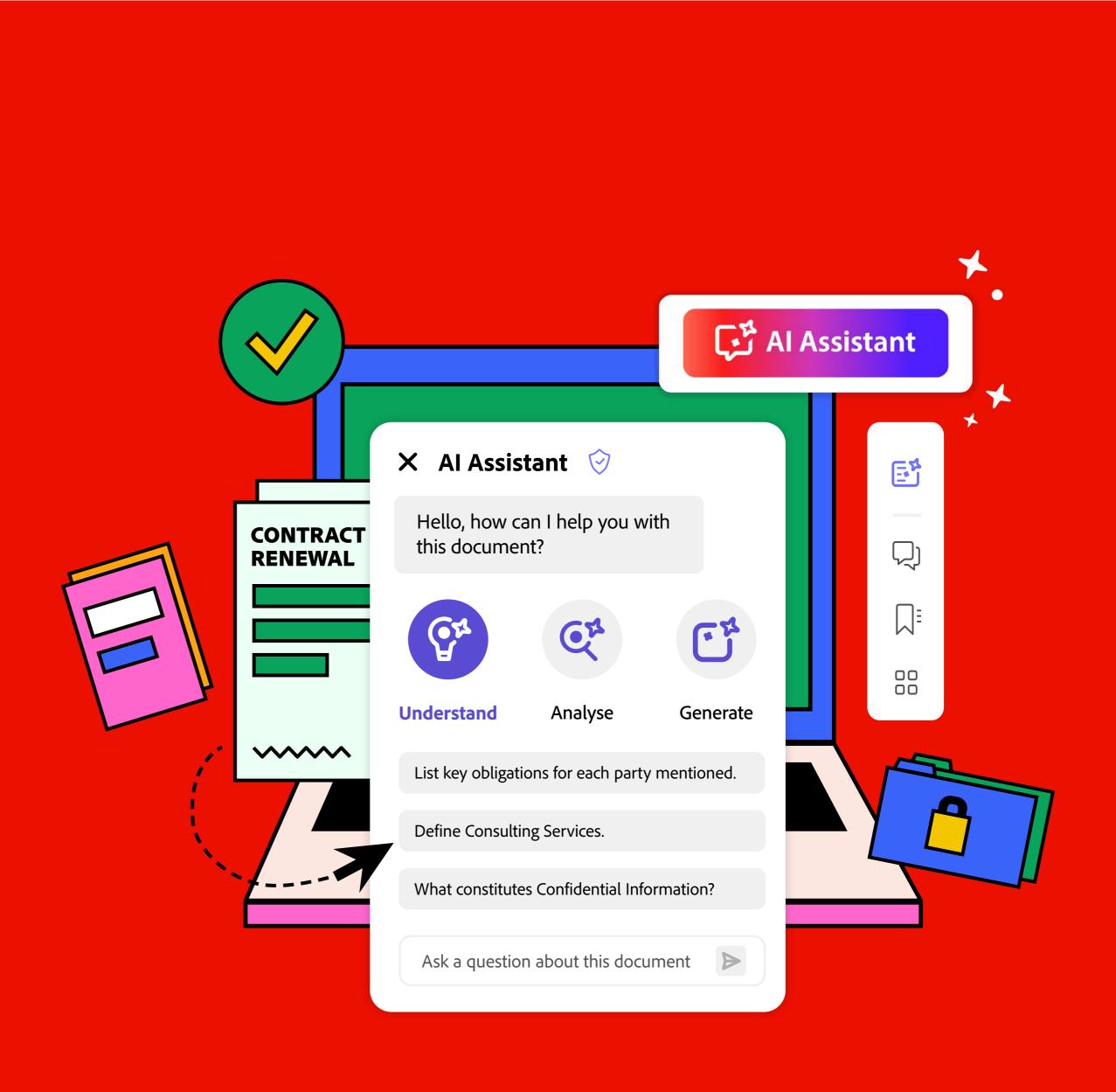
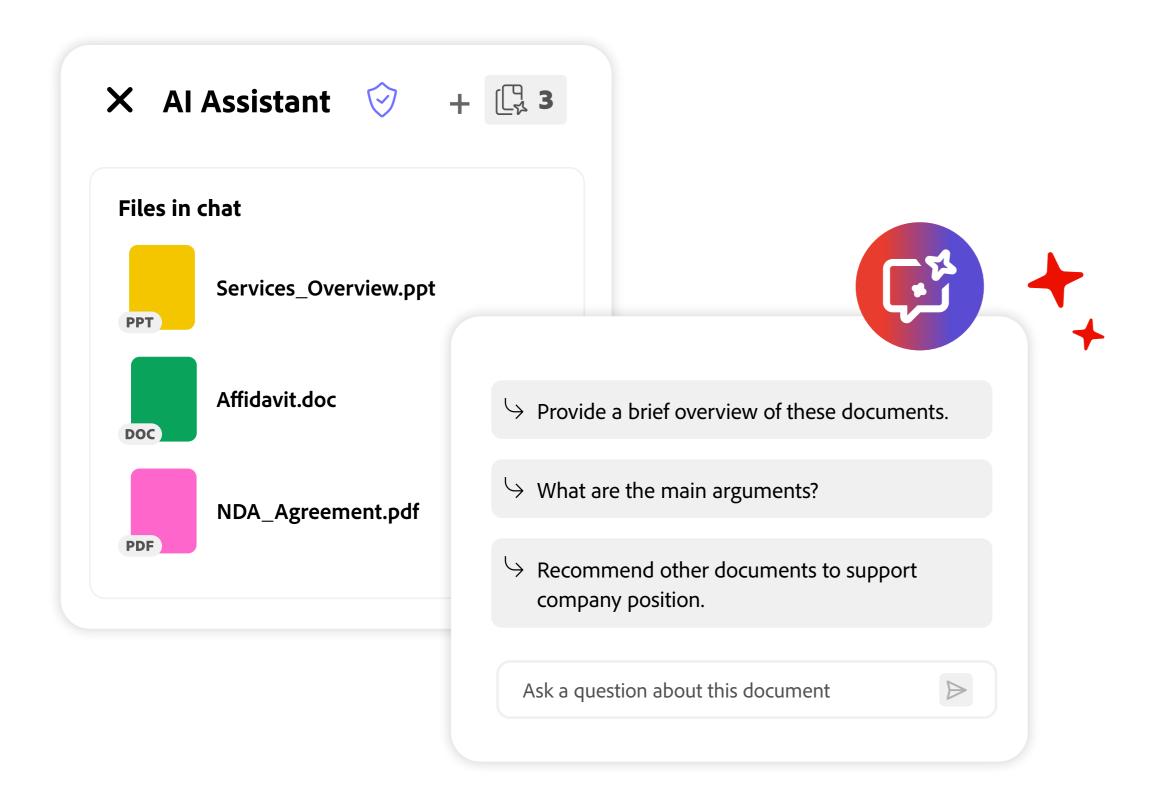
## 3 ways legal teams save time with Acrobat Al Assistant.

