

SOLUTION BRIEF

Improve business efficiency with a secure, unified, and intelligent document solution.

The challenge.

Changing business conditions are disrupting how work gets done. PDF documents now sit at the center of all business operations, with over 3 trillion PDFs worldwide.¹ In addition, data is no longer confined to corporate network locations, putting cyberthreats and data breaches on the rise. Productivity issues are also a concern, with more than half of tech leaders reporting that inadequate technology is directly impacting their company's business outcomes—costing them between 2–4 hours of lost productivity each day.²

These changes make data protection and PDF document security imperative for business success. Inefficient, insecure methods can delay the processes your business relies on most throughout the document lifecycle. Slowdowns from disjointed digital systems increase costs and decrease organizational productivity, frustrating both employees and customers.

The opportunity.

Adobe Document Cloud for enterprise can help your business work smarter, faster, and more securely. With Adobe Acrobat Pro, Acrobat Sign, Acrobat Services, and post-sales support, Document Cloud for enterprise empowers teams to implement workflows that take advantage of automation and artificial intelligence, protect crucial business data, and enable secure and efficient document processes.

These solutions help customers quickly realize value and integrate with the entire Microsoft product suite and most enterprise applications. Document Cloud for enterprise keeps your teams productive and your documents and systems secure by transforming manual, repetitive processes into efficient digital workflows and connecting and simplifying everyday tasks through powerful integrations and automations.

¹ Adobe Document Cloud Team, "Future of Digital Work Enterprise Insights: Productivity Is a Shared Responsibility Rooted in Tech," Adobe Blog, July 27, 2023.

² Ibid.

Build modern digital document processes.

Make the most of critical data and documents.

Adobe Document Cloud for enterprise promotes productivity, enabling simpler and faster collaboration with internal and external stakeholders and integrations across apps and devices. Acrobat Pro allows teams to view, create, edit, organize, and collaborate on PDFs across any surface for a fully connected PDF experience. Acrobat Sign delivers the ability to create, track, and manage [legally compliant](#) e-signatures, forms, and approvals. Additionally, a powerful integration with Microsoft's entire suite provides easy access to Adobe PDF and e-signature capabilities from within Microsoft 365, Teams, SharePoint, Dynamics 365, Power Apps, and Azure.

Transform organization-level processes with automation and intelligence.

Acrobat Services creates streamlined, automated workflows that route documents where they need to go—faster, in the right order, and at scale. Increase organization-level efficiency with processes that match your business needs. Reduce errors and time spent on manual work by generating automated documents from templates, tagging PDFs for accessibility, and extracting data from PDFs. And use prebuilt integrations to connect documents and workflows to critical business data across all major enterprise ecosystems.

Provide smooth PDF and e-signing experiences in existing applications and workflows. Easily embed PDF viewing within any web application using integrated analytics for deeper insights. Use application programming interfaces (APIs) and software development kits (SDKs) to embed PDF and e-signature processes into any enterprise workflow.

Adobe Document Cloud for enterprise includes:

- **Adobe Acrobat Pro**
The world's leading PDF solution for today's multi-device, cloud-connected world
- **Adobe Acrobat Sign**
Simple, legal, and secure electronic and digital signature workflows
- **Adobe Acrobat Services**
PDF APIs designed for developers to power multistep document experiences
- **Prebuilt integrations and APIs**
Smooth connections with the entire Microsoft ecosystem, plus out-of-the-box integrations that easily embed PDF and e-signature workflows into most enterprise applications
- **Enterprise-grade security**
Customizable settings that keep information safe and exceed compliance standards throughout the document lifecycle
- **Adobe Professional Services**
Support to help you maximize your solutions investment
- **Powerful mobile apps**
On-the-go apps to create, fill, and sign PDFs, plus scan paper documents from anywhere



We've raised the overall level of experience—both internally and externally. . . . And we're seeing amazing time savings and improved efficiencies across our business units and in our interactions with customers.

Manikandan Ganesan

Former IT & Operations Business Manager, Rabobank Singapore

Enable comprehensive document protection and compliance.

Adobe Document Cloud for enterprise delivers secure document tracking and signature workflows with enterprise-class tools and capabilities. Easy to deploy and manage, the solution integrates with Microsoft Purview Information Protection (MPIP) and provides application protection, access control, and secure cloud storage, all backed by [Adobe's security approach](#) of proactive monitoring, transparent communications, and secure design and development.

Maintain compliance across complex laws and regulations. Adobe Document Cloud for enterprise is General Data Protection Regulation (GDPR) ready and adheres to rigorous global security, compliance, and legal standards. It meets industry and regulatory compliance requirements, including but not limited to SOC 2 Type 2 (Security & Availability), ISO 27001:2013, and Health Insurance Portability and Accountability Act (HIPAA) for Acrobat Sign; Gramm-Leach-Bliley Act (GLBA), Family Educational Rights and Privacy Act (FERPA), and FedRAMP Tailored for Acrobat. For the current list of Adobe certifications, standards, and regulations, visit [Adobe.com](#).

