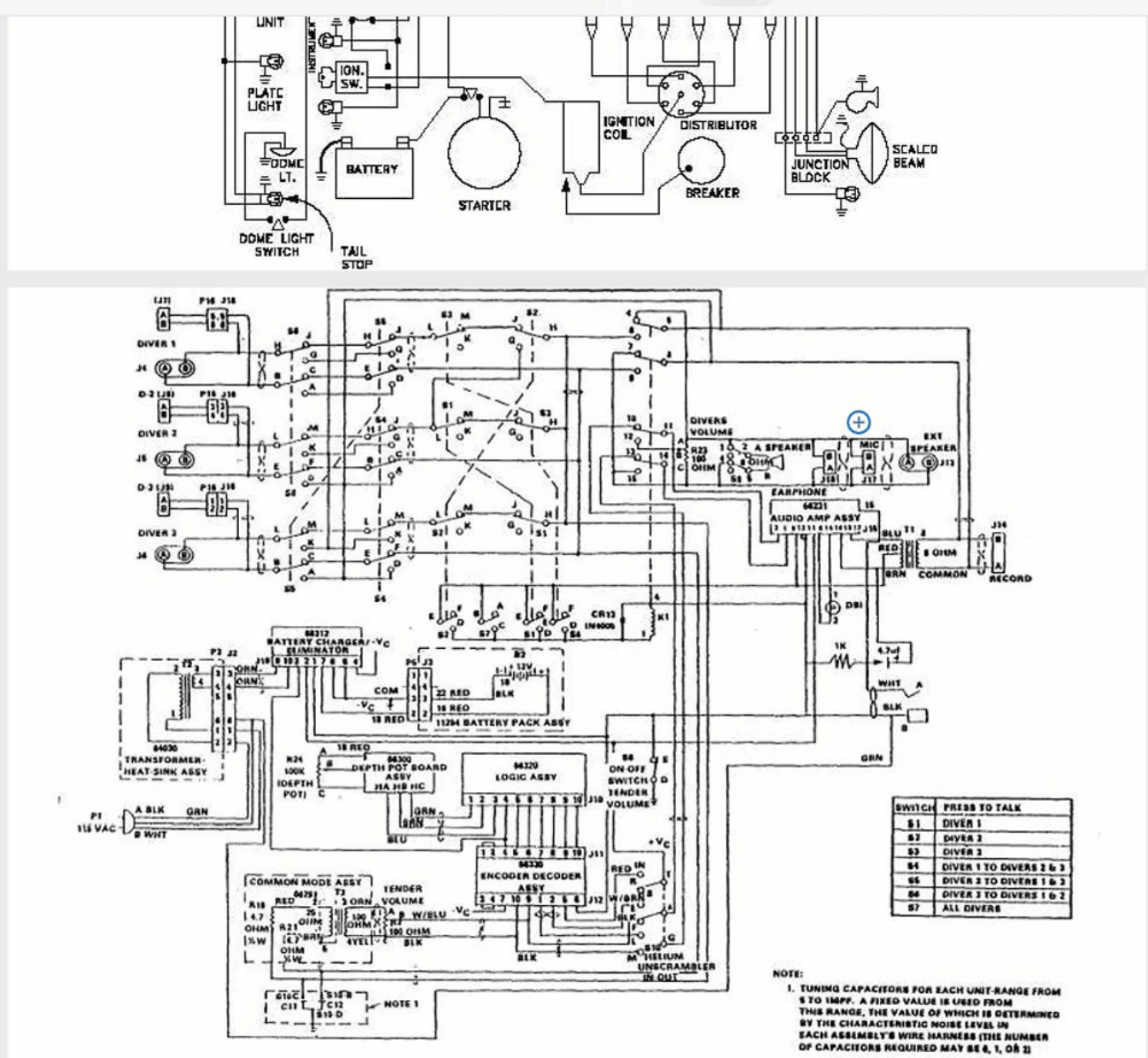
- > Safety-Evaluation-Report-Gen...
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