

## Focus forward: media and entertainment digital trends for 2022 and beyond. Annual survey results from the M&E industry: what's

emerged, what's worked, and where it's headed next.



entertainment (M&E) professionals across the globe to understand how the industry changed in 2021 and what those changes mean moving forward. The response was loud and clear: M&E brands must rethink their engagement initiatives to competitively meet audience and fan expectations for digital-first, frictionless, personalized experiences at scale. Today's global media consumers are

We partnered with Econsultancy to survey nearly 200 media and

both digital-first and discerning.

of senior executives agree that the past two and a

half years have rewired customers to be digital first of consumers plan to increase or maintain

the same levels of video streaming

plan to increase or maintain the same levels of social media usage

**53**%



on-air department, meaning we cut trailers and promos for TV spots, maybe a little bit of social media on the side. That strategy has shifted dramatically. We've exponentially increased our efforts in the digital space. Today, about twothirds of our output is digital and only one-third is on-air. **Nicholas Economides** Creative Manager, Fox Networks Group Germany

When I started about three years ago, it was basically an

Experimentation and innovation

in content and delivery

#### and never miss the chance to deliver meaningful, personalized interactions. Get to know every member of the audience by

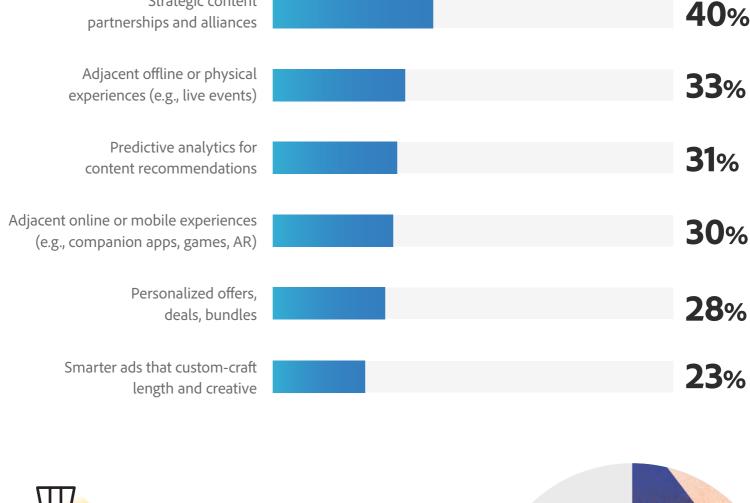
To capture an audience and retain hard-won

Notice them, and they'll notice you.

unifying customer data. And let AI-based analytics help predict when, where, and what type of content consumers desire. M&E brands are focusing on these top engagement and retention drivers.

subscribers, M&E organizations must anticipate preferences—

### Strategic content partnerships and alliances



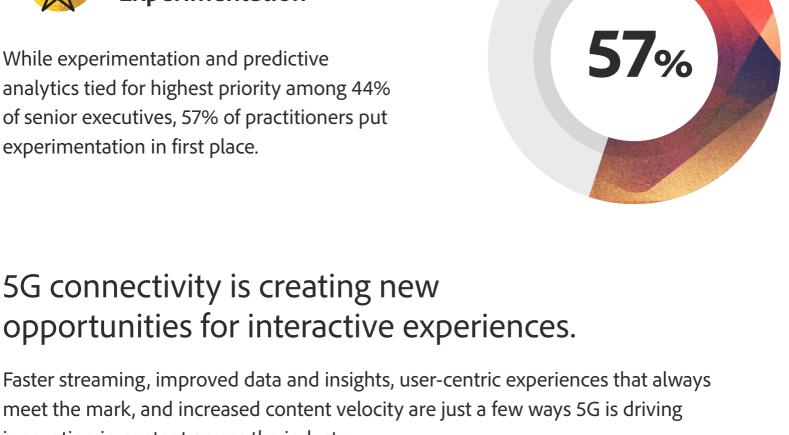


5G connectivity is creating new opportunities for interactive experiences.

innovation in content across the industry.

WINNER:

**Experimentation** 



# But not all M&E companies are configured for an innovative future.

M&E brands are focusing on innovation in

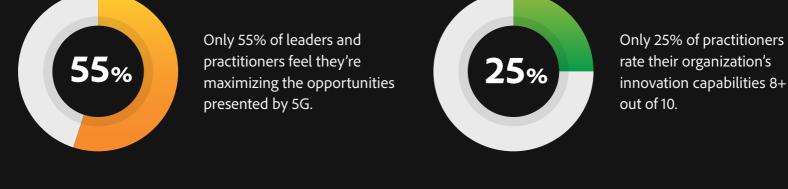
solutions or experiences

Developing new or revising existing direct-to-

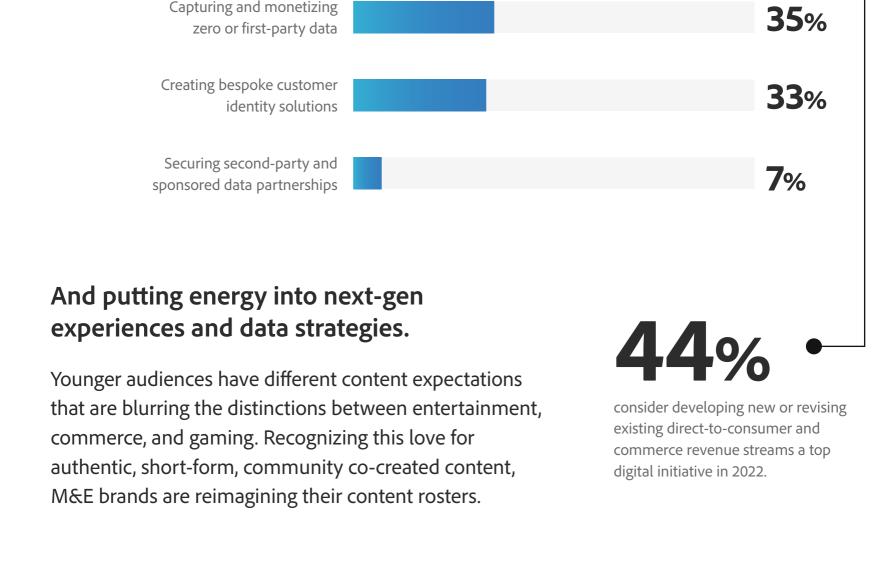
consumer and commerce revenue streams

Introducing new tools and processes to

streamline end-to-end content lifecycles



2022 with these top digital initiatives. Creating new advertising **52**%



#### M&E brands must embrace agile processes and implement workflow optimization solutions to keep

distributed teams connected, increase

productivity, and track and optimize

Teams need to

reorient for speed.

content turnaround times.

27% score organizational agility 4 or lower out of 10.

46%

**42**%

**32**%

30%

14%

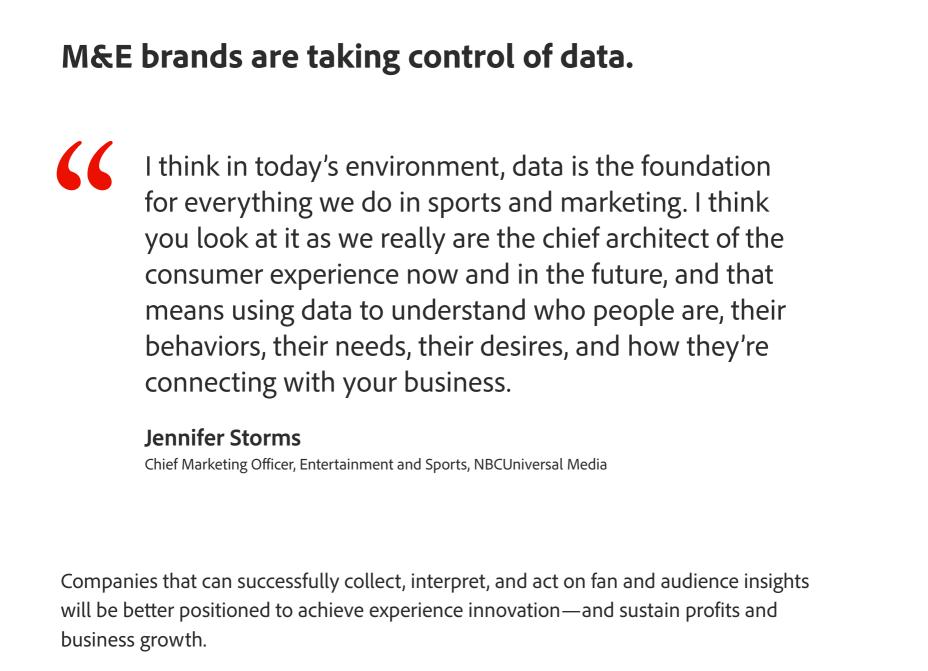
of M&E practitioners

rate organizational agility 8+ out of 10.

19%

44%

43%



40% behavioral data Audience quantitative 36% feedback (e.g., surveys) Identity data (e.g., personal 35% contact information)

M&E professionals identified the data inputs behind their

content and experiences.

Transactional or past

Historical content performance

analysis and content metadata analysis

purchase data

App and website

Attitudinal, interest, or

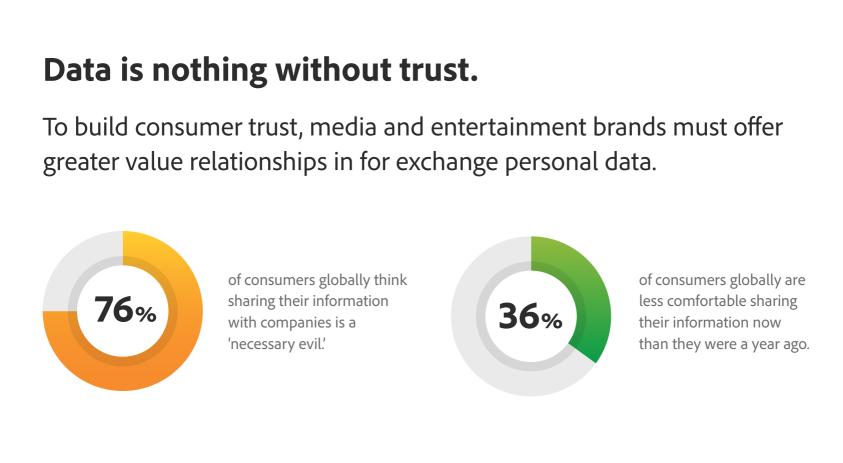
Sentiment analysis (e.g., search,

social media, and forums)

Secondary partner or

sponsor data

preference data



Trends: Media and Entertainment in Focus, to discover more inspiring and relatable takeaways, including best-in-class examples of M&E brands in action. How M&E brands can prepare for both

This is just a glimpse into the digital trends

influencing the media and entertainment

industry. Read the full report, 2022 Digital

the digital and the discerning. 2022 is the year for innovative audience experiences. Media and entertainment brands will need to explore new and creative ways to offer additional value for their subscriber base while proactively delivering relevant, timely content recommendations, perks, deals, and personalized advertising at scale.

Learn how Adobe is helping media and entertainment brands win over fans and hold onto subscribers.



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