

#### **Case with Epiroc**

Ingela Jerat Global Web Manager



Ingela Jerat. #epiroc #epirocmine #digitaldevelopment #digitalization



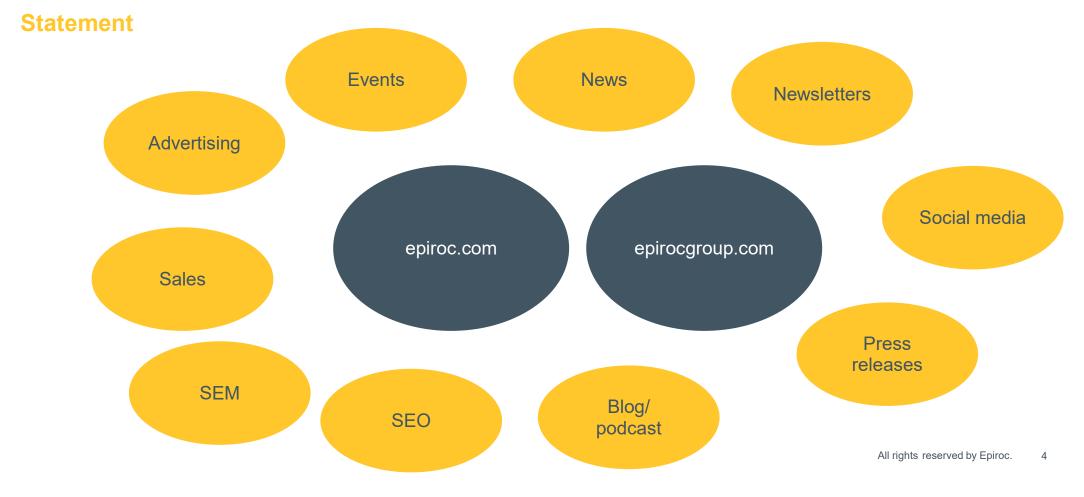
# You can't manage what you do not measure.







## Epiroc's external websites is the hub of our external communication



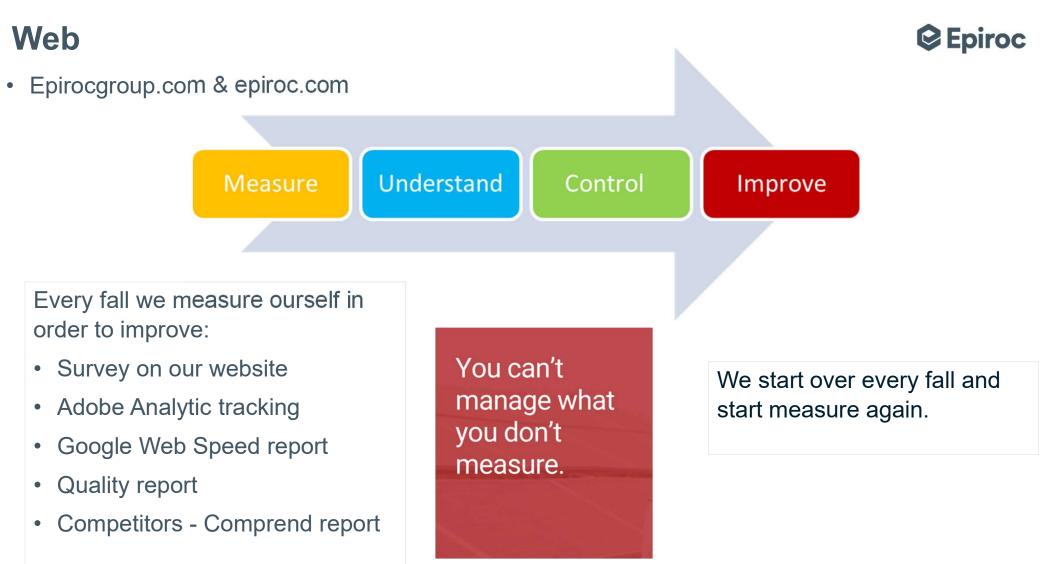
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#### We measure

#### Part of the pie.

- We measure ourself against competitors.
- We measure what our visitors/ users like dislike. We do this through our own statistics and also a survey on the website.
- We also make sure our website holds high quality standard. Quality report we have today is Monsido.
- Web speed is very important, here we use Google Web Speed report and Lighthouse tool.
- Trends and actions we follow with our own tool Adobe AEM.