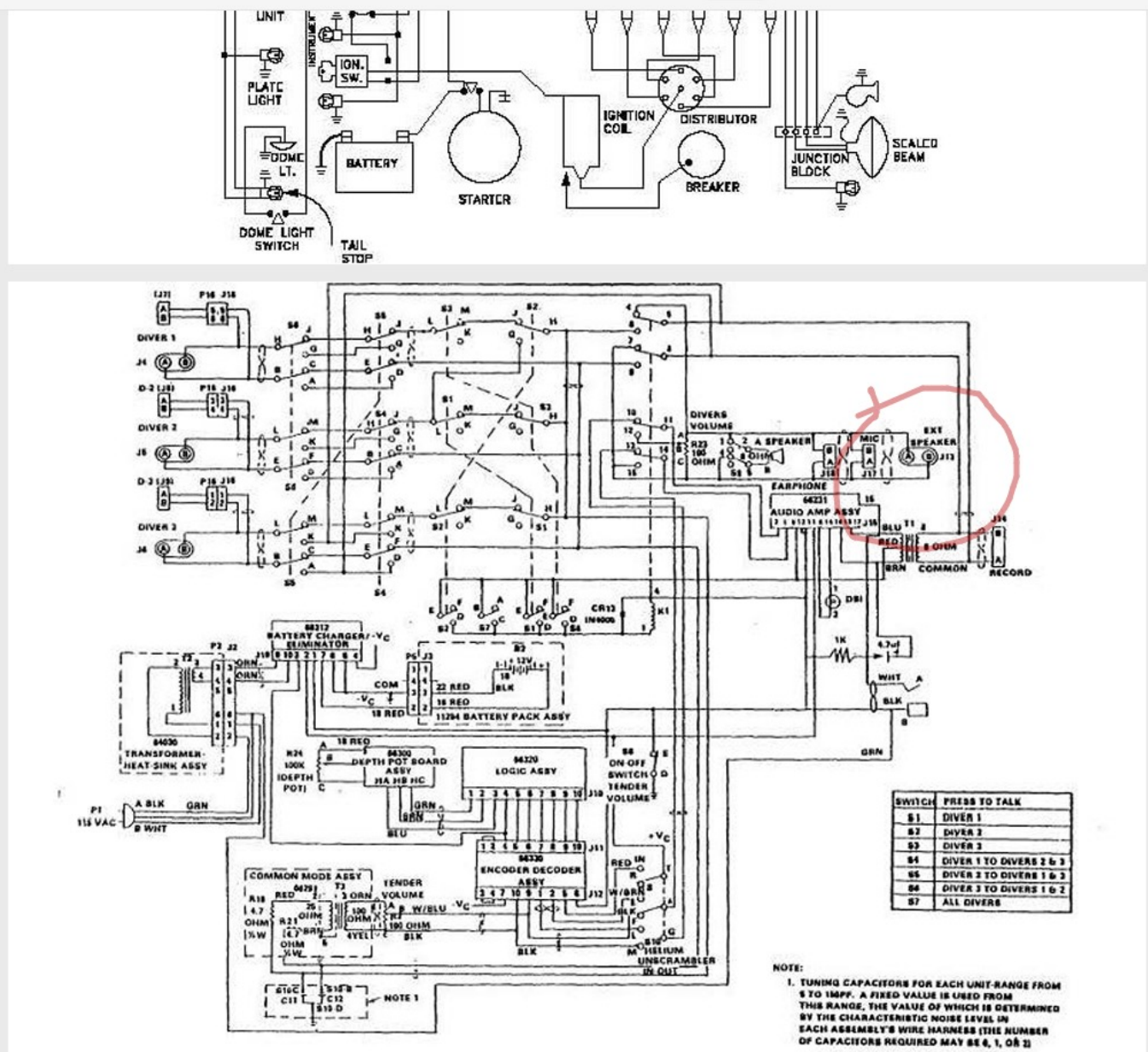
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COMMENTS