Proven results.³

- Users increased average document workflow speed by over **2x**.
- Cumulative productivity gains result in **thousands of dollars of ROI** per user, per year.
- Common document management tasks see almost **65%** productivity gains on average.
- Redaction of sensitive information is more than **3x** faster.



With comprehensive [Microsoft integrations](#), maximize productivity through:

- Instant access to critical documents from any device, platform, or browser
- Simple processes to create, review, revise, sign, and track digital documents from within existing applications
- E-sign and PDF tools built right into the Microsoft portfolio, including Microsoft 365, Teams, Dynamics 365, SharePoint, and more
- Microsoft Purview Information Protection sensitivity labels to classify and protect sensitive PDF documents
- Automation of document processes and streamlined custom app development with Power Automate and Power Apps

Microsoft named Adobe as the [Security Independent Software Vendor \(ISV\) of the Year](#) for 2023.



With an enterprise approach to Adobe Acrobat Sign, we could take advantage of capabilities such as single sign-on and enhance data privacy and security with a standard architecture.

Jai Gulati

Global Head of General & Administrative Information Systems and Technologies, Regeneron

³ [The ROI of Adobe Acrobat and PDF Document Management](#), Pfeiffer Consulting, 2023.

Work with the digital document leader.

Adobe invented the PDF over 30 years ago and is the global leader in secure digital document experiences. Recognized by *Forbes* and *Fast Company* as one of the world's most innovative companies, Adobe holds over 1,000 document-related patents and continuously pioneers new and updated standards for PDF documents and digital signatures. Trust and security are Adobe hallmarks organizations have relied on for decades.

[Adobe Document Cloud for enterprise](#) powers employee and customer experiences for the majority of Fortune 100 companies. Adobe solutions help optimize digital workflows for preparing, protecting, sharing, and signing the most critical business documents. The result is exceptional customer experiences, improved business efficiency, and secure collaboration.

When you choose Adobe, your organization gets:



Exceptional experiences from start to finish.

Remove organizational friction across any and every digital process by accessing everything needed to create, design, and deliver exceptional digital experiences. Transform all your existing document processes with smooth e-signatures, real-time PDF creation and collaboration from anywhere, document intelligence, and integration with enterprise apps and platforms.



Faster results with AI innovation.

Document Cloud for enterprise features a strong machine learning foundation with artificial intelligence assistance to streamline all your form-based processes—allowing your organization to work smarter. For example, the PDF Extract API allows teams to automatically pull insights by extracting content and structural information from PDF documents.



A reliable, secure, and compliant platform.

As the trusted leader in digital documents, Adobe helps deliver 100% digital experiences in the cloud for all types of signing and document workflows from a flexible, secure, and globally compliant SaaS platform. Adobe has industry-leading data centers worldwide, is a global standards leader, and has the highest quality trust services. Not all SaaS solutions are created equal. Our flexible, trusted services comply with regulations worldwide.



An unparalleled return on investment.

Document Cloud for enterprise delivers a cumulative effect of productivity gains that can easily reach thousands of dollars per user per year.⁴ It supports critical document tasks of every kind and integrates with existing enterprise tech stacks, such as Microsoft 365, Salesforce, Workday, and more. Use flexible PDF and e-signature services and APIs to adapt any digital document process with automation and intelligence at scale.



A true strategic partner.

Adobe is committed to your success and provides Professional Services to help customers get business results faster with accelerated launch and implementation. Our experts provide the guidance, expertise, and resources your team needs to deliver success, including proven migration methodologies. You'll have confidence that your deployment is set up for success—right from the start.

⁴ Ibid.

Transform one process—or all of them.

Deliver a fully digital experience across departments, in any industry.

Sales

- Organized PDFs
- Quotes
- Contracts
- Proposals
- Applications

Human resources

- Enrollment forms
- New hire onboarding
- Policy acknowledgments
- Time-off management
- Performance management

Procurement

- Vendor contracts
- Request for proposals (RFPs) and bid packages
- Onboarding forms

Legal

- Nondisclosure agreements (NDAs)
- Business contracts
- Court e-filing
- E-discovery documents

Digital onboarding

- Applications
- Contracts
- Account servicing
- Agreements

Financial services

- Account opening
- Customer service
- Compliance
- Loan applications and mortgage refinancing

Government

- Loan and grant applications
- Benefit and service applications
- Virtual courtrooms
- Transportation planning
- Emergency response planning

Higher education

- Student residence and services
- Staff onboarding
- Procurement
- Alumni relations

High tech

- NDAs
- RFPs
- Project proposal and approval forms
- New hire onboarding

Flexible plans directly from Adobe.

With Adobe's enterprise-class contracts, you'll benefit from transparent, predictable, upfront pricing, which includes post-sales service to help with implementation and access to expert support throughout your license term.

Contact us

Sources

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Tulika Gupta, "Adobe Acrobat Recognized as a Finalist for the 2023 Microsoft Partner of the Year Award," Adobe Blog, June 27, 2023.



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