## Adobe Acrobat





#### Legal teams often face more work than time or resources allow. There's pressure to move fast – while keeping quality high and never missing a detail – which can feel like an uphill battle.

Finding solutions to help speed up the legal and compliance process is not a new concept. As AI becomes more seamlessly integrated into our daily workflows, it's now an obvious choice to use AI as a tool to complement and enhance employee capabilities, streamline routine tasks and free up space for your team's most meaningful and impactful work.

Adobe Acrobat is already the trusted tool for creating, editing and securely sharing critical documents. With the addition of Acrobat AI Assistant, you can take your team's productivity and efficiency to the next level. AI Assistant helps teams tackle time-consuming tasks faster, enabling your department to focus on high-value work.

In this eBook, we'll explore three powerful ways AI Assistant can help your legal team work smarter:

Cut time, not accuracy, for due diligence	3
Quickly analyse contracts and proposals	4
Efficiently minimise compliance risks	5



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## Cut time, not accuracy, for due diligence.

Handle due diligence information efficiently with a thorough process.

#### Challenge

Legal due diligence can be daunting, requiring extensive effort to extract, verify and assess information across numerous documents and formats. This labour-intensive process demands significant time and resources to ensure a complete risk and compliance assessment.

#### **Solutions**

AI Assistant can help legal teams:

- Accelerate mergers and acquisitions due diligence, especially when reviewing contracts, resulting in speedier business results.
- Save resources by supporting the determination of whether an acquisition should be cancelled.
- Synthesise large volumes (up to 600 pages) of business documents to start identifying, investigating and formulating a plan to mitigate risk.