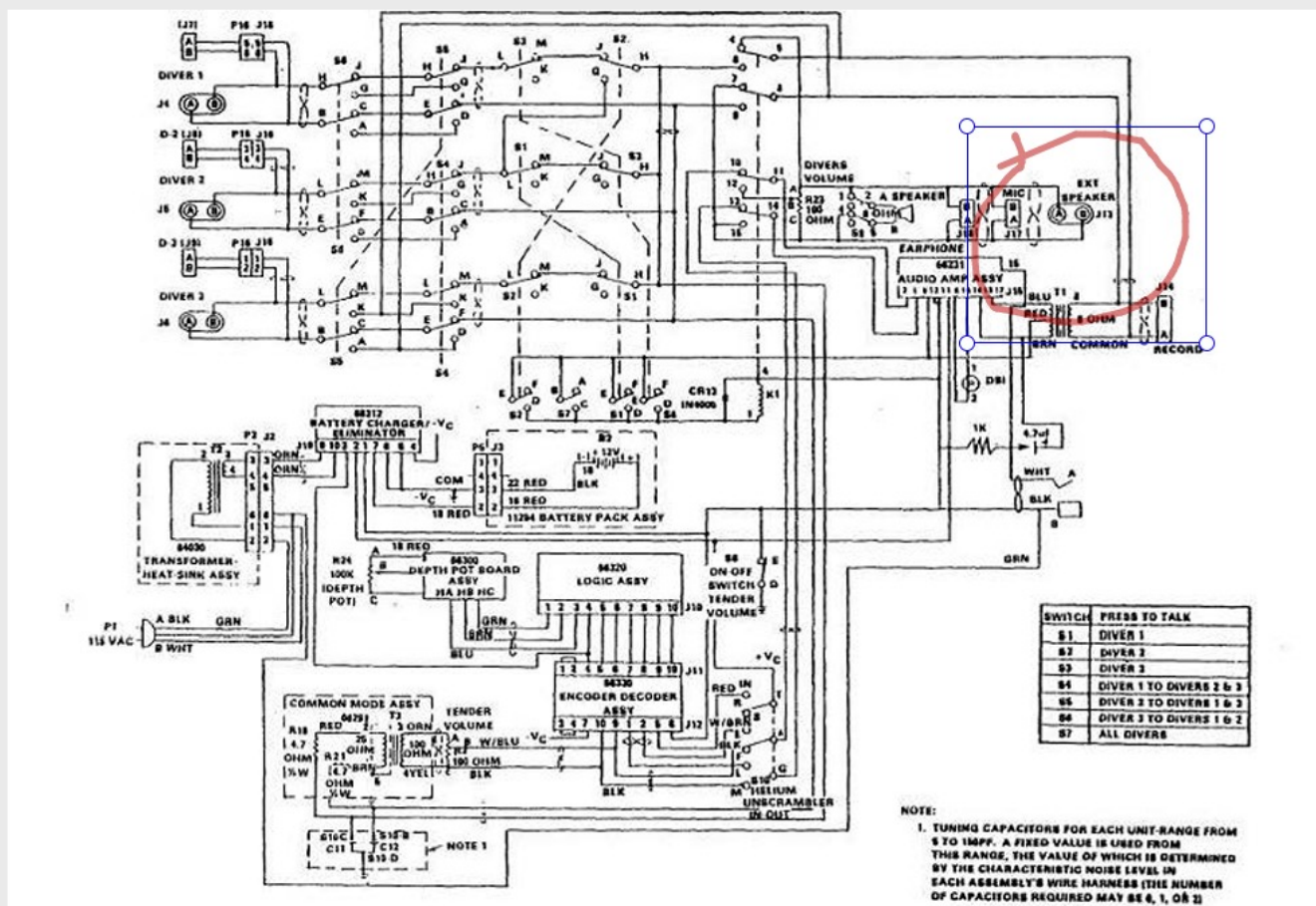
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- fajb_schematic_symbols_01_m...