#### We do this because we want to improve. Part of the pie.

- A list of improvement.
- We do not guess, we have done our homework.
- We have a reason for doing the improvement.

I believe in steady improvements. We improve things step by step. The agile way of working.

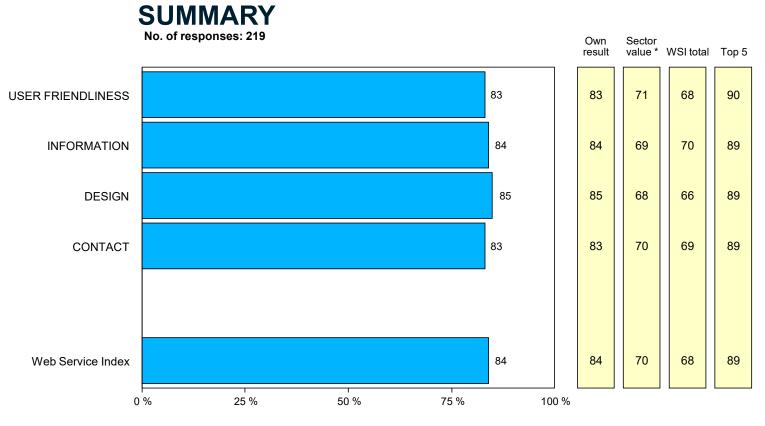


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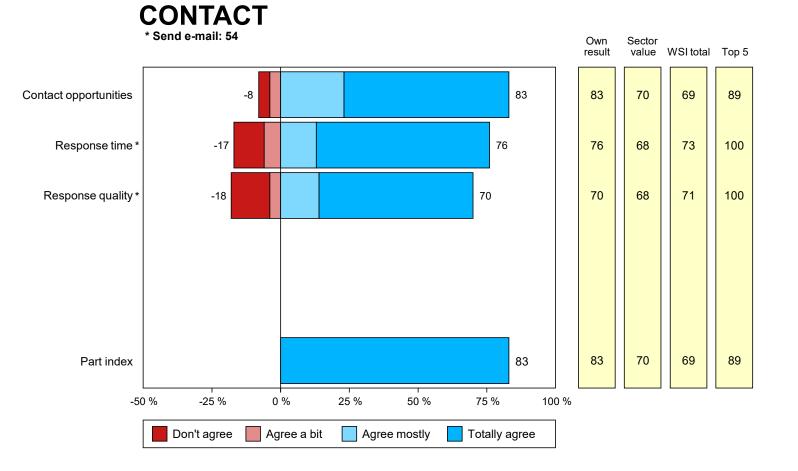
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#### **USER FRIENDLINESS** No. of responses: 219 Own Sector value WSI total Top 5 result Navigation -11 79 67 64 89 79 -11 79 Search tools 79 64 60 87 Stability -6 88 78 77 94 88 Downloading 90 90 78 78 93 -6 Structural description -10 80 80 66 63 88 Part index 83 83 71 68 90 -50 % -25 % 0 % 25 % 75 % 50 % 100 % Don't agree Agree mostly Agree a bit Totally agree

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#### Action that came out the survey:

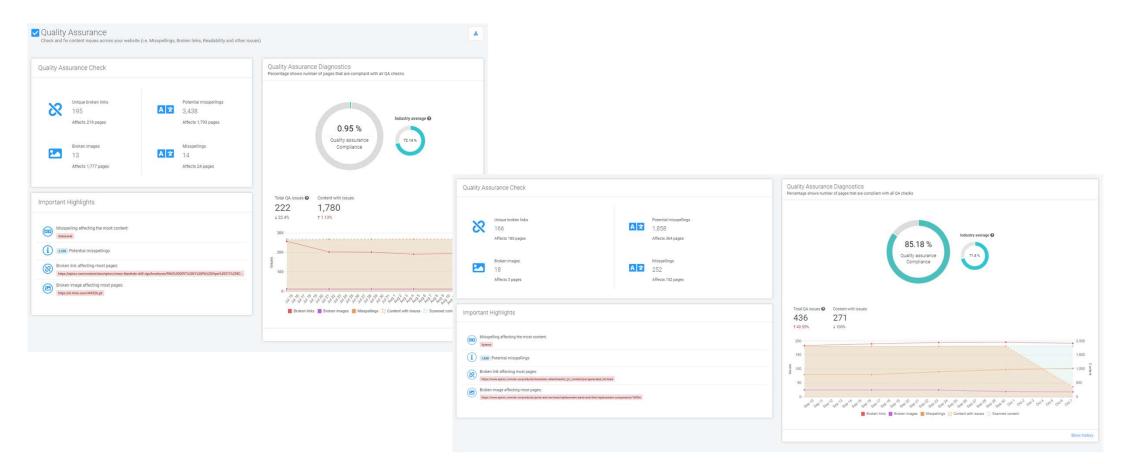
#### Survey on epirocgroup.com

- Contact:
  - I added a FAQ.
  - We cleaned up all inboxes.
  - I contacted all owners to make the aware of the importance to answer.
- Search:
  - We removed the IR-calendar.
  - We changed the settings on the survey tool, pharases and dates in listings.
  - Our Search page got new design.
- Menu
  - New design and functionality.
  - Mobile menu that show the same menu as desktop.
  - No dead ends.



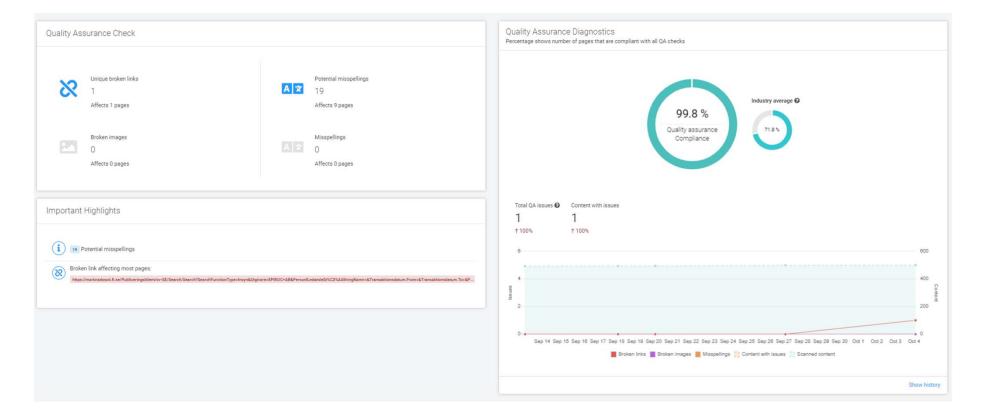
## **Quality report**





## **Quality report**

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#### **The Comprend report**



How are we preforming compered to our competitors and other companies?

• What companies are in the top of the report and why?