#### 🗙 Al Assistant 🔗

#### Summarise this company's security practices.



Bodea\* has implemented a comprehensive security programme that includes various measures to ensure the safety and security of their products, services and infrastructure. 1 Their security practices encompass a business continuity and disaster recovery programme, crisis management programme, vendor security review programme, incident response programme and operational security overview. They also have a Vendor Security Review (VSR) programme in place to assess third-party vendors' compliance with their information security standards, including data classification and handling, security controls assessment, vendor onboarding and recertification requirements. 2 Overall, Bodea prioritises security throughout their organisation and expects their vendors to adhere to their business code of conduct. 3

Ask a question about these documents

#### **Business impact**

By saving time on due diligence tasks, legal teams can:

- Reclaim valuable time to focus on higher-impact, strategic priorities.
- Enhance working relationships through more effective communication and quicker response times.
- Accelerate deal velocity and close more transactions faster.

#### Save

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## Quickly analyse contracts and proposals.

Reduce legal and compliance risks and reach agreement faster.

#### Challenge

When reviewing contracts and proposals, legal professionals are faced with handling large volumes of documents and navigating complex legal language. Teams must also work through long documents, while maintaining sharp focus and concentration, to ensure a thorough understanding of every document

#### **Solutions**

AI Assistant can help legal teams:

- Save time by automatically summarising details and identifying key elements for quicker contract reviews.
- Draft an initial set of terms, based on the information gathered from documents.
- Easily verify responses and receive more context through clickable attributions.

#### × Al Assistant 🞯

Prepare possible areas for negotiation in an upcoming contract renewal discussion. Include current terms and strategic advice. Put it in a table format.

Based on the provided documents, here are the possible areas for negotiation in an upcoming contract renewal discussion between Bodea, Inc.\* and Altura Technology. The table includes current terms and strategic advice for each area.



Area	Current Terms	Strategic Advice
Pricing	Annual fees: £94,770.36 for the previous contract (2021-2024). New contract: £135,000 annually	Negotiate for a discount or price hold option to maintain or reduce the annual fees – Consider bundling additional services for a better rate.
Products and Services 3 4	<ul> <li>Previous contract included Tumbler, Carousel Pro, One Tool Pro and Hypnotize.</li> <li>6 New contract includes Tumbler, Carousel, One Tool Pro Edition Pro Plus and Hypnotize.</li> </ul>	Ensure the new products and services meet current and future needs – Negotiate for additional features or services at no extra cost.

#### **Business impact**

By streamlining analysis, legal teams can:

- Finalise deals faster.
- Have the proper bandwidth to support more deals.
- Deliver better experiences for internal and external stakeholders.

#### Save



per person, per week.<sup>+</sup>



# Efficiently minimise compliance risks.

Simplify adherence to laws, regulations and industry standards.