MB Megan Bowen just now
Added a shape

- fajb_schematic_symbols_01_m...



NOTE:

1. TUNING CAPACITORS FOR EACH UNIT-RANGE FROM 5 TO 10 MP. A FIXED VALUE IS USED FROM THIS RANGE, THE VALUE OF WHICH IS DETERMINED BY THE CHARACTERISTIC NOISE LEVEL IN EACH ASSEMBLY'S WIRE HARNESS (THE NUMBER OF CAPACITORS REQUIRED MAY BE 6, 1, OR 2)

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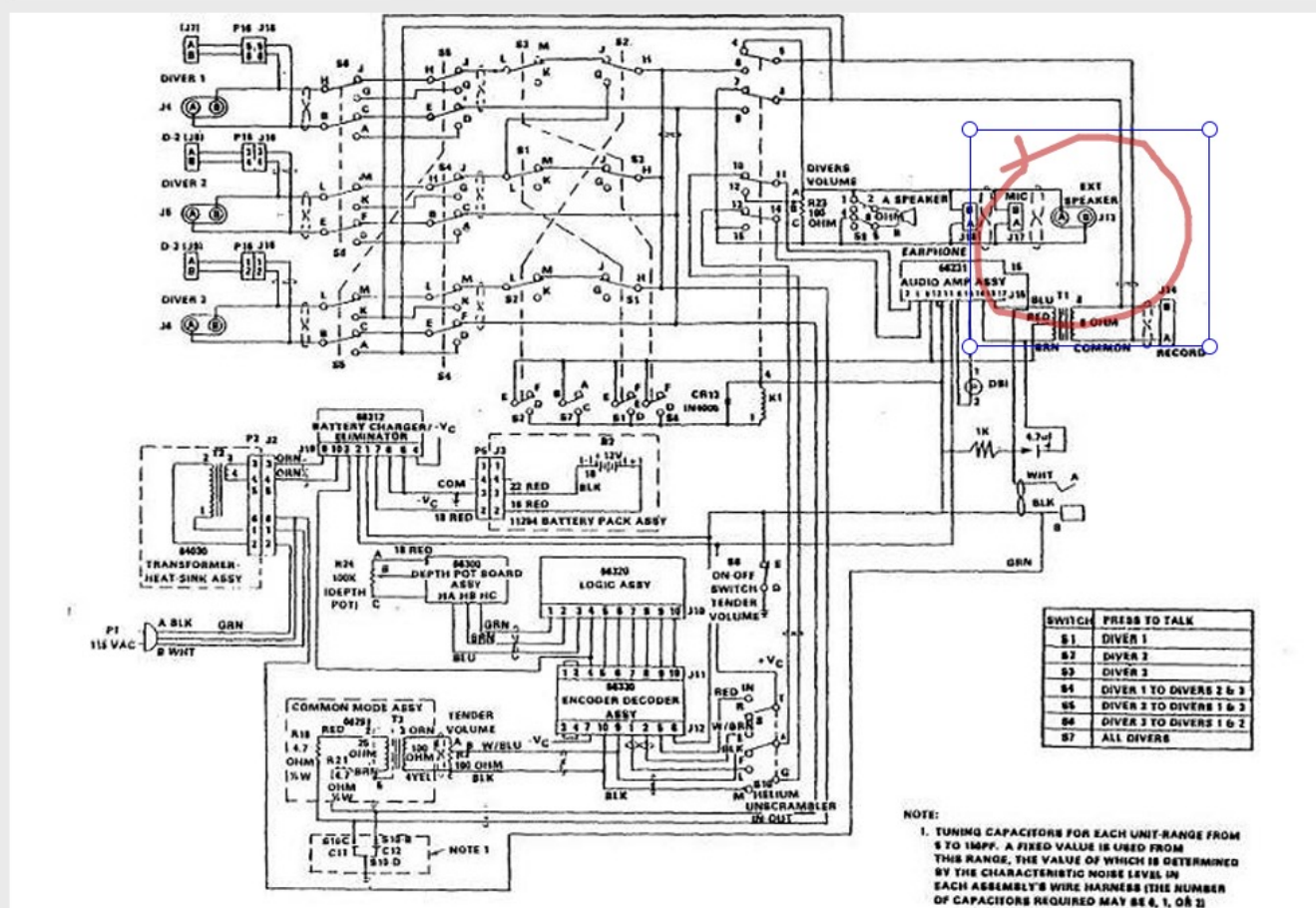
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SWITCH	PRESS TO TALK
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- fajb_schematic_symbols_01_m...