Webranking by Comprend Home > Rankings Sweden top 10 average: 74% (74.1 of 100)					
1	Sandvik	86%			
	Sweden - 5020 Industrial Goods and Services	(86.4 of 100)			
2	NCC	82%			
	Sweden - 5010 Construction and Materials	(81.8 of 100)			
3	Trelleborg	79%			
	Sweden - 5020 Industrial Goods and Services	(78.6 of 100)			
4	Essity	75%			
	Sweden - 4520 Personal Care, Drug and Grocery Stores	(75.3 of 100)			
5	Billerud	72%			
	Sweden - 5510 Basic Resources	(72.4 of 100)			
6	Atlas Copco	72%			
	Sweden - 5020 Industrial Goods and Services	(71.6 of 100)			
7	Holmen	71%			
	Sweden - 5510 Basic Resources	(71 of 100)			
8	SSAB	69%			
	Sweden, Finland - 5510 Basic Resources	(69.2 of 100)			
9	Stora Enso	68%			
	Finland, Sweden - 5510 Basic Resources	(67.9 of 100)			
10	Tele2	67%			
	Sweden - 1510 Telecommunications	(66.8 of 100)			

1	SEB	66%
	Sweden – 3010 Banks	(66 of 100)
2	Electrolux	66%
	Sweden - 4020 Consumer Products and Services	(65.9 of 100)
3	Electrolux Professional	66%
	Sweden – 5020 Industrial Goods and Services	(65.6 of 100)
4	Axfood	66%
	Sweden – 4520 Personal Care, Drug and Grocery Stores	(65.5 of 100)
5	Swedbank	63%
	Sweden – 3010 Banks	(63.2 of 100)
6	Thule Group	63%
	Sweden - 4020 Consumer Products and Services	(62.7 of 100)
6	Assa Abloy	63%
	Sweden - 5010 Construction and Materials	(62.7 of 100)
8	Kinnevik	62%
	Sweden – 3020 Financial Services	(62 of 100)
9	Kindred Group	61%
	Sweden - 4050 Travel and Leisure	(61.3 of 100)
20	Nordea	61%
	Sweden, Finland, Denmark - 3010 Banks	(61.2 of 100)
-	Sweden – 3510 Real Estate	(49.8 of 100)
59	Epiroc	50%
	Sweden – 5020 Industrial Goods and Services	(49.5 of 100)

## **Compend report 2024**

Epiroc has improved 33 positions. From place 59 to place 26 – in only on year.

18	Electrolux Group	Sweden - 4020 Consumer Products and Services	<b>65%</b> 65.3/100
19	<u>OX2</u> Z	Sweden - 6010 Energy	<b>65%</b> 65/100
20	Assa Abloy 🖸	Sweden – 5010 Construction and Materials	<b>64%</b> 63.7/100
21	Securitas 🖸	Sweden - 5020 Industrial Goods and Services	<b>63%</b> 63.1/100
22	Kindred Group	Sweden - 4050 Travel and Leisure	<b>63%</b> 62.8/100
23	Thule Group	Sweden – 4020 Consumer Products and Services	<b>62%</b> 61.7/100
24	Holmen 🛛	Sweden - 5510 Basic Resources	<b>62%</b> 61.5/100
25	Scandic Hotels Group	Sweden - 4050 Travel and Leisure	<b>61%</b> 60.8/100
26	Epiroc Ø	Sweden - 5020 Industrial Goods and Services	60% 60.4/100
27	Sweco 🖾	Sweden – 5010 Construction and Materials	<b>59%</b> 59.4/100
28	Ericsson 🛛	Sweden - 1510 Telecommunications	<b>59%</b> 59.2/100
28	Fabege 2	Sweden – 3510 Real Estate	<b>59%</b> 59.2/100
30	Volvo Group	Sweden – 5020 Industrial Goods and Services	<b>59%</b> 59/100
31	Alfa Laval	Sweden - 5020 Industrial Goods and Services	<b>58%</b> 58.2/100
32	Castellum 🛛	Sweden – 3510 Real Estate	<b>58%</b> 58/100
33	TietoEvry Ø	Finland, Sweden - 1010 Technology	<b>58%</b> 57.9/100
34	ABB 23	Switzerland, Sweden – 5020 Industrial Goods and Services	<b>58%</b> 57.6/100

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## So what am I doing now?



# Making my list of improvements for 2025!

Ingela Jerat Global Web Manager, Epiroc

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