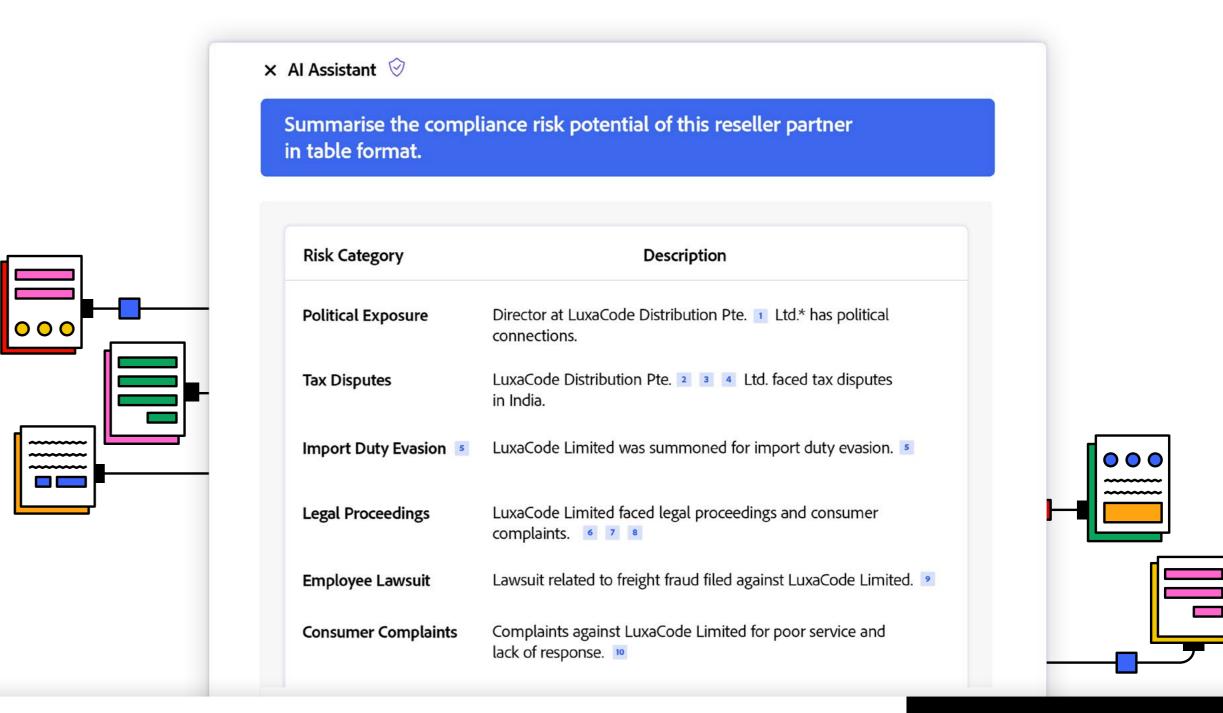
### Challenge

Regulatory complexity varies across regions and industries, making it a constant challenge for legal teams to maintain compliance and accurately interpret the law. Managing risk is crucial, and the need to train teams and report on these shifts adds to the growing intricacies in the ever-changing world of regulations.

#### **Solutions**

AI Assistant can help legal teams:

- Accurately navigate lengthy regulatory documents.
- Uncover compliance gaps and suggest revisions to improve such compliance.
- Evaluate a company's risk based on large volumes of reports, policy documents and agreements (such as data privacy and marketing consent).



#### **Business impact**

By more efficiently maintaining compliance, legal teams can:

- Provide an improved working experience for all parties involved.
- Proactively identify and mitigate potential legal risks before they escalate.
- Increase employee satisfaction by easing workloads.

## bours per person, per week.\*

Save







### **Smarter legal** workflows start with Acrobat.

#### Legal teams face an ever-growing list of tasks, from scrutinising countless documents to staying ahead of evolving regulations. Given these substantial workloads, solutions that keep teams ahead are crucial to advancing the business by mitigating risk and ensuring compliance.

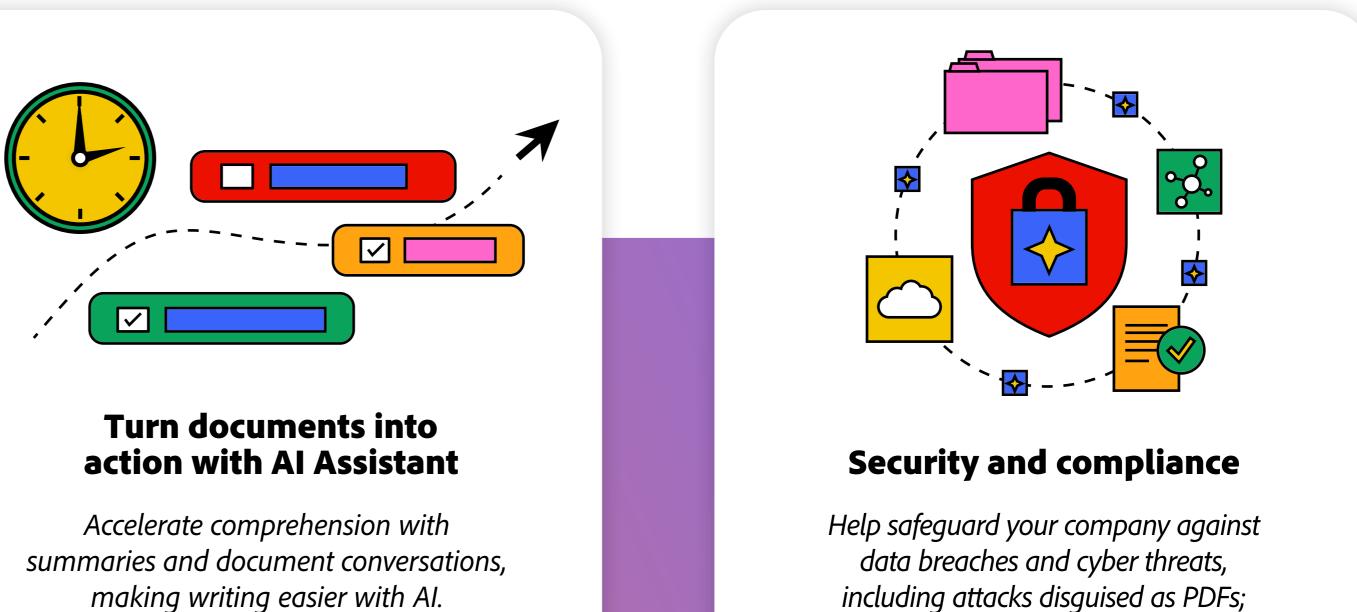
Acrobat empowers your legal team to collaborate seamlessly from almost anywhere, while ensuring robust document security to protect against costly confidential data breaches. With AI Assistant, your team can quickly find and organise key information while alleviating tedious tasks. This enables teams to focus on strategic, high-impact work that drives results and boosts fulfilment for every team member.