x

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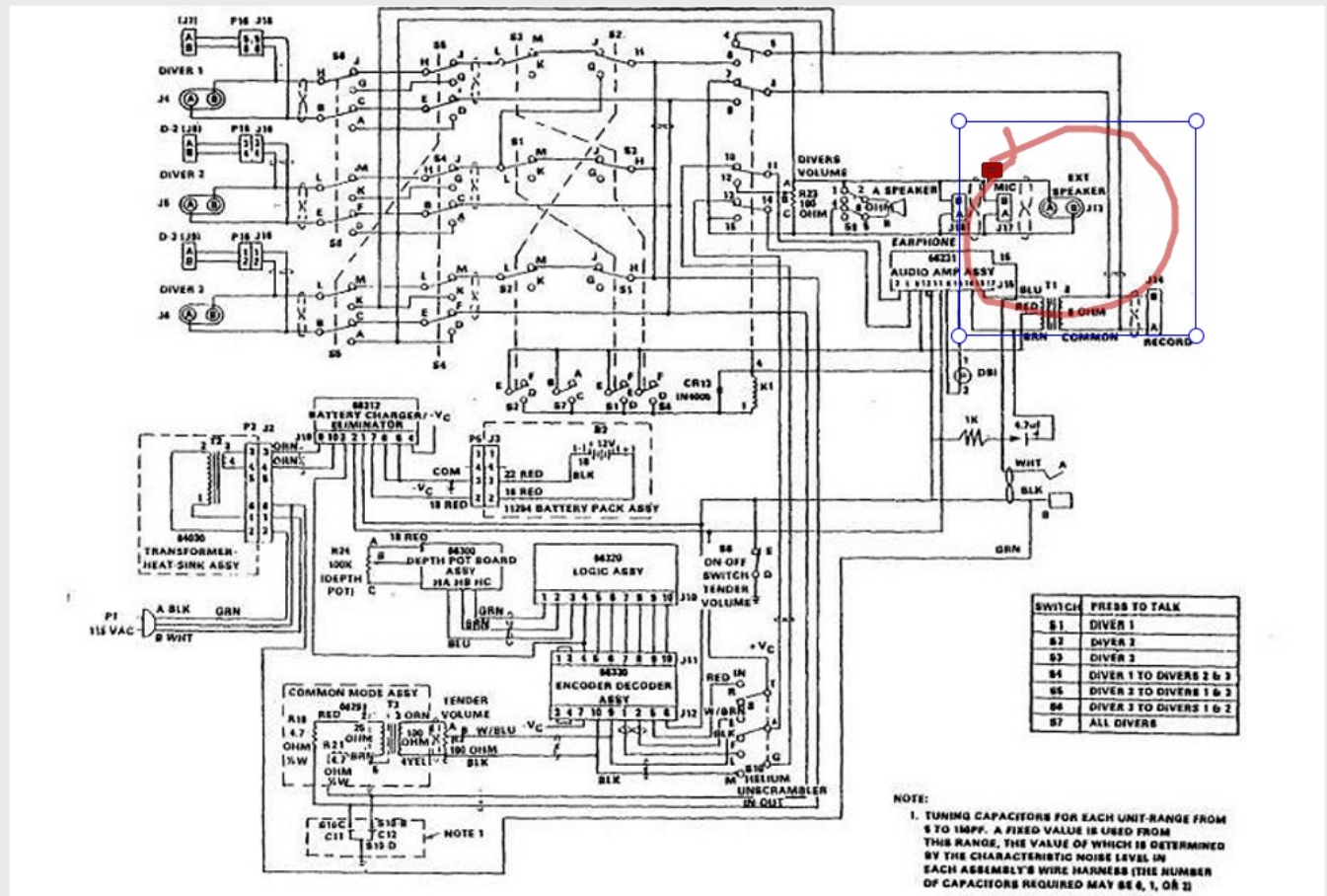
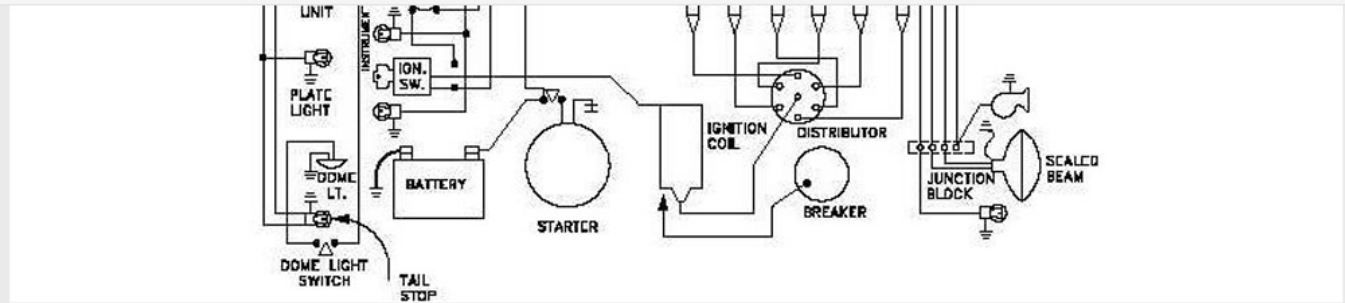
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- > Safety-Evaluation-Report-Gen...
- > DG-1000 Product Overview.pdf
- > DG-2000 Product Overview.pdf
- fajb_schematic_symbols_02_...
- fajb_schematic_symbols_01_m...



COMMENTS

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There is an issue with the external speaker. we need to investigate.

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Digitally Transform Manufacturing Process



Waiver Forms



Incident Response



Safety Investigation

- Combine and view PDFs in SharePoint
- Comment and Review PDFs without leaving SharePoint

Q&A



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