

# Change management in an international decentralized enterprise

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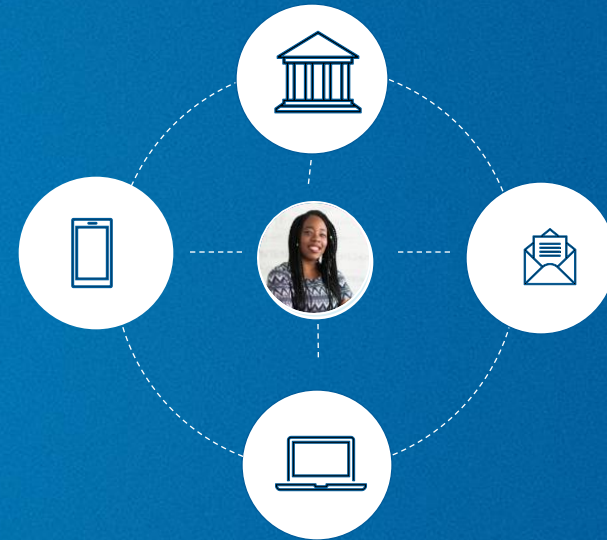
# Our goal

Regardless of channel – Handelsbanken understands me

Personal and relevant

Seamless experience

Data-driven and customer centric decisions





Needs & Decision

Pre-study

Planning & executing  
implementation

Data governance

LAUNCH



Handelsbanken

Data governance (cont.)

Democratization

Channels

Sales and  
Follow-up

Customer  
experience

ADOPTION &  
OPTIMIZATION



# Planning and executing implementation

- Identify & engage key technical stakeholders
- Create a detailed roadmap
- Agree upon work processes
- Supply comprehensive technical documentation for developers



# Data governance

- Establish a robust data governance framework
- Develop a measurement plan & naming convention
- Promote the benefits of analytics & data-driven decision-making



# Democratization

- **Ensure data literacy across the organization**
- **Implement user-friendly self-service dashboards**
- **Foster a data-driven culture**
- **Regularly review and adapt efforts**



# Key findings

- Engage stakeholders and plan thoroughly
- Establish a robust data governance framework
- Promote data literacy and accessibility
- Foster a data-driven culture



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# Thank you for attending!