Experience how Acrobat, powered by AI Assistant, can propel legal workflows – driving efficiency and streamlining critical tasks.



#### Work from almost anywhere

Meet legal professionals where they are across desktop, mobile and web, in Teams, Microsoft 365 and other apps.







stay in control of your data with AI.

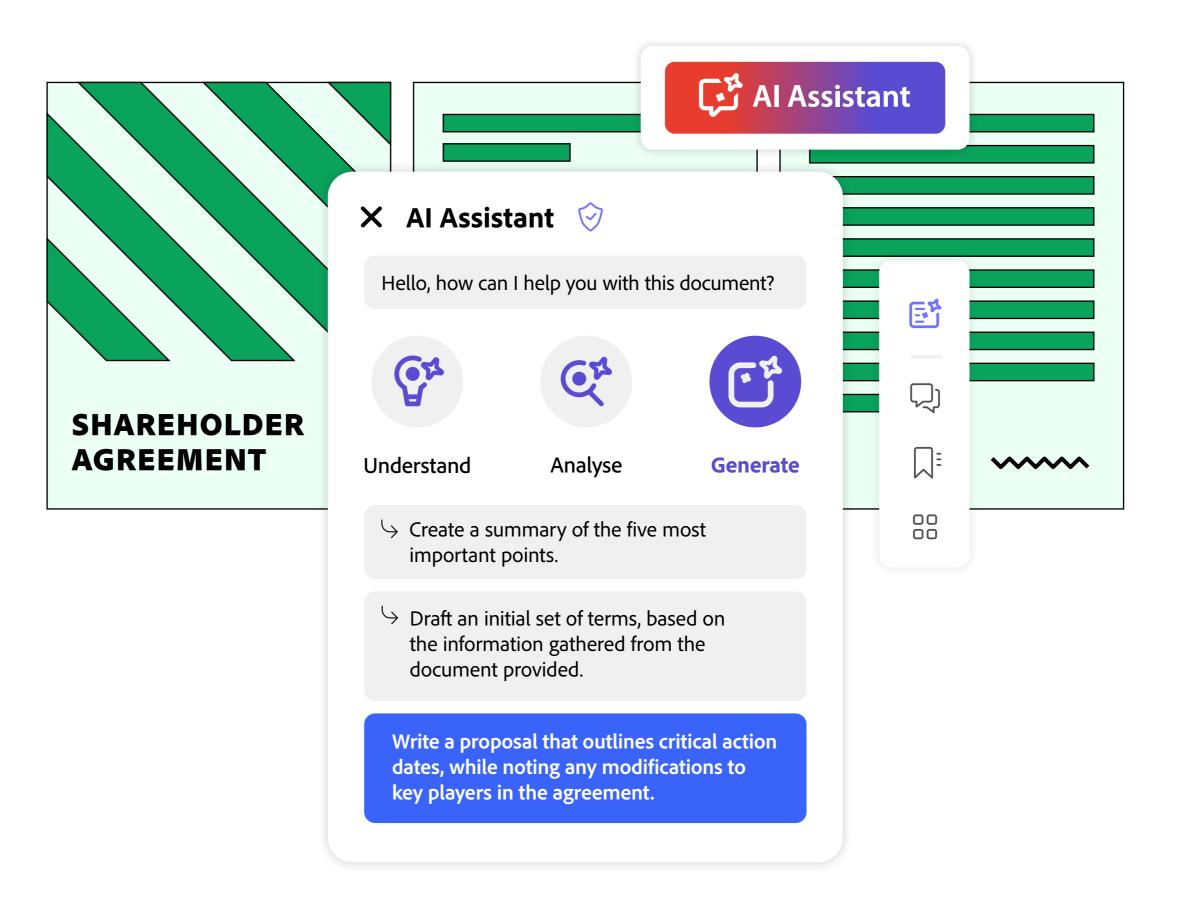
Acrobat AI Assistant gives your legal team time back to accelerate deal velocity and improve partner experiences. Learn more and get started today.



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<sup>+</sup> Time savings estimates are based on Adobe internal primary research. AI Assistant cannot replace the advice of a qualified professional but can be used as a tool to help the qualified professional accelerate their work.

\* The names referred to in this article are fictional and are not intended to refer to any actual organisation, products or services.



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